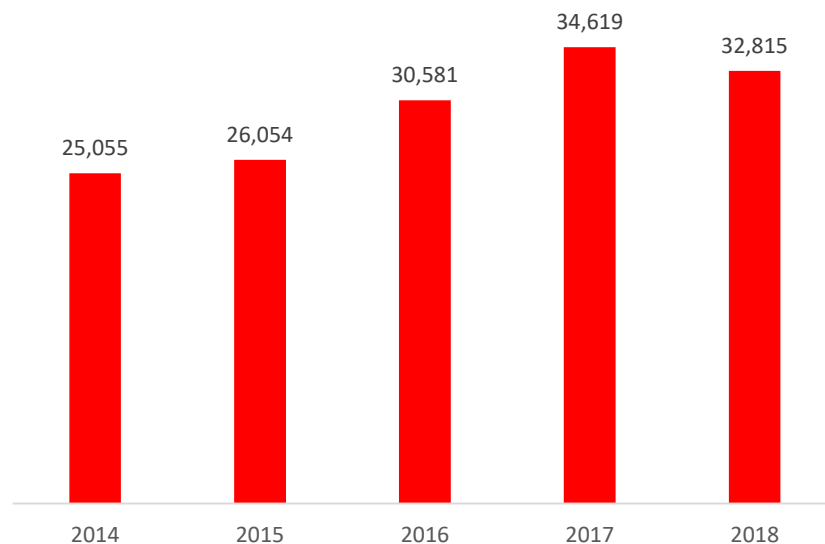


**Leading Export Employers in Hampden - 2018**

| Company Name                        | Address                  | City             | Employees |
|-------------------------------------|--------------------------|------------------|-----------|
| Massachusetts Mutual                | 1295 State St            | Springfield      | 4,200     |
| Arch Parent Inc.                    | 1129 Riverdale St        | West Springfield | 1,904     |
| Hampden Investment Corp             | 50 Bliss Rd              | Longmeadow       | 1,451     |
| Cardinal Health, Inc.               | 2 Ludlow Park Dr         | Chicopee         | 850       |
| Sun Gro Holdings Inc.               | 770 Silver St            | Agawam           | 800       |
| Irwin Industrial Tool Company       | 301 Chestnut St          | East Longmeadow  | 800       |
| Smith & Wesson Corp                 | 2100 Roosevelt Ave       | Springfield      | 750       |
| Solutia Inc.                        | 730 Worcester St         | Springfield      | 750       |
| American Outdoor Brands             | 2100 Roosevelt Ave       | Springfield      | 724       |
| Smithfield Foods, Inc.              | 20 Carando Dr            | Springfield      | 721       |
| Westrock Mww, LLC                   | 2001 Roosevelt Ave       | Springfield      | 600       |
| Newell Brands Inc.                  | 301 Chestnut St          | East Longmeadow  | 500       |
| Mestek, Inc.                        | 260 N Elm St             | Westfield        | 400       |
| Cartamundi East Longmeadow LLC      | 443 Shaker Rd            | East Longmeadow  | 400       |
| Hydrotherm Inc                      | 260 N Elm St             | Westfield        | 400       |
| Bowm Securities Corporation         | 29 State St              | Springfield      | 355       |
| Consumer Product Distributors, Inc. | 705 Meadow St            | Chicopee         | 350       |
| J-Coat Holdings, Inc.               | 132 N Elm St             | Westfield        | 350       |
| Titeflex Corporation                | 603 Hendee St            | Springfield      | 345       |
| Family Hospital Corp Group Inc      |                          | West Springfield | 328       |
| Smithfield Direct, LLC              | 20 Carando Dr            | Springfield      | 300       |
| Plumbers & Pipefitters Lcl 104      | 50 Chapel St             | Chicopee         | 289       |
| Omg, Inc.                           | 153 Bowles Rd            | Agawam           | 280       |
| Kennametal Inc.                     | 45 Plainfield St         | Chicopee         | 271       |
| U.S. Tsubaki Power Transmission LLC | 821 Main St              | Holyoke          | 250       |
| Jen-Coat, Inc.                      | 132 N Elm St             | Westfield        | 230       |
| Health New England, Inc.            | 1 Monarch Pl             | Springfield      | 219       |
| Viant Chicopee, Inc.                | 1040 Sheridan St         | Chicopee         | 200       |
| U.S. Tsubaki Automotive, LLC        | 106 Lonczak St           | Chicopee         | 200       |
| Advance Mfg.co., Inc.               | 8 Turnpike Industrial Rd | Westfield        | 200       |
| Savage Arms, Inc.                   | 100 Springdale Rd        | Westfield        | 200       |
| Mestek, Inc.                        | 260 N Elm St             | Westfield        | 200       |
| Hazen Paper Company                 | 240 S Water St           | Holyoke          | 195       |
| Henkel Consumer Goods Inc.          | 56 Hunters Greene Cir    | Agawam           | 181       |
| HP Hood LLC                         | 233 Main St              | Agawam           | 175       |

