MASSACHUSETTS GROWTH PARTNERSHIP

Support and Endorsements for MassEcon

Presented By

MassEcon

August 2026



MassEcon

Location is everything

A Snapshot of Support for MassEcon as the State's Business Recruitment Partner

TABLE OF CONTENTS

A) SAMPLING OF SUPPORTERS

B) MAPPING OUT SUPPORT

C) LIST OF ALL SUPPORTERS

D) LETTERS OF ENDORSEMENT

MASSACHUSETTS GROWTH PARTNERSHIP

SUPPORTED BY THE MASSACHUSETTS EXECUTIVE OFFICE OF ECONOMIC DEVELOPMENT AND MISSION-DRIVEN BY MassEcon

A Sampling of support for MassEcon:







































































Map of MassEcon Supporters



Acton
- Geocomp

Amherst
- University of Massachusetts-Amherst

Arlington
- Town of Arlington

Auburn
- R.H. White Construction Co.

Ayer
- Town of Ayer

Barnstable
- Town of Barnstable

Bedford
- Town of Bedford

Billerica
- Middlesex3 Coalition
- Town of Billerica

Boston
- Bioversity
- Boston Global Investors
- Botanic Properties
- CBRE
- Chase Bank
- Charter Contracting Co.
- Citizens
- City of Boston
- Colliers
- Consigli Construction Co., Inc.
- CoreNet Global, New England Chapter
- Cushman & Wakefield
- DLA Piper
- EBP-US
- Eastern Bank
- GFI Partners
- Greenberg Traurig
- Hinckley Allen
- Hunneman
- HYM Investment Group
- King Street Properties
- KLR Executive Search Group
- Langan
- Lee & Associates
- Lee & Associates Boston
- MassDevelopment
- MassMEDIC
- Massachusetts Municipal Association
- Nutter
- Park Street Strategies
- Perkins+Will
- Phase 3 Real Estate Ptrs.
- Ryan, LLC
- STV, Inc.
- The New England Council
- UMass
- Vertex Pharmaceuticals

Boxborough
- Boxborough EDC

Boylston
- RP Masiello, Inc.

Braintree
- Town of Braintree

Brockton
- Metro South Chamber of Commerce

Burlington
- Town of Burlington

Cambridge
- Alexandria Real Estate Equities
- BioMed Realty, L.P.
- City of Cambridge
- Kendall Square Association
- MassBio

BL Companies
- BL Companies

Canton
- Timberline Construction

Centerville
- Cape Cod Chamber of Commerce

Charlestown
- Burgess Properties, LLC

Chicopee
- City of Chicopee

Clinton
- Town of Clinton

Devens
- Bristol Myers Squibb

East Boston
- Massport

Fairhaven
- Town of Fairhaven

Fitchburg
- North Central Massachusetts Development Corporation

Foxborough
- Patriot Place
- Quarter Point

Gloucester
- Gloucester EDIC

Greenwood Village
- Merrick

Hartford

Hingham
- Town of Hingham

Hull
- Town of Hull

Leominster
- AIS, Inc.

Lexington
- Town of Lexington
- Town of Lexington Economic Development Office

Lowell
- City of Lowell

Mansfield
- Town of Mansfield

Marlborough
- City of Marlborough and Marlborough Economic Development Corporation
- Marlborough EDC
- Sartorius North America

Medfield
- Town of Medfield

Medway
- Business Development Strategies
- Business Development Strategies, Inc.

Natick
- Atlantic Management
- Dacon Corporation
- Middlesex Savings Bank

Needham
- Town of Needham

Newbury
- Town of Newbury

Norwood
- Town of Norwood
- Town of Norwood's Economic Development Department

North Billerica
- Briggs & Burton Consulting, LLC

Palmer
- Town of Palmer

Pittsfield
- 1Berkshire
- Berkshire Innovation Center
- City of Pittsfield
- INTERPRINT, Inc.
- Pittsfield Economic Development Authority

Quincy
- General Dynamics Mission Systems

Reading
- Town of Reading

South Hadley
- Town of South Hadley

Spencer
- Town of Spencer

Springfield
- EDC of Western Massachusetts
- Eversource Energy

Sunderland
- Town of Sunderland

Taunton
- City of Taunton
- Taunton Development Corporation

Waltham
- Babson College
- Massachusetts Life Sciences Center

Watertown
- City of Watertown
- VHB

Wellesley
- AGC of Massachusetts

Westborough
- 495/MetroWest Partnership
- Middlesex Savings Bank
- Town of Westborough
- Westborough Economic Development Committee

