## Welcome

## 2023 MassEcon Summer Reception

Our host sponsor





#### Welcome new members!











Charter















## 2023 Mid-year Report

Site Location

49 Projects

350 acres

4,000+ jobs













6 wins

1,030 projected new jobs



### 2023 Events



#### 9 events

#### 767 attendees

**Upcoming** 

July 25<sup>th</sup> Business Brunch Mass Winning the Talent Competition

September 20th Forum on Workforce at Babson College

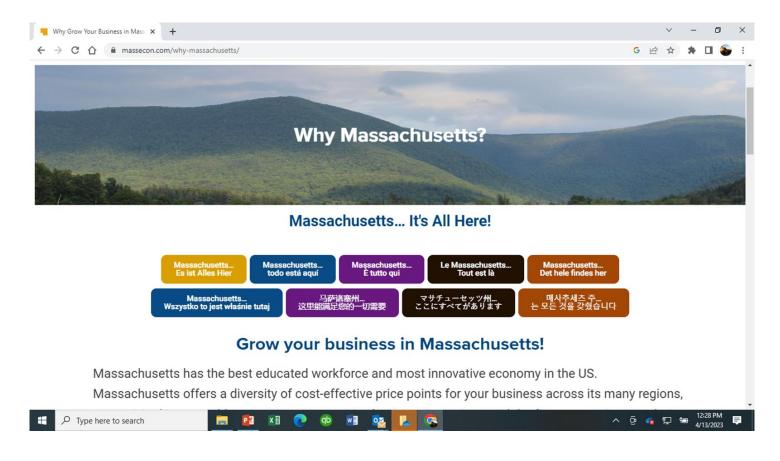
November 2<sup>nd</sup> Annual Corporate Welcome Reception - TBD

November 30<sup>th</sup> Annual Meeting & Holiday Reception at Nutter, Boston



## Marketing Massachusetts

Site Selector Campaign Monthly Emails 21% Open rate 1,099 opens Foreign Direct Investment Campaign 289 emails 58.8% Open rate





# MassEcon Location is everything.



Welcome Back, Annie Ladinsky!



Thank you, **Lauren Perna!**Lauren Perna Communications



# Special Recognition





# Mayor Arthur Vigeant City of Marlborough

- > Elected in 2011
- > 6-terms, 12 years as mayor
- ➤ Elected to Marlborough city council in 1993
- ➤ Landmark Economic Development wins:
  - GE Healthcare/Cytiva
  - Quest Diagnostics
  - TJX Companies
  - Moderna
- Tireless champion of Marlborough and Massachusetts
- Great advocate for MassEcon



30 Years of Successful Site Location Assistance

1995

Total Square Feet

otat Square i et

289,000

Successful Project Wins

Mansfield

Bergin-Brunswig Mansfield
Oak Craft Furniture Lawrence
Pavonis, Inc. Cohasset
Restmore Sleep
Products Brockton

**T-Shirt City** 

## 1996

Total Square Feet



898,000

#### Successful Project Wins

Belknap White Group
CEA, Inc
Crackle Creations
Fife Pipe
George's Bakery
Mack Technologies
Ryerson Tull
Setra Systems

Mansfield
West Boylston
Stoughton
Littleton
Methuen
Marlborough
Devens
Boxborough

1997

Total Square Feet



1,262,500

Successful Project Wins

Boston Sea Farms
Butler Automatic
Erie Plastics
Implant Science Corporation
Powell Flutes
Titleist & Footjoy

Welch's Foods

Boston
Middleborough
Westborough
Wakefield
Maynard
New Bedford
Billerica

## 1998





#### Successful Project Wins

3Com Marlborough

A1discon, Inc.

Aerovox, Inc. New Bedford

Ceratec Corp. Cliffstar Corp.

Compugen International

Computer Associates Framingham

Computer Impritable Label

**Systems** 

EMC Corporation

Erickson Materials

**Erving Paper** 

Fairfield Farms

Georgia Pacific

Merchandise Warehouse

**Perforemance Corrugated** 

Phillips Plastics

Precise Technologies

Seven Cycles

Solmetrix

Striker Biotech

Sun Microsystems

Techdyne Inc.

Franklin

Walpole Shirley

Rochester

Bellingham

Braintree

Clinton

Holden Watertown

<u>Bi</u>llerica

Hopkinton

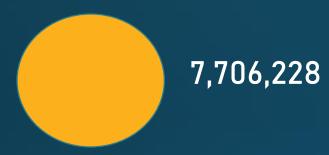
Burlington Milford

Milford



## 1999

#### Total Square Feet



14,225

#### Successful Project Wins

A & J Industies **Abiomed** Advanced Automotive Technology Agar Supply Co. Altor, Inc. **Analytic Power Corporation Antaeus Energy Brand Dialectrics** Business Card Service, Inc. CaraDonna Provision Company, Inc. **Custom Technical Molding Destiny Polymers** Eastern Seaboard Packaging ElectroChem F.W. Webb Federal Fabrics-Fibers, Inc. Harbor Fish HK Equipment, Inc./Eletech Corp. **Imagination Works** IPG Photonics Corp.

