



Annual Conference Recap

More than 120 business leaders and political officials attended the Annual Conference last week on change and Massachusetts economic leadership with perspectives from Secretary of Housing & Economic Development Mike Kennealy, Greater Haverhill Chamber of Commerce President and CEO Dougan Sherwood, Apprenti State Director Lauren Jones, and EDC of Western MA President and CEO Rick Sullivan. The panel was moderated by *Boston Business Journal* Publisher and Market President Carolyn Jones. The Conference began with welcome remarks by Santander's Bob Cerminaro and an introductory presentation by CBRE's Andrew Hoar. Thank you to lead sponsor Santander and partner sponsors Eversource Energy and BSC Group. View event photos [here](#).



MassEcon on the Road: Philadelphia and New York

In the first half of 2019, MassEcon Senior Director Doug Kehlhem took the Massachusetts story on the road to Chicago (and the AUVSI show); Dallas, Philadelphia (and the BIO show), and New York (with the MD&M show). Thank you to partners and sponsors MassDevelopment, VHB, Cutler Associates, and the Marlborough EDC. We are currently planning MassEcon on the Road activities for 2020. If you're interested in partnering, please contact [Doug](#). MassEcon and partners in New York last week captured in the photo!



MassEcon is Hiring!

We are seeking to hire a part-time office administrator/events coordinator to work closely with senior staff. Click [here](#) for the full job description.



Join a Committee

There are exciting ways to get more involved in MassEcon . . . join a Committee. Whether you're interested in or have expertise in Membership & Marketing, Programs & Events, Location Intelligence, Government Relations, or Next Gen leadership, we have a spot for you. Learn more [here](#).

MassEcon® Committees

Membership & Marketing
Location Intelligence
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Next Gen

Support MassEcon with a 2019 Sponsorship

MassEcon sustains its work through dues and sponsorship of events. Learn how you can support our work by sponsoring an event in 2019 [here](#).



Upcoming Events

MassEcon Summer Reception

Join fellow members for a summer celebration and networking.

When: Wednesday, July 10; 5:00 - 7:00 p.m.
5 - 5:30: Members Meeting
5:30 - 7:00 p.m.: Reception

Where: Nutter McClennen & Fish LLP

RSVP to [Annie](#)



MassMEDIC named Marie O'Malley as new Chair of Board of Directors. Read more [here](#).

NAIOP Massachusetts launched its first certification program: the Certified Professional in Commercial Real Estate Certificate. This voluntary certification is designed for CRE professionals who are looking to advance their careers by increasing industry knowledge. Read more [here](#).



#2935: Project Slap Shot

MassEcon and partners are working with a New Jersey-based site consultant representing a communications/technology company considering Metro Boston and two other U.S. metros. The company will employ 400-500 highly skilled people. The consultant is conducting interviews with staffing firms and employers in the region to better understand the local labor market.

Last month, the member companies of the Venture Development Center (the self-funded incubator based at **UMassBoston**), reached a milestone: more than \$1 billion in funding in 10 years. Read more [here](#). Additionally, UMass ranks 37th on the “Top 100 Worldwide Universities Granted U.S. Patents in 2018” list released by the National Academy of Inventors and the Intellectual Property Owners Association. This is the sixth consecutive year UMass has landed on the list, and the university rose eight places in this year’s rankings. With 58 patents awarded in calendar year 2018, UMass ranks first among public universities in New England, third overall in New England, and 30th overall in the U.S. Read more [here](#). Also, Kathryn Ellis was named Director of **UMass Amherst Innovation Institute**. In this role, starting July 29, she will head offices in Amherst and at the Mount Ida Campus of UMass Amherst in Newton. Read more [here](#).

Joe Fallon, Brian Hines and Chuck O'Connor, who combined have more than 80 years' worth of commercial real estate experience in Boston, will join **CBRE**. Read more [here](#). Also, William Foley and Margaret Power joined CBRE's New England operations as Executive Vice President and Vice President, respectively, and they will both be focusing on the urban market. Read more [here](#).

Please send Member News to [Annie](#)

Notes: Thanks to MassEcon member Aerotek for meeting with the consultant.

#2940: Project Jupiter

MassEcon and partners are working with a west coast biotechnology company considering Massachusetts for 100,000-200,000 SF manufacturing facility with 200 employees. The company is evaluating real estate and incentives at this time.

Notes: Massachusetts is competing with Houston, Dallas, Raleigh/Durham, and Denver.

Staff *In Action*

Pete Abair developed a Fiscal Year 2020 Budget for MassEcon with its Board of Directors. The approved budget includes funds for the *MassLeads* Initiative, a revamped website, augmented member services, and an additional MassEcon team member.

Doug Kehlhem just returned from the BIO Show in Philadelphia where Massachusetts partners hosted a Pavilion on the show floor; and the MD&M trade show in New York where he hosted a site selector reception with partners from the Marlborough EDC, Cutler Associates, VHB, and MassDevelopment. Doug, pictured below, at the MD&M trade show.

Annie O'Connell concluded the Greater Boston Chamber of Commerce Women's Leadership program and executed the Annual Conference.



2019 CALENDAR HIGHLIGHTS

JAN 18

Members Meeting
Featured Speaker: Alan Clayton-Matthews
Outlook for the 2019 Massachusetts Economy

FEB 7

Board Meeting

MAR 15

Members Meeting
Featured Speaker; Steve Kadish, Future of
Transportation Commission Report

APR 3

Corporate Welcome Reception

APR 4

Board Meeting

MAY 1

MassEcon Mixer

MAY 17

Members Meeting

JUN 6

Board Meeting

JUN 14

Annual Conference

JUL 10

Summer Reception

SEP 19

Economic Impact Awards - Finalists Reception

SEP 27

Members Meeting

OCT 3

Board Meeting

NOV 26

Team Massachusetts Economic
Impact Awards

DEC 12

Annual Meeting and Holiday Lunch

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