Westfield
- Boulevard Machine & Gear

Westwood
- Tighe & Bond
- Town of Westwood

Winchendon
- Town of Winchendon

Winchester
- Town of Winchester

Woburn
- City of Woburn
- Cummings Properties

Worcester
- Kelleher & Sadowsky
- Massachusetts Biomedical Initiatives
- Worcester Regional Chamber of Commerce
- WPI

**Locations represent primary place of business or organizational headquarters.*

Initial List of Supporters (as of 8/5/26)

ACTON
Geocomp

AMHERST
University of Massachusetts-Amherst

ARLINGTON
Town of Arlington

AUBURN
R.H. White Construction Co.

AYER
Town of Ayer

BARNSTABLE
Town of Barnstable

BEDFORD
Town of Bedford

BILLERICA
Middlesex3 Coalition
Town of Billerica

BOSTON
Bioversity
Boston Global Investors
Botanic Properties
CBRE
Chase Bank
Charter Contracting Co.
Citizens
City of Boston
Colliers
Consigli Construction Co., Inc.
CoreNet Global, New England Chapter
Cushman & Wakefield
DLA Piper
EBP-US
Eastern Bank

CANTON
Timberline Construction

CENTERVILLE
Cape Cod Chamber of Commerce

CHARLESTOWN
Burgess Properties, LLC

CHICOPEE
City of Chicopee

CLINTON
Town of Clinton

DEVENS
Bristol Myers Squibb

EAST BOSTON
Massport

FAIRHAVEN
Town of Fairhaven

FITCHBURG
North Central Massachusetts Development Corporation

FOXBOROUGH
Patriot Place
Quarter Point

FRAMINGHAM
Bowditch

GLOUCESTER
Gloucester EDIC

GREENWOOD VILLAGE
Merrick

HARTFORD

NEEDHAM
Town of Needham

NEWBURY
Town of Newbury

NORWOOD
Town of Norwood
Town of Norwood's Economic Development Department

NORTH BILLERICA
Briggs & Burton Consulting, LLC

PALMER
Town of Palmer

PITTSFIELD
1Berkshire
Berkshire Innovation Center
City of Pittsfield
INTERPRINT, Inc.
Pittsfield Economic Development Authority

QUINCY
General Dynamics Mission Systems

READING
Town of Reading

SOUTH HADLEY
Town of South Hadley

SPENCER
Town of Spencer

SPRINGFIELD
EDC of Western Massachusetts
Eversource Energy

SUNDERLAND

GFI Partners
Greenberg Traurig
Hinckley Allen
Hunneman
HYM Investment Group
King Street Properties
KLR Executive Search Group
Langan
Lee & Associates
Lee & Associates Boston
MassDevelopment
MassMEDIC
Massachusetts Municipal Association
Nutter
Park Street Strategies
Perkins+Will
Phase 3 Real Estate Ptrs.
Ryan, LLC
STV, Inc.
The New England Council
UMass
Vertex Pharmaceuticals

BOXBOROUGH
Boxborough EDC

BOYLSTON
RP Masiello, Inc.

BRAINTREE
Town of Braintree

BROCKTON
Metro South Chamber of Commerce

BURLINGTON
Town of Burlington

CAMBRIDGE
Alexandria Real Estate Equities
BioMed Realty, L.P.
City of Cambridge
Kendall Square Association
MassBio
BL Companies

HINGHAM
Town of Hingham

HULL
Town of Hull

LEOMINSTER
AIS, Inc.

LEXINGTON
Town of Lexington
Town of Lexington Economic Development Office

LOWELL
City of Lowell

MANSFIELD
Town of Mansfield

MARLBOROUGH
City of Marlborough and Marlborough Economic Development Corporation
Marlborough EDC
Sartorius North America

MEDFIELD
Town of Medfield

MEDWAY
Business Development Strategies
Business Development Strategies, Inc.