Jabil Circuits
JetCo. Molding, Inc.
Markham Metal
Natco Corporation
Packard Bell NEC, Inc.
Patio Enclosures, Inc.
Patterson Dental Supply
Plastipak
Poyant Signs
Private Healthcare Systems
Protasis Corporation
Rizzo Associates

Uxbridge Danvers Watertown Taunton Maynard Woburn Wakefield Marlborough Agawam Braintree Fitchburg Springfield Holliston Lowell Sturbridge Lowell New Bedford Haverhill Framingham Oxford

Lowell/Tewksbury/Billerica
Somerset
Wilmington
New Bedford
Boxborough
Methuen
Wilmington
East Longmeadow
New Bedford
Waltham
Marlborough
Framingham

15,134

## 2000

#### Total Square Feet



#### Successful Project Wins

A1 Electroplating **Burke Medical Equipment** Center for Ecological Technology Convergent Energy, Inc. Do Able Products, Inc. Gene Network Sciences Hatfield Quality Meats Manufacturing Technology Group Menlo Logistics Newpro Windows Schwarzkopf Technologies Stationary Print Dot Com, Inc. Wells Industries WG Fry Corporation Williams Distribution

Woburn Chicopee Northampton Sturbridge **Springfield** Cambridge **Springfield** Westfield **Springfield** Mills Franklin Agawam Westfield West Springfield Chicopee

## 2001

#### Successful Project Wins

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Carolina Logistics
CGI, Inc.
Clearwave Energy

Cleveland Motion Controls (Endine, Inc.)
CNS Wholesale Grocers
Copley Business Services
Diamond Water Systems, Inc.
Eisai Corporation
ept, Inc.
Gangi Printing
Global Communication Devices

Mountain Base Mold and Manufacturing
Parcel Direct (Quad Graphics, Inc.)
Patio Enclosures, Inc.
Pavestone Company
Pressure BioSciences Inc.
Radio Med
Reflec Manufacturing

Harris Rebar

Solectria
State Coat Front Company, Inc
Stone Station New England

Re-Gen

Synqor Telcom USA, Inc. Temptronic Corporation TranXenoGen

V&S Metal Galvanizing W.B., Inc.

Weyerhaeuser Company WRH Industries Zygo TeraOptix Sutton Taunton Boston Westminster

Billerica Ayer Billerica Holyoke Andover W. Boylston Malden North Andover Rochester

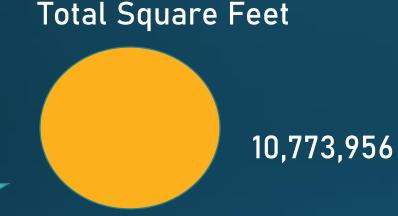
Westfield
Northborough
Taunton
Middleborough
South Easton
Tyngsboro
Ashland
Ludlow
Woburn
Hyde Park
Taunton
Marlborough
Metheun
Sharon
Shrewsbury

Taunton

Boston

Freetown

Fall River <u>Westbor</u>ough

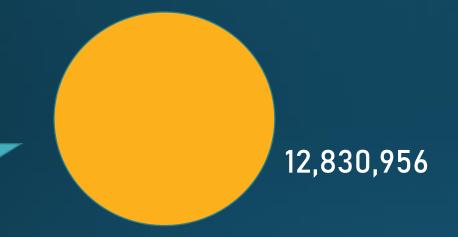




19,315

## 2002

#### Total Square Feet



#### Successful Project Wins

AVANT
Immunotherapeutics
Boston Rack and Wire
C.A.R. Products Inc.
Durham Manufacturing
Geotek Communications
Home Market Foods, Inc.
Silverline Building
Products
Straumann

Fall River
Raynham
Holyoke
Springfield
Cambridge
Norwood

Fall River Andover

20,126

## 2003

#### Successful Project Wins

Total Square Feet



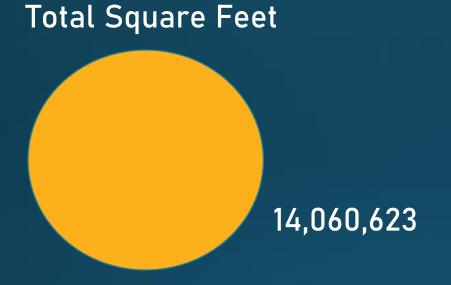
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Raynham Holyoke **Springfield** Cambridge Norwood

Fall River Andover

## 2004

#### Successful Project Wins



Biomedical Polymers Bristol-Myers Squibb Universal Technical Institute Gardner Devens

Norwood

20,900

## 2005





#### Successful Project Wins

Acusphere Tewksbury Hopkinton **Barry Controls** Ever So Humble Pie Company Walpole Fabrico Oxford **Heat Trace Products** Leominster IDE Randolph Investor's Bank & Trust Boston Billerica Nuvera Chicopee Pogo Samsonite Mansfield **Spherics** Mansfield Tissue Science Laboratories Andover Trellis Structures East Templeton **USG** Corporation Westwood Yankee Candle South Hadley

## 2006







Stacy's Pita Chip Company Randolph
Strictly By The Book Fall River

23,658

24,922

## 2007





#### Successful Project Wins

AstraZeneca Basilea Bio Valve/Velaritas Creganna Medical Devices **Electrochem Commercial** Power/Greatbatch Magellan Areospace NREL Wind Blade Test Facility Organon Progenika Biopharma Senior Whole Health Cambridge Sleepy's Spencer Technologies Northborough