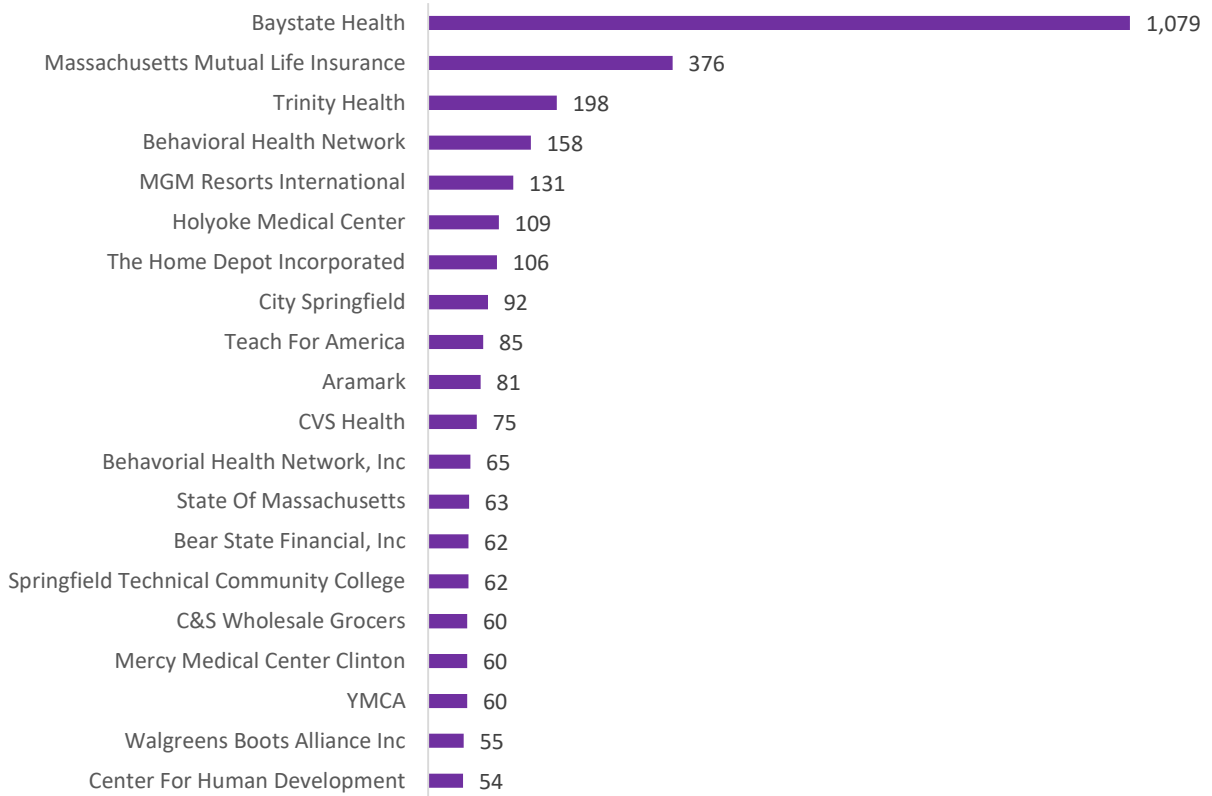
| Hampden Job Listings & Pct. By Industry - 6 Months (Oct. 2018-Mar. 2019) |       |         |       |
|--|-------|---------|-------|
| INDUSTRY SECTOR  | #     | Hampden | State |
| Health Care and Social Assistance  | 4,747 | 37.9%   | 25.0% |
| Retail Trade   | 1,097 | 8.8%    | 9.5%  |
| Finance and Insurance  | 1,022 | 8.2%    | 8.3%  |
| Educational Services   | 999   | 8.0%    | 8.5%  |
| Accommodation and Food Services  | 757   | 6.0%    | 6.6%  |
| Transportation and Warehousing   | 728   | 5.8%    | 2.9%  |
| Manufacturing  | 722   | 5.8%    | 9.2%  |
| Professional, Scientific, and Technical Services                         | 490   | 3.9%    | 13.4% |
| Administrative and Support and Waste Management Services                 | 439   | 3.5%    | 3.7%  |
| Information  | 335   | 2.7%    | 3.4%  |
| Public Administration  | 313   | 2.5%    | 2.3%  |
| Other Services (except Public Administration)                            | 222   | 1.8%    | 1.6%  |
| Real Estate and Rental and Leasing                                       | 184   | 1.5%    | 1.9%  |
| Construction   | 154   | 1.2%    | 1.2%  |
| Wholesale Trade  | 144   | 1.1%    | 0.7%  |
| Arts, Entertainment, and Recreation                                      | 100   | 0.8%    | 1.0%  |
| Utilities  | 46    | 0.4%    | 0.3%  |