NATICK
Atlantic Management
Dacon Corporation
Middlesex Savings Bank
Town of Sunderland

TAUNTON
City of Taunton
Taunton Development Corporation

WALTHAM
Babson College
Massachusetts Life Sciences Center

WATERTOWN
City of Watertown
VHB

WELLESLEY
AGC of Massachusetts

WESTBOROUGH
495/MetroWest Partnership
Middlesex Savings Bank
Town of Westborough
Westborough Economic Development Committee

WESTFIELD
Boulevard Machine & Gear

WESTWOOD
Tighe & Bond
Town of Westwood

WINCHENDON
Town of Winchendon

WINCHESTER
Town of Winchester

WOBURN
City of Woburn
Cummings Properties

WORCESTER
Kelleher & Sadowsky
Massachusetts Biomedical Initiatives
Worcester Regional Chamber of Commerce
WPI

495/MetroWest Partnership
Leaders for Regional Prosperity

200 Friberg Parkway
Westborough, MA 01581
774-760-0495
495partnership.org

August 4, 2026

Peter Abair
CEO and Executive Director
MassEcon
260 Arsenal Street, Unit 2
Watertown, MA 02472

Dear Pete,

On behalf of the 495/MetroWest Partnership, I am pleased to support MassEcon's proposal to the Executive Office of Economic Development (EoED) to provide statewide business recruitment and retention partnership services.

MassEcon is a trusted and effective economic development organization, with a proven track record of statewide impact. We know that MassEcon is uniquely well-suited to establish the network of partners from around the state to drive this business retention and recruitment effort, in collaboration with the EoED. We look forward to supporting MassEcon and the partnership it develops and launches through the EoED.

Sincerely,

Jason Palitsch

Jason Palitsch
Executive Director

Berkshire Innovation Center

August 1, 2026

Peter Abair
CEO and Executive Director, MassEcon
260 Arsenal Street
Watertown, MA 02472

To Whom It May Concern:

On behalf of the Berkshire Innovation Center (BIC), I am pleased to offer our strong support for MassEcon's proposal to the Massachusetts Executive Office of Economic Development (EOED) to provide statewide business recruitment and retention partnership services.

The Berkshire Innovation Center is a nonprofit organization dedicated to accelerating innovation-driven economic growth across the Commonwealth, with a particular focus on advanced manufacturing, emerging technologies, workforce development, and entrepreneurship. Through our work with startups, established manufacturers, higher education institutions, state agencies, and regional economic development organizations, we have seen firsthand the value of strong statewide collaboration and coordinated business engagement.

MassEcon has long been a trusted and highly effective leader in Massachusetts economic development, with a proven track record of helping businesses grow and succeed across every region of the Commonwealth. We believe MassEcon is uniquely positioned to convene the broad network of regional, municipal, industry, technology transfer, and incubator and accelerator partners necessary to build a truly integrated statewide approach to business recruitment, retention, and expansion. Their collaborative model recognizes that successful economic development depends on leveraging the strengths and expertise of organizations working on the ground in every region.

BIC is enthusiastic about the opportunity to participate in this statewide partnership. We believe the proposed network will strengthen information sharing, improve coordination among partners, and ultimately enhance Massachusetts' ability to retain existing businesses while attracting new investment and innovation. We look forward to contributing our expertise and regional relationships to support these shared goals.

We appreciate EOED's commitment to strengthening the Commonwealth's economic development ecosystem and strongly endorse MassEcon's proposal. We look forward to supporting MassEcon and the statewide partnership it will lead.

Sincerely,



Ben Sosne
Executive Director
Berkshire Innovation Center
ben@the-bic.org | 917-628-0483

Business Development Strategies, Inc.

August 5, 2026

Peter Abair
CEO and Executive Director
MassEcon
260 Arsenal Street, Unit 2
Watertown, MA 02472

Dear Pete,

On behalf of Business Development Strategies, Inc. (BDS), a Massachusetts-based government tax incentives consulting firm, I am pleased to provide this letter of strong support for MassEcon's proposal to the Massachusetts Executive Office of Economic Development (EOED) to provide statewide business recruitment and retention partnership services.

For more than 20 years, BDS has represented clients pursuing business expansion projects throughout Massachusetts. In doing so, we have worked closely with municipalities, regional organizations, and state agencies to support investment, job creation, and long-term economic growth. As a proud MassEcon member, we have seen firsthand the organization's leadership, collaborative approach, and significant contributions to advancing the Commonwealth's economic development priorities.