Andover Shrewsbury Marlborough Raynham Haverhill Boston Cambridge

Boston

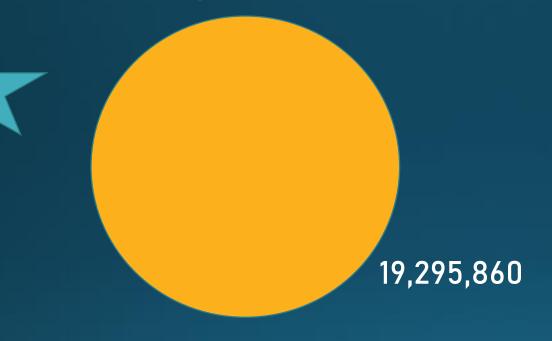
Franklin

Waltham

27,789

## 2008

#### Total Square Feet



#### Successful Project Wins

Biogen Weston **Dancing Deer** Boston **EMD Millipore Chemical** Cambridge Evergreen Solar Devens Lillipution Systems Wilmington **New England Percision** Franklin **Grinding** Organogenesis Canton Paratek Boston **Qual Craft** Mansfield Westfield Target

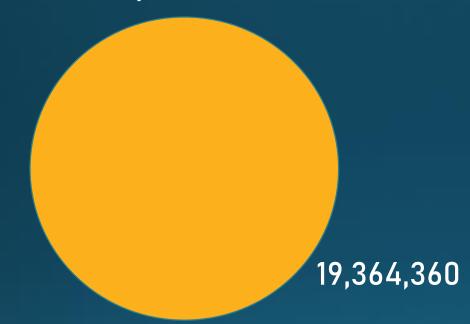
## 2009

Successful Project Wins





Framingham Cambridge Attleboro Beverly

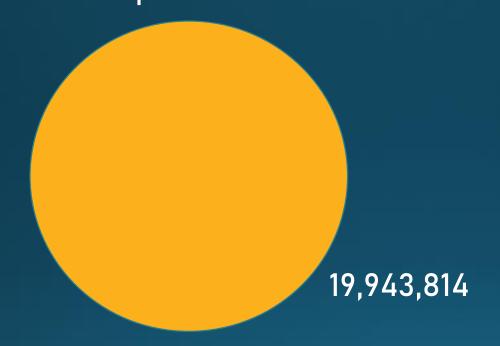


27,857

28,694

## 2010





Autopart International Norton

Performance Food Group Springfield

28,757

## 2011

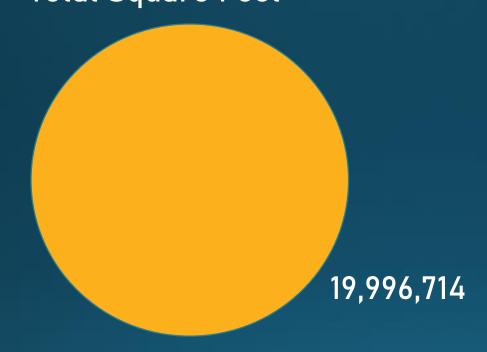
**Bevovations** 

**Keltron Corporation** 

Radisens Diagnostics

**Woodley Equipment** 

#### Total Square Feet Successful Project Wins



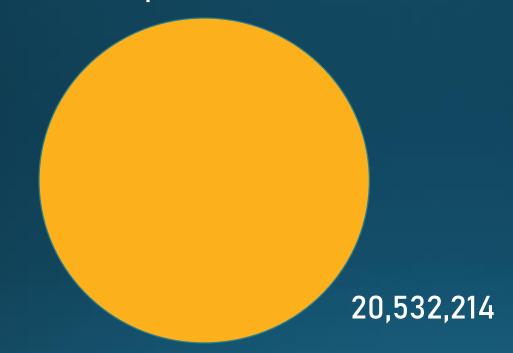
Leominster Waltham Boston Hopkinton

29,090

## 2012







**ABB Optical** Marshfield Aquaback Technologies Tewksbury FIBA Technologies Littleton **Gridco Systems** Woburn **KLT Industries** Webster Netwatch Watertown **Phoenix Communications Shrewsbury** Reprocell Cambridge

## 2013



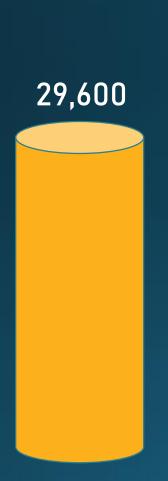


20,936,714

#### Successful Project Wins

A. Duie Pyle
Bluefield Research
ESP Solutions
Menck Windows
Richline Group
Solar Flair

Northbrough
Boston
Taunton
Chicopee
Attleboro
Ashland

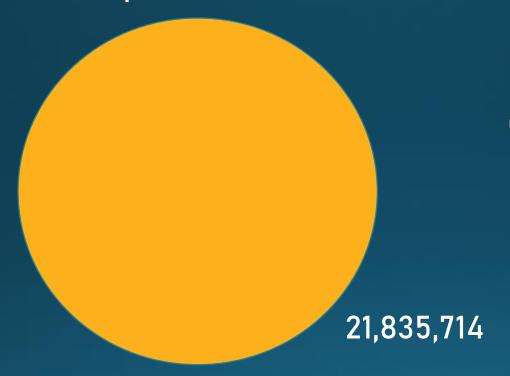


30,150

## 2014







Amazon Stoughton
Baxalta Cambridge
CNR Changchun Railway Springfield
GE Healthcare Marlborough