Job Listings by Hampden County Employers: 2014-18



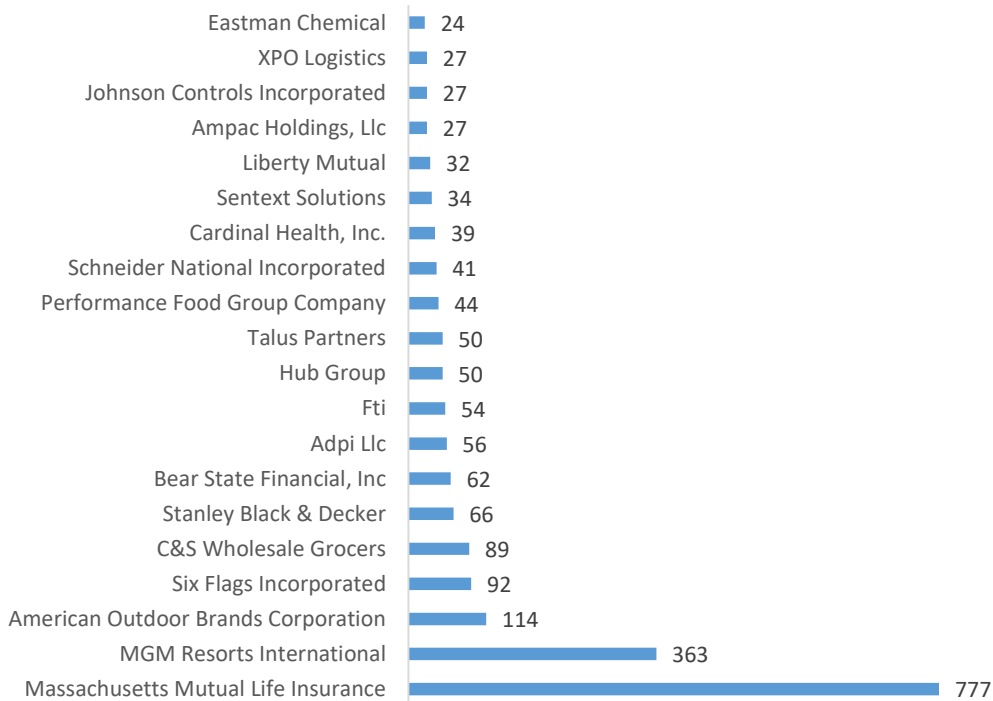
## Leading Job Listings in Hampden - Last 6 mos.