MassEcon is a trusted statewide organization and an invaluable partner to the Commonwealth. Active in every region of Massachusetts, MassEcon has assisted with more than 3,400 site location projects and helped facilitate the relocation or expansion of 279 businesses, representing more than 42,000 projected new jobs and approximately 31.8 million square feet of facility space.

Despite operating with limited resources, MassEcon has been the Commonwealth's leading organization dedicated to marketing Massachusetts as a premier business destination for the past 20 years. Through trade shows, multilingual marketing initiatives, and direct outreach to site selectors, MassEcon has consistently promoted the Commonwealth while complementing the business recruitment and retention efforts of EOED.

BDS strongly supports MassEcon's proposal and is confident the organization is uniquely positioned to expand statewide collaboration and further strengthen Massachusetts' business attraction and retention efforts. We appreciate your leadership and look forward to supporting this important initiative.

Sincerely,

Lynn Tokarczyk

Lynn Tokarczyk
President

Charter
ENVIRONMENTAL - CONTRACTING - DEVELOPMENT

August 5, 2026

Peter Abair
CEO and Executive Director
MassEcon
260 Arsenal Street, Unit 2
Watertown, MA 02472

Dear Pete:

On behalf of Charter Development, I am writing to offer my full support for MassEcon's proposal to provide statewide business recruitment and retention partnership services to the Executive Office of Economic Development (EOED).

Based on my almost 20 years of interactions with the organization, I can confidently state that MassEcon is uniquely qualified to support the Commonwealth in its business retention and recruitment efforts. MassEcon's existing network of public and private partners (the original "Team Massachusetts") is second to none in the state and its behind-the-scenes work has resulted in a long list of economic development wins for Massachusetts. With the additional support of the Commonwealth through this contract, I would anticipate that MassEcon's capacity will increase dramatically, delivering the best state business development system in the nation.

We look forward to supporting MassEcon and the partnership it develops and launches through EOED.

Sincerely,

Charter Development Company, LLC

Edmund R. Starzec
Director of Development

CITY OF PITTSFIELD

July 31, 2026

Peter Abair
CEO and Executive Director
MassEcon
260 Arsenal Street,
Watertown, MA 02472

Dear Peter,

On behalf of the City of Pittsfield, I am pleased to support MassEcon's proposal to the Executive Office of Economic Development (EoED) to provide statewide business recruitment and retention partnership services.

MassEcon has long been an advocate for and partner with the City of Pittsfield, as well as the Berkshires region. MassEcon is a trusted and effective economic development organization, with a proven track record of statewide impact. We know that MassEcon is uniquely well-suited to establish the network of partners from around the state to drive this business retention and recruitment effort, in collaboration with the EoED. We look forward to supporting MassEcon and the partnership it develops and launches through the EoED.

Sincerely,

Michael Coakley
Business Development Manager
City of Pittsfield

CITY OF TAUNTON

OFFICE OF ECONOMIC AND COMMUNITY DEVELOPMENT

15 Summer Street, Suite 302
Taunton, MA 02780
Phone: 508-821-1030

Jay Pateakos
Executive Director

Jim Howland
Assistant Director

August 4, 2026

Peter Abair
CEO and Executive Director
MassEcon
260 Arsenal Street, Unit 2
Watertown, MA 02472

Dear Peter,

The City of Taunton is pleased to support MassEcon's proposal to the Executive Office of Economic Development (EoED) to provide statewide business recruitment and retention partnership services. It's high-time MassEcon got paid for what it did each and every day-attract businesses to locate and thrive in the Commonwealth, as they are the ultimate first responders for everything business in our state.

MassEcon is a trusted and effective economic development organization, with a proven track record of statewide impact and this should be a no-brainer for EoED in all regards. We know that MassEcon is well-suited to establish the network of partners from around the state to drive this business retention and recruitment effort. We look forward to supporting MassEcon and the partnership it develops and launches through the EoED and are here to help in any way possible to make this connection a bona fide reality and a success.