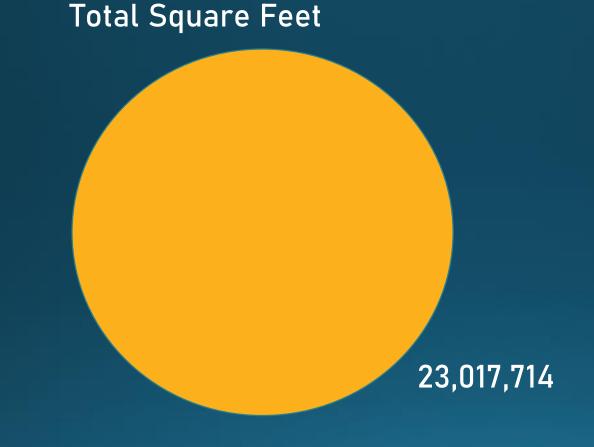
31,265

## 2016

#### Successful Project Wins



Cambridge Bedford Cambridge Canton



31,768

## 2017

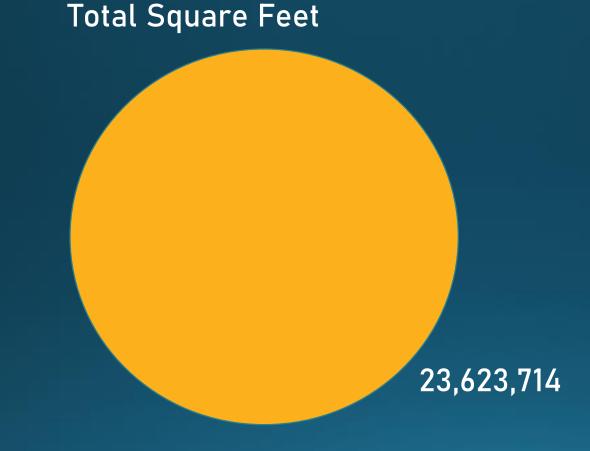
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Astellas Institute for

