

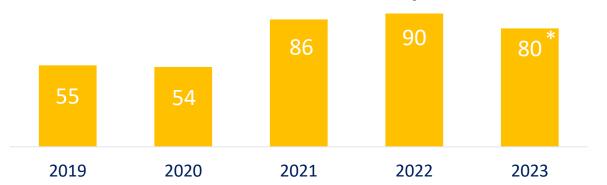
MassEcon

2023

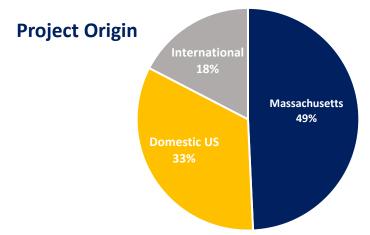
Preliminary Annual Report

Site LOCATION Assistance

MassEcon-assisted Projects



* projected



11

MassEcon-assisted wins

1,067,00

Square feet

1,915

Projected new jobs

MassEcon is a proud member of



Our success is with the Team

| Assisted WINS | Town | SF | Jobs |
|----------------------|------------|---------|------|
| LEGO Group Americas | Boston | 110,000 | 700 |
| VEIR | Woburn | 13,000 | 50 |
| Veralto | Waltham | 25,000 | 110 |
| GreenSight | Boston | 15,000 | 50 |
| Electric Hydrogen | Devens | 187,000 | 100 |
| Imaginate Your Space | Worcester | 12,000 | 10 |
| Sublime Sytems | Holyoke | 100,000 | 70 |
| Form Energy | Somerville | 180,000 | 165 |
| Flagship Pioneering | Andover | 400,000 | 600 |
| Reframe Systems | Andover | 20,000 | 50 |
| Fellowship Energy | Upton | 5,000 | 10 |

MARKET

MassEcon is now marketing Massachusetts in 10 foreign languages.

Massachusetts... It's All Here!

Massachusetts.. Es ist Alles Hier

Massachusetts.. todo está aquí

Massachusetts... È tutto qui

Le Massachusetts... Tout est là

Det hele findes her

Massachusetts... Wszystko to jest właśnie tutaj

58.8%

Open Rate of Foreign Language Marketing

15,144 MassEcon Page Views

MassEcon Site Selector Marketing

Every month, we connect directly with over 800 corporate site selection consultants each month, delivering the latest on Massachusetts and its regions, leading industries, key news on the latest expansions, and state incentives.

Open Rate for campaign emails

32%



Massachusetts delivers \$33.9M in tax incentives to 8 companies

Program (EDIP), eight growing companies received a total of \$33,951,456 in tax credits and through Tax Increment Finance (TIF) agreements with host communities.

fover is providing a TIF valued at \$17.8 million to support Flagship Pioneering Labs biomanufacturing campus, where Flagship companies will create 600 new jobs.

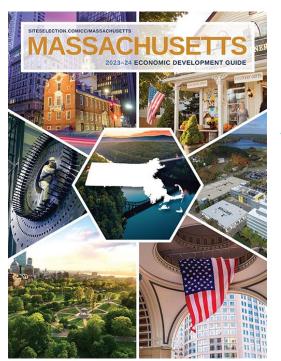
Moderna received a \$12.6 million TIF from Marlborough for a new biomanufacturing facility that will create 200 new jobs.

\$1.5 million in TIF support for two expansions in Chelmsford, with 133

Energy storage innovator, Form Energy, received a \$1.2 million refundable tax credit from Massachusetts to support the develop a new facility in Somerville, where it will create 165 new jobs.







MassEcon leveraged the publication of Massachusetts' first Economic Development Guide, distributed widely in print and via social media.



Newsletters

Members-only *Developments* Readership

1,933

Vantagepoint Readership



Babson Executive Education

BioMed Realty

Bowditch Citizens

S Colliers

R

O Hunneman

JP Morgan Chase

Langan

Marlborough EDC MassDevelopment

Nutter

Patriot Place

Timberline Construction

VHB



2023 Team Massachusetts Impact Awards Sponsors

Citizens

Patriot Place

BioMed Realty

Related Beal

Bowditch

Eastern Bank

JP Morgan Chase

MIT Investment Corp

AIS

Janitronics

Dacon

Boston Sword & Tuna

MassBio

Middlesex Savings Bank

Hunneman

Tighe & Bond

VHB

MassDevelopment

Business Dev Strategies

Timberline Construction

Eversource

Perkins & Will

Massport

WPI

Mass Life Sciences Center

Colliers

Langan

Watson Marlow

Brockton Beer Co.

Boulevard Machine

Vertex

NAIOP

MassEcon Member Organizations – Supportive & Appreciated

1 Berkshire

495/MetroWest Partnership

AIS, Inc.

Alexandria Real Estate Equities

Atlantic Management

Avison Young

Babson College Executive Education

BioMed Realty, L.P.

Bowditch

Boxborough EDC

Bristol Myers Squibb ++

Business Development Strategies, Inc.

Campanelli

CBRE

Charter Contracting Co. ++

Chase Bank Citizens

City of Boston

City of Leominster

Colliers

CSX
Dacon Corporation

DLA Piper

Eastern Bank

EBP-US

EDC of Western Massachusetts

Eversource

GFI Partners ++

Gloucester EDIC

Greater Boston Chamber of Commerce

Hinckley Allen

Hunneman

Interprint

Janitronics Building Services

Kendall Square Association

King Street Properties

KLR Executive Search Group LLC

Langan

Lee & Associates – Boston

Lupoli Companies ++

Marlborough EDC

Massachusetts Biomedical Initiatives (MBI) ++

Massachusetts Life Sciences Center

MassBio

MassDevelopment

MassMEDIC

Massport

Metro South Chamber of Commerce

Middlesex3 Coalition

Middlesex Savings Bank

NAIOP Massachusetts

North Central MA Development Corporation

Nutter

Park Street Strategies, LLC

Patriot Place

Perkins and Will

Phase 3 Real Estate Partners ++

Pittsfield Economic Development Authority

R.H. White Construction Co., Inc. ++

SGA

South Shore Chamber of Commerce

Taunton Development Corporation

The HYM Investment Group ++

The Richmond Group

Tighe & Bond

Timberline Construction ++

Town of Burlington

Town of Chelmsford

Town of Grafton ++

Town of Hingham ++

Town of Lexington

Town of Mansfield

Town of Middleborough ++

Town of Norwood

UMass

VHB

Westborough EDC

Worcester Polytechnic Institute

Worcester Regional Chamber of Commerce

++ New members in 2023!