Sincerely,

Jay Pateakos
Executive Director, Taunton Office of Economic & Community Development

Cushman & Wakefield
125 High Street
24th Floor
Boston, MA 02110
Tel +1 617 279 4555
Fax +1 617 330 9499
cushmanwakefield.com

August 5, 2026

Peter Abair

CEO and Executive Director

MassEcon

260 Arsenal Street, Unit 2

Watertown, MA 02472

Dear Pete:

On behalf of Cushman & Wakefield, I am pleased to support MassEcon's proposal to the Executive Office of Economic Development (EoED) to provide statewide business recruitment and retention partnership services.

MassEcon is a trusted and effective economic development organization, with a proven track record of statewide impact. We have had the pleasure of being a member/partner of MassEcon for the past three years and believe strongly in their mission. We know that MassEcon is uniquely well-suited to establish the network of partners from around the state to drive this business retention and recruitment effort, in collaboration with the EoED. We look forward to supporting MassEcon and the partnership it develops and launches through the EoED.

MassEcon is active in every region of the state and succeeds by being a great partner. Over its history, MassEcon has assisted on 3,400+ site location projects, helped with the relocation to or expansion of 279 businesses in Massachusetts that projected over 42,082 new jobs in 31.8 million square feet of facility space.

MassEcon, with a limited budget, has been the *only* organization consistently marketing Massachusetts as a business destination for the last 20 years, at trade shows, by video (in multiple languages), and direct outreach to site selectors. Now is the time to SUPERCHARGE MassEcon.

Sincerely,

Ted Lyon

Executive Managing Director

Cushman & Wakefield

617-584-7363

5 August 2026

Massachusetts Executive Office of Economic Development
Commonwealth of Massachusetts

Re: Support for MassEcon – Business Development Public-Private Partnership

To Whom It May Concern:

On behalf of EBP US, I am pleased to express our support for MassEcon's proposal to serve as the Commonwealth's Business Development Public-Private Partnership.

EBP works with companies, economic development organizations, utilities, and governments across North America and internationally on corporate location strategy, business attraction, and economic development. From that work, and from my own experience advising companies on location and investment decisions, we know that effective business development depends on considerably more than marketing a place or generating leads.

Companies evaluating locations require timely access to credible information about sites, infrastructure, workforce, utilities, incentives, permitting, communities, and other factors affecting an investment decision. They also require the ability to connect quickly with the state, regional, local, and private-sector partners who possess that information and can help move a project forward. No single organization can or should attempt to replicate all of those capabilities.

Massachusetts already possesses substantial economic development capacity distributed across state agencies, regional and local economic development organizations, municipalities, utilities, chambers and business organizations, educational institutions, and private-sector partners. We believe the opportunity presented by this initiative is not to duplicate those resources, but to connect and deploy them more effectively as part of a coordinated statewide business development system.

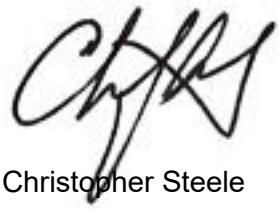
From our experience working with MassEcon and economic development partners across the Commonwealth, we believe MassEcon is particularly well positioned to perform that integrating role. Its longstanding focus on business attraction and investment, familiarity with the corporate location process, statewide perspective, and relationships across the public and private sectors provide a strong foundation for the expanded partnership envisioned by the Commonwealth.

Importantly, this approach can strengthen both attraction and retention. The relationships and intelligence developed through ongoing engagement with Massachusetts businesses, communities, and regional partners can help identify emerging opportunities and challenges while also improving the information and responsiveness available to companies considering new investment in the Commonwealth.

EBP US, Inc.
155 FEDERAL STREET, SUITE 600, BOSTON, MASSACHUSETTS 02110
PHONE: 617-338-6775 • FAX: 617-338-1174 • WEBSITE: EBP.GLOBAL/US-EN

EBP supports MassEcon's proposal and the broader objective of building a more connected, responsive, and effective statewide business development system. We would welcome the opportunity to continue working with MassEcon and its partners to strengthen Massachusetts' ability to attract, retain, and support business investment.

Sincerely,



Christopher Steele
President & CEO
EBP US, Inc.

EBP US, Inc.
155 FEDERAL STREET, SUITE 600, BOSTON, MASSACHUSETTS 02110
PHONE: 617-338-6775 • FAX: 617-338-1174 • WEBSITE: EBP.GLOBAL/US-EN

GFI PARTNERS
133 PEARL STREET
BOSTON, MA 02110
(617) 292 -0101

FOR ELECTRONIC DELIVERY

August 3, 2026

Peter Abair
CEO and Executive Director
MassEcon
260 Arsenal Street, Unit 2
Watertown, MA 02472

Dear Peter,

I am writing on behalf of GFI Partners to express our strong endorsement of MassEcon's proposal to the Executive Office of Economic Development (EOED) to serve as the statewide partner for business attraction and retention services.