All Industries (Oct 18-Mar 19)



## Leading Export Industry Job Listings in Hampden:

Last 12 Mos. (Apr. 2018-Mar. 2019)



## High Concentration Industries in Hampden, Sept. 2018 Establishments, Employment, Payroll and Location Quotients\*

| Industry   | Establishments | Employees | Location Quotient* |
|--|----------------|-----------|--------------------|
| NAICS 311812 Commercial bakeries                           | 6              | 283       | 1.6                |
| NAICS 322211 Corrugated and solid fiber box manufacturing  | 3              | 159       | 1.11               |
| NAICS 322220 Paper bag and coated and treated paper mfg.   | 10             | 851       | 13.01              |
| NAICS 323111 Commercial printing, except screen and books  | 33             | 715       | 1.87               |
| NAICS 323120 Support activities for printing               | 4              | 122       | 4.49               |
| NAICS 332322 Sheet metal work manufacturing                | 6              | 207       | 1.51               |
| NAICS 332812 Metal coating and nonprecious engraving       | 10             | 118       | 1.77               |
| NAICS 332813 Electroplating, anodizing, and coloring metal | 16             | 636       | 9.28               |
| NAICS 332999 Miscellaneous fabricated metal product mfg.   | 9              | 253       | 2.62               |
| NAICS 333318 Other commercial and service machinery mfg.   | 4              | 117       | 1.35               |
| NAICS 333514 Special tool, die, jig, and fixture mfg.      | 14             | 190       | 2.29               |
| NAICS 333517 Machine tool manufacturing                    | 11             | 125       | 2.18               |
| NAICS 333613 Mechanical power transmission equipment mfg.  | 5              | 638       | 38.57              |
| NAICS 333992 Welding and soldering equipment manufacturing | 3              | 122       | 4.63               |
| NAICS 336412 Aircraft engine and engine parts mfg.         | 6              | 443       | 3.52               |
| NAICS 423310 Lumber and wood merchant wholesalers          | 12             | 248       | 1.88               |
| NAICS 423440 Other commercial equip. merchant wholesalers  | 9              | 222       | 2.67               |
| NAICS 423720 Plumbing equip. merchant wholesalers          | 16             | 235       | 1.43               |
| NAICS 423830 Industrial machinery merchant wholesalers     | 40             | 463       | 1.23               |
| NAICS 423930 Recyclable material merchant wholesalers      | 14             | 208       | 1.7                |
| NAICS 424130 Industrial paper merchant wholesalers         | 16             | 259       | 2.47               |
| NAICS 424410 General line grocery merchant wholesalers     | 8              | 1,095     | 3.55               |
| NAICS 541380 Testing laboratories                          | 14             | 370       | 1.18               |
| NAICS 611310 Colleges and universities                     | 9              | 4,121     | 1.57               |

\*All data is for Hampden County. Location Quotients of more than 1.0 indicate a greater employment concentration in the region versus the nation as a whole. A 2.0 LQ indicates twice the number of employees for the population than average, indicating a strong industry strength.