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**Insulet Corporation** 

Vianix



Westborough

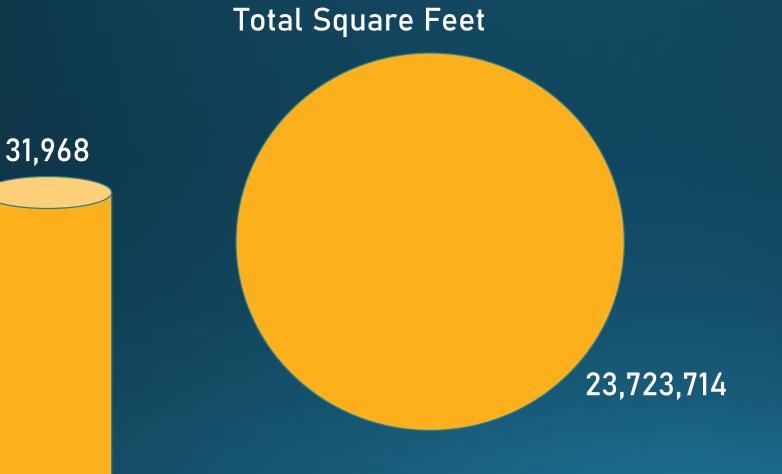
Acton

Fall River

2018

Successful Project Wins

Wayfair Pittsfield

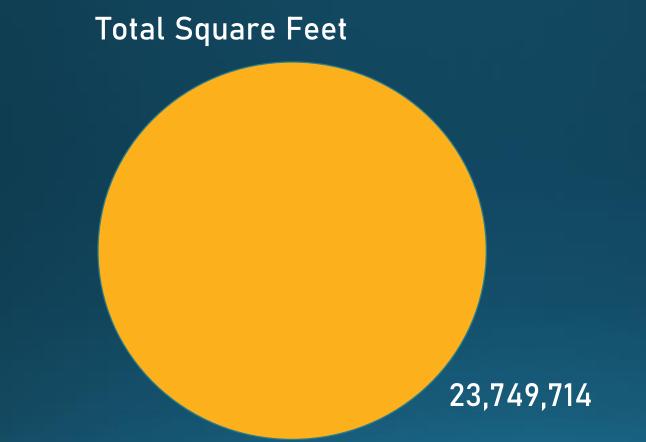


32,069

2019

Successful Project Wins

Simcere Cambridge

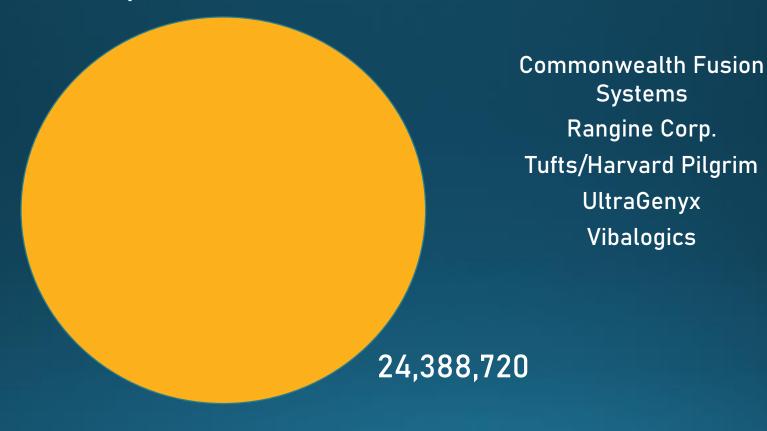


32,368

## 2020







Devens

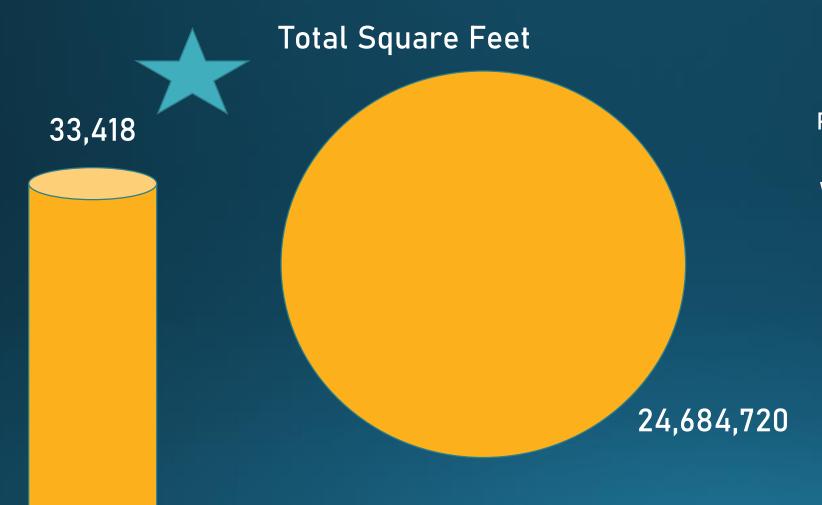
Westborough

Canton

Bedford

Boxborough

## 2021



#### Successful Project Wins

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Repligen Hopkinton
Walgreen Eastern Co. Mansfield
Watson-Marlow Devens

34,472

## 2022

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**Bisousweet Confections** 

Leominster

Eli Lilly Institute for Genetic

Medicine

**Factorial** 

Filtered by the Forest

Getir

James Hardie Building Products Inc.

Lyndra Therapeutics **New City Microcreamery** 

Pleasant Street Designs

Boston-Seaport

Methuen

Lawrence

Boston

(multiple)

Westfield

Franklin

Sudbury

Methuen

Lynn

Soliyarn

25,103,720

Total Square Feet

2023

35,522 Total Square Feet

Successful Project Wins

Electric Hydrogen

GreenSight

Imaginate Your Space LEGO North America HQ Sublime Systems VEIR

Veralto Corporation (Danaher)

Devens

Boston-Charlestown

Worcester

Boston

Holyoke

Woburn

Waltham



35,522

Total Square Feet

All-time

Successful Project Wins

261

25,531,720





30 Years of Successful Site Location Assistance

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Total Square Feet

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289,000

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1,262,500

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Implant Science Corporation
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Compugen International

**Computer Associates** Framingham

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**Systems** 

**EMC Corporation** 

**Erickson Materials** 

**Erving Paper** 

Fairfield Farms

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Merchandise Warehouse

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Precise Technologies

Seven Cycles

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Sun Microsystems

Techdyne Inc.

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Walpole

Shirley Rochester

Bellingham

Braintree

Clinton

Holden Watertown

Billerica

Hopkinton

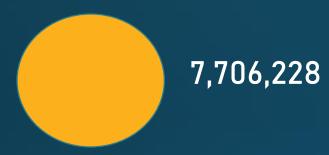
**Burlington** 

Milford



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Jabil Circuits
JetCo. Molding, Inc.
Markham Metal
Natco Corporation
Packard Bell NEC, Inc.
Patio Enclosures, Inc.
Patterson Dental Supply
Plastipak
Poyant Signs
Private Healthcare Systems
Protasis Corporation
Rizzo Associates

Uxbridge Danvers Watertown Taunton Maynard Woburn Wakefield Marlborough Agawam Braintree Fitchburg Springfield Holliston Lowell Sturbridge Lowell New Bedford Haverhill Framingham Oxford

Lowell/Tewksbury/Billerica
Somerset
Wilmington
New Bedford
Boxborough
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East Longmeadow
New Bedford
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Framingham

15,134

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CGI, Inc.
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Harris Rebar

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Re-Gen

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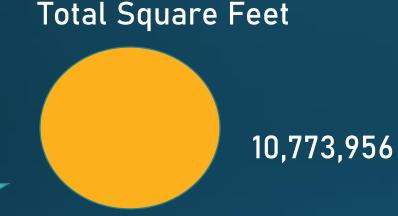
Westfield
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Taunton
Middleborough
South Easton
Tyngsboro
Ashland
Ludlow
Woburn
Hyde Park
Taunton
Marlborough
Metheun
Sharon
Shrewsbury

Taunton

Boston

Freetown

Fall River <u>Westbor</u>ough

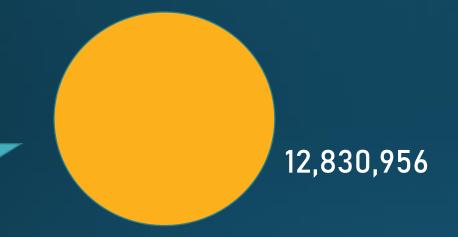




19,315

## 2002

#### Total Square Feet



### Successful Project Wins

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Boston Rack and Wire
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Geotek Communications
Home Market Foods, Inc.
Silverline Building
Products
Straumann

Fall River
Raynham
Holyoke
Springfield
Cambridge
Norwood

Fall River Andover

20,126

### 2003

### Successful Project Wins

Total Square Feet



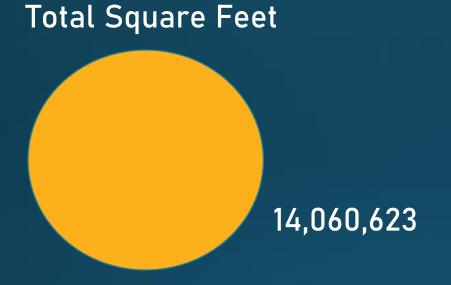
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Raynham Holyoke **Springfield** Cambridge Norwood

Fall River Andover

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Norwood

20,900

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23,658

24,922

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Andover Shrewsbury Marlborough Raynham Haverhill Boston Cambridge