MassEcon operates in every corner of the Commonwealth, and its success stems from being an outstanding collaborator — a role it has filled reliably in partnership with the state for many years. Its record speaks for itself: MassEcon has supported more than 3,400 site location projects and helped 279 companies relocate to or expand within Massachusetts, generating projections of over 42,000 new jobs and more than 31.8 million square feet of facility space.

GFI Partners is confident that MassEcon has the relationships, experience, and statewide presence needed to build the network of partners this initiative requires, working closely with EOED to advance business retention and recruitment across Massachusetts. We are pleased to lend our support to MassEcon and the partnership it develops and launches through the EoED.

Sincerely,

Hayley L. Palazola
Vice President
GFI Partners, LLC

HUNNEMAN It means more to us.

August 4, 2026

Mr. Peter Abair
CEO and Executive Director
MassEcon
260 Arsenal Street, Unit 2
Watertown, MA 02472

Dear Pete,

On behalf of Hunneman, I am pleased to support MassEcon's proposal to the Executive Office of Economic Development (EoED) to provide statewide business recruitment and retention partnership services.

MassEcon is a trusted and effective economic development organization, with a proven track record of statewide impact. We know that MassEon is uniquely well-suited to establish the network of partners from around the state to drive this business retention and recruitment effort, in collaboration with the EoED. We look forward to supporting MassEcon and the partnership it develops and launches through the EoED.

Over its history, MassEcon has assisted on 3,400+ site location projects, helped with the relocation to or expansion of 279 businesses in Massachusetts that projected over 42,082 new jobs in 31.8 million square feet of facility space.

MassEcon is active in every region of the Commonwealth, and it has succeeded by being a committed, effective partner to the state and to organizations like ours.

Sincerely,



James Boudrot, CCIM, SIOR
Executive Vice President/Principal
Hunneman Real Estate
303 Congress Street
Boston, MA 02210

LEE & ASSOCIATES
COMMERCIAL REAL ESTATE SERVICES

August 4, 2026

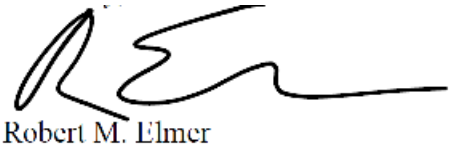
Peter Abair
CEO and Executive Director
MassEcon
260 Arsenal Street, Unit 2
Watertown, MA 02472

Dear Pete.

On behalf of Lee & Associates Boston, I am pleased to support MassEcon's proposal to the Executive Office of Economic Development (EoED) to provide statewide business recruitment and retention partnership services.

We have worked with MassEcon over several years in connection with recruiting and retaining businesses in Massachusetts. Based upon our experience, MassEcon is a trusted and effective economic development organization, with a proven track record of statewide impact. We know that MassEcon is uniquely well-suited to establish the network of partners from around the state to drive this business retention and recruitment effort, in collaboration with the EoED. We look forward to supporting MassEcon and the partnership it develops and launches through the EoED.

Sincerely,



Robert M. Elmer
Managing Principal

Town of Lexington
Economic Development Office

Peter Abair

CEO and Executive Director

MassEcon

260 Arsenal Street, Unit 2

Watertown, MA 02472

Dear Pete,

On behalf of the Town of Lexington Economic Development Office, I am pleased to support MassEcon's proposal to the Executive Office of Economic Development (EoED) to provide statewide business recruitment and retention partnership services.

MassEcon is active in every region of the state. It succeeds by being a great partner, and Lexington is fortunate to have a strong relationship with the organization. It has been a committed partner with the Commonwealth

Over its history, MassEcon has assisted on 3,400+ site location projects, helped with the relocation to and/or expansion of 279 businesses in Massachusetts that projected over 42,082 new jobs in 31.8 million square feet of facility space.