### Hampden Companies (>35 employees) in selected high concentration industries

| Company                            | Address         | City             | Emp. | Type       | Parent Company       | HQ            | Total Emp. |
|------------------------------------|-----------------|------------------|------|------------|----------------------|---------------|------------|
| Westrock Cp, LLC                   | 320 Parker St   | Springfield      | 101  | Branch     | Westrock Company     | Atlanta, GA   | 45,000     |
| Westrock Cp, LLC                   | PO Box 300      | East Longmeadow  | 86   | Branch     | Westrock Company     | Atlanta, GA   | 45,000     |
| Kapstone Container Corporation     | 100 Palmer Ave  | West Springfield | 76   | Branch     | Westrock Company     | Atlanta, GA   | 45,000     |
| Westrock Rkt Company               | 77 Champion Dr  | Chicopee         | 136  | Branch     | Westrock Company     | Atlanta, GA   | 45,000     |
| Caraustar Industries, Inc.         | 70 Better Way   | Chicopee         | 80   | Branch     | Greif, Inc.          | Delaware, OH  | 13000      |
| Suddekor LLC                       | 240 Bowles Rd   | Agawam           | 37   | Subsidiary | SURTECO GROUP SE     | Germany       | 3,000      |
| Avery Dennison Corporation         | 318 Griffith Rd | Chicopee         | 70   | Branch     | Avery Dennison Corp. | Glendale, CA  | 30,000     |
| Quad/Graphics Inc.                 | 245 Benton Dr   | East Longmeadow  | 130  | Branch     | Quad/Graphics Inc.   | Sussex, WI    | 20,000     |
| New England Business Service, Inc. | 1985 Main St    | Springfield      | 90   | Branch     | Deluxe Corporation   | Shorewood, MN | 7,500      |

## Westrock Cp, LLC

320 Parker St  
Springfield, Massachusetts, 01129-1026  
101 Employees

PO Box 300  
East Longmeadow, Massachusetts, 01028-  
0300  
86 Employees

Kenneth Berkowitz, VP

1000 Abernathy Rd  
Atlanta, Georgia, 30328-5606  
United States  
Tel: 770-448-2193  
[www.westrock.com](http://www.westrock.com)

Employees: 45k (All Sites)  
Company Type: Private Parent  
Corporate Family: [855 Companies](#)

WestRock Co (WestRock) is one of the leading providers of paper and packaging solutions. It manufactures and distributes containerboard and paperboard products such as folding cartons, coated paperboard, bleached paperboard, coated recycled paperboard, retail displays, partitions and protective packaging, and pulp products.

Steven C. Voorhees, CEO

Mr. Steven C. Voorhees, also known as Steve, has been Chief Executive Officer, President and Director of Kapstone Paper and Packaging Corporation since November 2, 2018. He serves as Chief Executive Officer and Director of Multi Packaging Solutions, Inc. Mr. Voorhees has been the Chief Executive Officer and President of WestRock Company since November 2, 2018. He has been the Chief Executive Officer and President of WRKCo Inc. since November 2013 and July 1, 2015 respectively

## [Caraustar Industries, Inc](#)

70 Better Way  
Chicopee, Massachusetts, 01022-2118  
United States  
Tel: 413-593-9700  
[www.caraustar.com](http://www.caraustar.com)

Employees: 80 (This Site)  
Company Type: Private Branch  
Parent: [Caraustar Industries, Inc.](#)  
Ultimate Parent: [Greif, Inc.](#)  
Corporate Family: [244 Companies](#)

Caraustar Industries, Inc. is primarily engaged in manufacturing from purchased materials fiber cans, cones, drums, and similar products, with or without metal ends, and vulcanized fiber boxes

## **Greif, Inc.**

425 Winter Rd  
Delaware, Ohio, 43015-8903  
Tel: 740-549-6000  
Fax: 740-549-6100  
[www.greif.com](http://www.greif.com)

[244 Companies](#)  
[13,000 employees](#)  
[\\$2.1 billion market cap](#)

**Mr. Peter G. Watson** is President, Chief Executive Officer, Director of the Company. Mr. Watson has served as President and Chief Executive Officer since November 2015. From January 2014 until October 2015, he served as Chief Operating Officer. From September 2012 until December 2013, Mr. Watson served as Vice President and Group President, Paper Packaging & Services, Global Sourcing and Supply Chain and Greif Business System.

Mr. Lawrence A. Hilsheimer is Chief Financial Officer, Executive Vice President of Greif Inc.