Boston

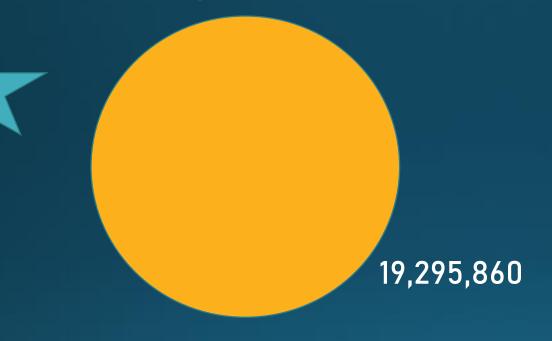
Franklin

Waltham

27,789

### 2008

### Total Square Feet



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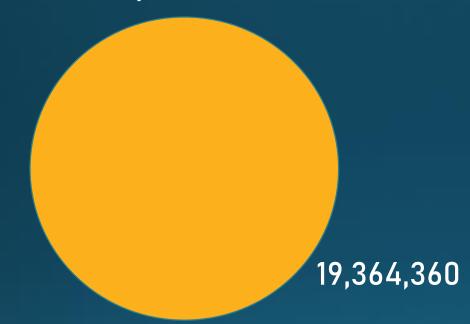
### 2009

Successful Project Wins





Framingham Cambridge Attleboro Beverly

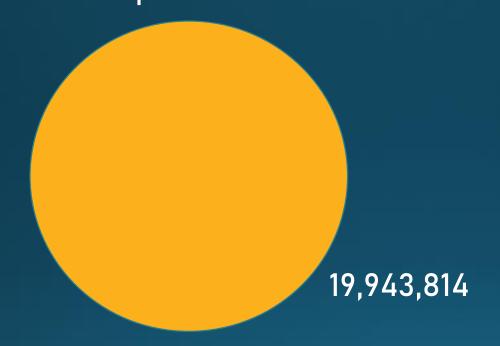


27,857

28,694

## 2010





Autopart International Norton

Performance Food Group Springfield

28,757

### 2011

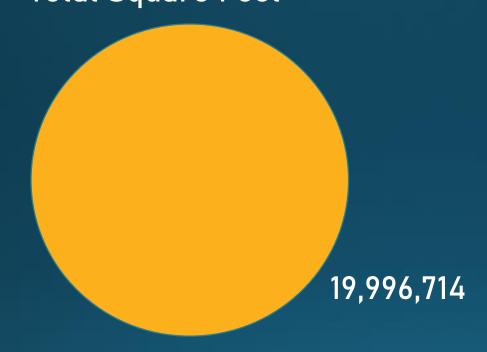
**Bevovations** 

**Keltron Corporation** 

Radisens Diagnostics

**Woodley Equipment** 

### Total Square Feet Successful Project Wins



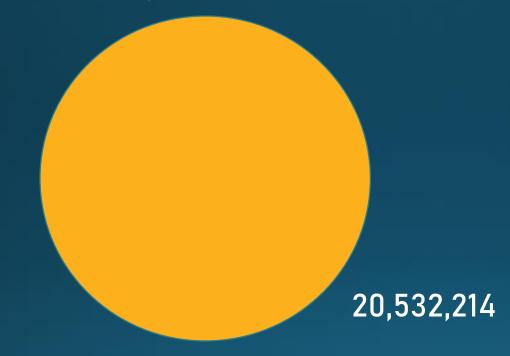
Leominster Waltham Boston Hopkinton

29,090

### 2012





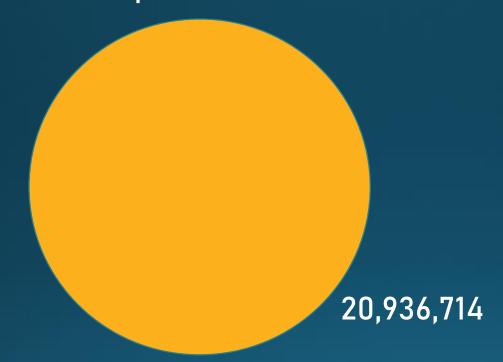


**ABB Optical** Marshfield Aquaback Technologies Tewksbury FIBA Technologies Littleton **Gridco Systems** Woburn **KLT Industries** Webster Netwatch Watertown **Phoenix Communications** Shrewsbury Reprocell Cambridge

29,600

### 2013

### Total Square Feet



### Successful Project Wins

A. Duie Pyle
Bluefield Research
ESP Solutions
Menck Windows
Richline Group
Solar Flair

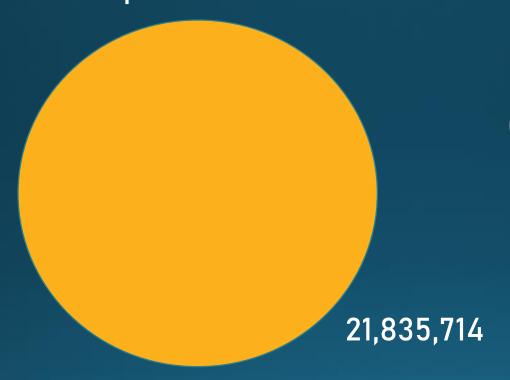
Northbrough
Boston
Taunton
Chicopee
Attleboro
Ashland