MassEcon is a trusted and effective economic development organization, with a proven track record of statewide impact. We are confident that MassEcon is uniquely well-suited to establish the network of partners from around the state to drive this business retention and recruitment effort, in collaboration with the EoED. We look forward to supporting MassEcon and the partnership it develops and launches through the EoED.

Sincerely,

Jay Abdella

Interim Economic Development Director

MEDC MARLBOROUGH ECONOMIC DEVELOPMENT CORPORATION

Peter Abair
CEO and Executive Director
MassEcon
260 Arsenal Street, Unit 2
Watertown, MA 02472

Dear Pete.

On behalf of the City of Marlborough and the Marlborough Economic Development Corporation (MEDC), I am pleased to support MassEcon's proposal to the Executive Office of Economic Development (EOED) to provide statewide business recruitment and retention partnership services.

MassEcon is a trusted, effective economic development organization with a proven record of statewide impact across every region of Massachusetts. Throughout my 11 years with the organization, I have seen the MassEcon team work closely with various state groups, organizations, industry partners, and site selectors with ease while consistently delivering results.

Throughout its history, MassEcon has supported more than 3,400 site-location projects and helped 279 businesses relocate to or expand in Massachusetts, representing more than 42,082 projected new jobs and 31.8 million square feet of facility space. Despite a limited budget, MassEcon has been the *only* organization to consistently market Massachusetts as a business destination over the past 20 years through trade shows, multilingual videos, and direct outreach to site selectors.

Marlborough has enthusiastically joined MassEcon across the country for various receptions, business meetings, trade shows and conferences to market not only our community but the Commonwealth at large and I can say with confidence that MassEcon is uniquely positioned to drive the desired business retention and recruitment efforts.

As a longtime partner of MassEcon and a current member of the Board of Directors, I look forward to supporting MassEcon and the partnership it develops and launches through this opportunity.

Sincerely,

Meredith Harris
Executive Director

MassMEDIC
THE HEART OF HEALTHTECH

Peter Abair
CEO and Executive Director
MassEcon
260 Arsenal Street, Unit 2
Watertown, MA 02472

Dear Pete.

On behalf of MassMedic, I am pleased to support MassEcon's proposal to the Executive Office of Economic Development (EoED) to provide statewide business recruitment and retention partnership services.

MassEcon is a trusted and effective economic development organization, with a proven track record of statewide impact. We know that MassEcon is uniquely well-suited to establish the network of partners from around the state to drive this business retention and recruitment effort, in collaboration with the EoED. We look forward to supporting MassEcon and the partnership it develops and launches through the EoED.

Sincerely,



Brian Johnson
President, MassMEDIC

Middlesex Savings Bank
Right there with you

August 4, 2026

Peter Abair, CEO and Executive Director
MassEcon
260 Arsenal Street
Watertown, MA 02472

Dear Pete:

On behalf of Middlesex Savings Bank, I am pleased to support MassEcon's proposal to the Massachusetts Executive Office of Economic Development (EOED) to provide statewide business recruitment and retention partnership services.

Middlesex Savings Bank has been a member of MassEcon for fifteen years. It's been an honor for me to serve as the current Chair of the Board. Prior to joining Middlesex, I was an active member of MassEcon at MassDevelopment. As the Chair of Westborough's Economic Development Committee, we also joined MassEcon to connect with economic development partners and to identify resources for local businesses.

For years, MassEcon has partnered with the Massachusetts Office of Business Development (MOBD), MassDevelopment, among others on Team Massachusetts, and has collaborated with public and private partners to promote development throughout Massachusetts. The Annual Economic Impact Awards demonstrate MassEcon's ability to bring business leaders together to celebrate business growth in Massachusetts.

MassEcon is a trusted and effective economic development organization, with a proven track record of statewide impact. MassEcon has developed an understanding of the strengths and priorities of the different regions. MassEcon is familiar with the needs of targeted industries and the state resources available to support their efforts.

MassEcon is uniquely well-suited to partner with the EOED on a Business Development Public Private Partnership. This is an exciting opportunity to supercharge MassEcon!

Sincerely,

Bonnie H. Sullivan
Vice President

120 Flanders Rd. Westborough, Ma 01581
Tel: 508-599-5939 bonnie.sullivan@middlesexbank.com

North Central MASSACHUSETTS
DEVELOPMENT CORPORATION

August 5, 2026

Peter Abair
CEO and Executive Director
MassEcon
260 Arsenal Street, Unit 2
Watertown, MA 02472

Dear Mr. Abair:

On behalf of the North Central Massachusetts Development Corporation (NCMDC), I am pleased to support MassEcon's proposal to the Executive Office of Economic Development (EoED) to support statewide business recruitment and retention.