## Kapstone Container

100 Palmer Ave  
West Springfield, Massachusetts, 01089-4019  
United States  
(Primary Address) [Show Secondary](#)  
Tel: 413-733-2211  
[www.kapstonepaper.com](http://www.kapstonepaper.com)  
76 Employees

Kapstone Container Corporation is primarily engaged in manufacturing corrugated and solid fiber boxes and related products from purchased paperboard of fiber stock. Important products of this industry include corrugated and solid fiberboard boxes, pads, partitions, display items, pallets, single face products, and corrugated sheets.

Kapstone Container  
1601 Blairs Ferry Rd Ne  
Cedar Rapids, Iowa, 52402-5805  
United States  
Tel: 319-393-3610  
[www.kapstonepaper.com](http://www.kapstonepaper.com)

Westrock  
1000 Abernathy Rd  
Atlanta, Georgia, 30328-5606  
United States  
Tel: 770-448-2193

Employees: 45k (All Sites)  
Company Type: Private Parent  
Corporate Family: [855 Companies](#)

## Suddekor LLC

240 Bowles Rd  
Agawam, Massachusetts, 01001-2963  
United States  
Tel: 413-821-9000  
www.suddekorllc.com

### Michel Ross

Vice President of Manufacturing  
Agawam 413-821-9000  
[mross@suddekorllc.com](mailto:mross@suddekorllc.com)

### Mark Charest

Vice President, Finance and Agawam  
413-821-9000  
[mcharest@suddekorllc.com](mailto:mcharest@suddekorllc.com)

Employees: 37 (This Site) 74 (All Sites)  
Company Type: Private Subsidiary  
Parent: Surteco North America, Inc.  
Ultimate Parent: SURTECO GROUP SE  
Corporate Family: 28 Companies

Suddekor LLC is primarily engaged in manufacturing coated, laminated, or processed paper and film from purchased paper, except for packaging.

## Surteco Group

Johan-Viktor-Bausch-Str. 2  
Buttenwiesen, Bayern, 86647  
Germany

Tel: 827499880

Fax: 82749988515

[www.surteco.com](http://www.surteco.com)

28 Companies

3,000 employees

445 M market cap

Dr. Herbert Mueller has been Chairman of the Management Board and Chief Executive Officer of SURTECO GROUP SE since July 1, 2015. He is responsible for Group Strategy and Strategic Business Unit Plastics at the Company.



## [Avery Dennison Corporation](#)

318 Griffith Rd  
Chicopee, Massachusetts, 01022-2126  
United States  
Tel: 413-593-1588  
[www.averydennison.com](http://www.averydennison.com)  
70 Employees

Avery Dennison has worked out how to make the most of a sticky situation. The company is a world-leader in sticky labels used by businesses to add their branding to products such as drinks, food, personal care, and pharmaceuticals. Its adhesives also extend to vinyl wraps and specialty materials designed for digital imaging, screen printing, and sign cutting applications.

## Avery Dennison

207 N Goode Ave Ste 500  
Glendale, California, 91203-1301  
United States  
Tel: 626-304-2000  
[www.averydennison.com](http://www.averydennison.com)  
Employees: 30k (All Sites)  
Company Type: Public Parent  
Corporate Family: [242 Companies](#)  
Traded: [AVY](#) (NYSE)  
\$9.7 B Market Value

## [Quad//Graphics Inc.](#)

245 Benton Dr  
East Longmeadow, Massachusetts,  
01028-3221  
United States

Quad/Graphics Inc. is primarily engaged in commercial or job printing, not elsewhere classified. This industry includes general printing shops, not elsewhere classified, as well as shops specializing in printing newspapers and periodicals for others.

Quad/Graphics  
N61W23044 Harrys Way  
Sussex, Wisconsin, 53089-3995  
United States

Tel: 414-566-6000

[www.qg.com](http://www.qg.com)

employees: 700 (This Site) 20k (All Sites)

Company Type: Public Parent

Corporate Family: [187 Companies](#)

Traded: [QUAD](#) (NYSE)

\$853 M Market Value

Mr. J. Joel Quadracci serves as Chairman of the Board, President, Chief Executive Officer of Quad/Graphics Inc., since January 2010.