30,150

### 2014





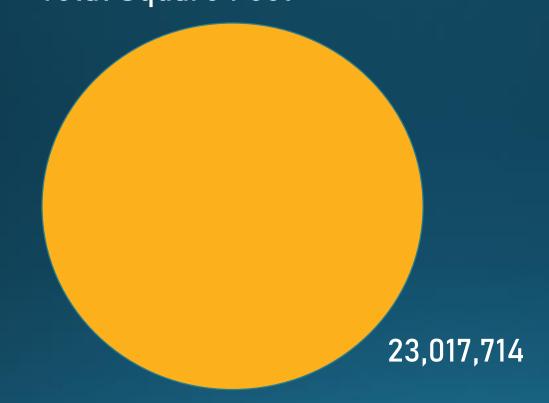


Amazon Stoughton
Baxalta Cambridge
CNR Changchun Railway Springfield
GE Healthcare Marlborough

31,265

## 2016



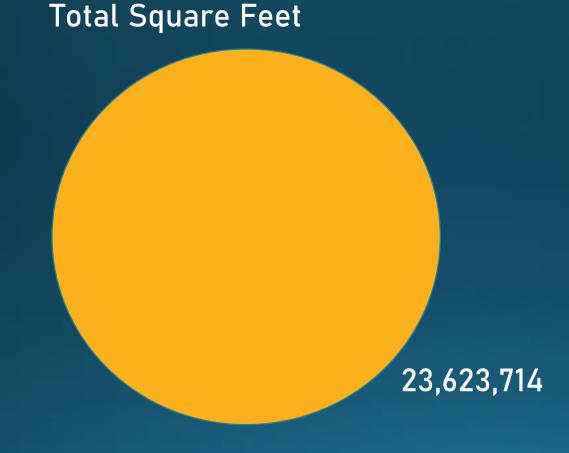


Biogynosis Cambridge
DMI Bedford
Macrogen Cambridge
Prodrive Canton

31,768

## 2017

### Successful Project Wins



Astellas Institute for Regenerative Medicine

Insulet Corporation

Vianix

Westborough

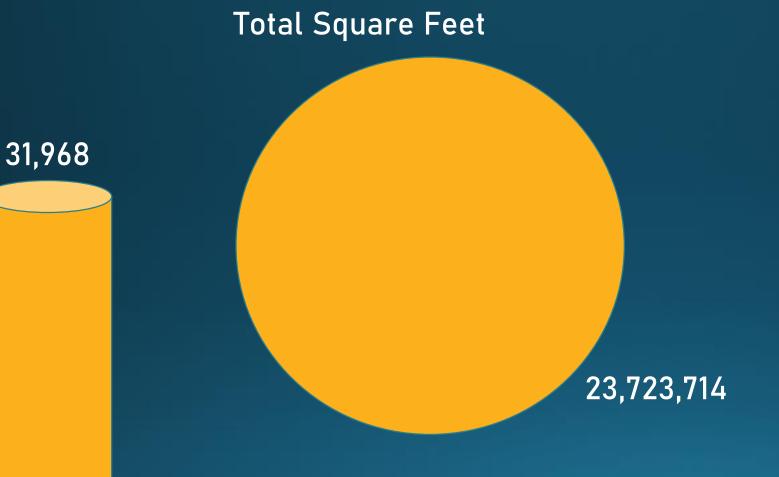
Acton

Fall River

2018

Successful Project Wins

Wayfair Pittsfield

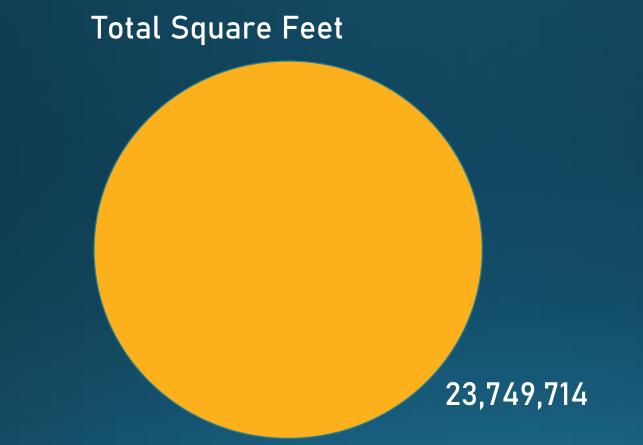


32,069

2019

Successful Project Wins

Simcere Cambridge

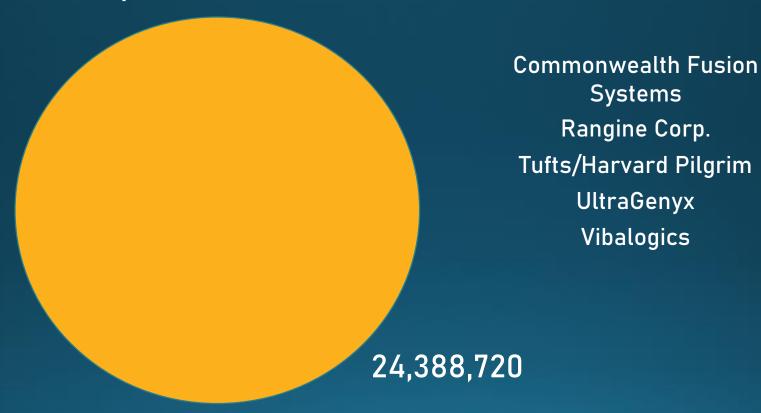


32,368

### 2020







Devens

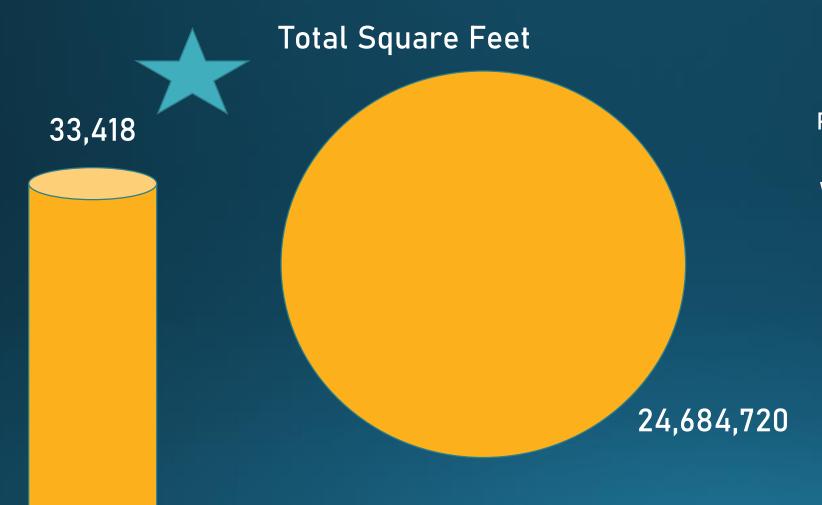
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Filtered by the Forest

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James Hardie Building Products Inc.

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Pleasant Street Designs

Boston-Seaport

Methuen

Lawrence

Boston

(multiple)

Westfield

Franklin

Sudbury

Methuen

Lynn

Soliyarn

25,103,720

Total Square Feet

35,522

2023

Total Square Feet

Successful Project Wins

Electric Hydrogen

GreenSight

Imaginate Your Space LEGO North America HQ Sublime Systems VEIR

Veralto Corporation (Danaher)

Devens

Boston-Charlestown

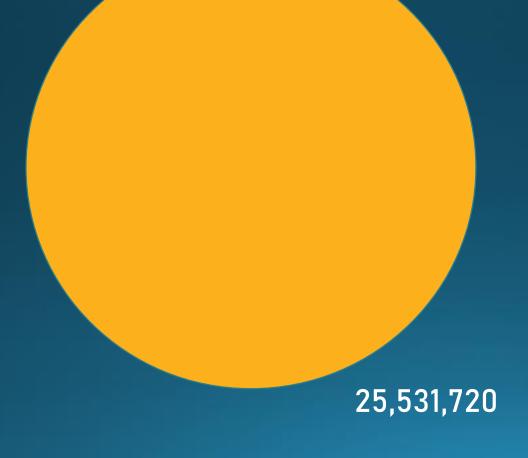
Worcester

Boston

Holyoke

Woburn

Waltham



35,522

Total Square Feet

All-time

Successful Project Wins

261

25,531,720

#### **Guest Speaker**



Longtime Boston Edison and NStar executive, Don Walsh, drafted the organizational framework for MassEcon and was its founding chairman in 1993.

Introduced by past MassEcon Chairman, Kevin Quinn, President and CEO of Dacon



5/20/92 Mars allian for Europein Dandognan MEAM (Munique Elasteri L 1. What, Why & Who g MACD
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3. Heading Most who who

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#### Massachusetts Alliance for Economic Development

June 1992

#### Purpose

This document provides the Mission, Background and Status of an economic development tool for Massachusetts generically known as a "Site-Finder Function." This effort was originally initiated by the state's utilities but has been adopted by additional interested groups, most notably the Massachusetts Office of Business Development (MOBD). The function is operational in its Phase One. A Phase Two is being developed while a Phase Three is still being conceptualized.

#### Mission

The Mission of the Massachusetts Alliance for Economic Development (MAED) is to directly support and facilitate economic development in Massachusetts through the establishment of a central, business referral function.

#### Background

The revenues of utilities are directly related to the economies of their service territories. During this current economic downturn, a group of utilities began to look at ways in which they could, as a group, assist an economic revival in Massachusetts. It became apparent to the group that Massachusetts was now in active competition with several other states and foreign countries as a suitable location for business operations. If Massachusetts will continue to offer its citizenry the opportunity to find attractive jobs, it must respond to competitive challenges growing increasingly stronger. One task the group undertook was to look at what utilities are doing in other parts of the country to help their local economies. Four efforts stood out: Georgia Power, Alabama Power, Illinois Power and Public Service Electric and Gas in New Jersey. These four utilities/ operate economic development programs in which they directly help businesses interested operating in their service territories find an appropriate location, including specifi/ real estate parcels, for their facilities. Visits were made to three of these utilit/ to study their operations. Appendix I provides a summary of the fourth utility's

At the same time, discussions were held with state officials at MOBD which  $r \phi$ that, due to severe budget reductions, state government was not going to undertake "site-finder" economic development effort. Also, a survey completed in January 1 Governor Weld's Council for Economic Growth and Technology identified a state-wi/ business referral function as a major deficiency in Massachusetts ability to sug compete for relocating national and international businesses. Typically, state government, a Chamber of Commerce or an electric utility performs this function

Accordingly, a loosely formed group, the Massachusetts Utility Alliance Development, was established in early 1992 to develop and operate this sitefunction. It is understood that this function is not the most important ec development effort Massachusetts must successfully undertake to maintain a/ advantage. It is, however, one important function that we should provide

BOSTONEDISON Boston, Massachusetts 02199

May 19, 1992

Ron Dion, President R. M. Bradley 800 Boylston Street, 4th Floor Boston, Massachusetts I have attached a draft status report for our proposed Massachusetts abroad fronts and MAED is Since Would appreciate it for your participation will halp on some support. I await your participation will halp on contacted at

# Have a Great Summer!

Thank you to our host sponsor!