NCMDC is the designated Regional Economic Development Organization (REDO) for North Central Massachusetts, a U.S. Treasury certified Community Development Financial Institution (CDFI), as well as an EDA recognized and SBA lender. Our work puts us in daily contact with the businesses, municipalities and economic development partners selectors who shape and advance the region's economy. That vantage point is exactly why we recognize the value of what MassEcon does, and why we believe this effort deserves the Commonwealth's support.

MassEcon is a trusted and effective economic development organization with a proven track record of statewide activity, impact, and partnership with the Commonwealth. Throughout its history, MassEcon has assisted on more than 3,400 site location projects and supported the relocation or expansion of 279 businesses in Massachusetts, projecting over 42,000 new jobs across 31.8 million square feet of facility space. On a limited budget, MassEcon has spent the past two decades marketing Massachusetts as a business destination, reaching prospective companies at trade shows, sales missions, and through direct outreach to site selectors. No other organization is as well positioned to build and steward the broad, deeply networked partnership this effort requires.

With the full endorsement of the Commonwealth behind it, MassEcon's reach and its ability to raise matching support from non-state sources will only grow, extending the return on every state dollar invested. There is no better time to build on that foundation. We know MassEcon is uniquely positioned to establish the statewide network of partners to drive this recruitment and retention effort in close collaboration with the EoED, and we look forward to supporting the partnership it develops and launches.

Sincerely,

Roy M. Nascimento, IOM, CCE
President & CEO

860 South Street
Fitchburg, MA 01420

info@northcentralmass.com
www.choosenorthcentral.com

Tel: 978.353.7607
Fax: 978.353.4896

The TOWN OF NORWOOD
Commonwealth of Massachusetts

ECONOMIC DEVELOPMENT DIRECTOR
Joseph Collins

Peter Abair
CEO and Executive Director
MassEcon
260 Arsenal Street, Unit 2
Watertown, MA 02472

RE: Letter of Support for MassEcon

Dear Peter Abair,

On behalf of the Town of Norwood's Economic Development Department, I am writing to support MassEcon's proposal to the Executive Office of Economic Development (EoED) to provide statewide business recruitment and retention partnership services. MassEcon has proven to be a reliable and effective partner for the Town of Norwood. Having a dedicated statewide partner that coordinates recruitment efforts and connects local communities with regional site opportunities is necessary for maintaining strong economic momentum.

Sincerely,

Joe Collins

Joseph Collins
Economic Development Director
Town of Norwood, MA

Dear Pete,

On behalf of Phase 3 Real Estate Partners, I'm pleased to support MassEcon's proposal to the Executive Office of Economic Development to provide statewide business recruitment and retention partnership services.

MassEcon has a proven track record as a trusted, effective partner in Massachusetts economic development, and is uniquely positioned to build and lead the network of partners needed to drive this effort in coordination with the Commonwealth. Over its history, MassEcon has supported more than 3,400 site location projects and helped 279 businesses relocate to or expand in Massachusetts, representing over 42,000 projected new jobs and nearly 32 million square feet of facility space. For 20 years, MassEcon has been one of the state's few consistent voices marketing Massachusetts to site selectors and businesses nationally and internationally - often with limited resources. This partnership with the EoED is a natural and overdue next step.

As an owner and operator of life science and R&D properties across Greater Boston, Phase 3 Real Estate Partners sees firsthand the value MassEcon brings to attracting and retaining business in this state. We look forward to supporting MassEcon and the partnership it builds through this initiative.

Sincerely,

Morgan Weinstein
Phase 3 Real Estate Partners
Executive Vice President, North East
Weinstein@p3re.com
617-217-8226

August 5, 2026

Peter Abair
CEO and Executive Director
MassEcon
260 Arsenal Street, Unit 2
Watertown, MA 02472

Dear Pete.

On behalf of R.H. White Construction Co., Inc. (R.H. White), I am pleased to support MassEcon's proposal to the Executive Office of Economic Development (EoED) to provide statewide business recruitment and retention partnership services.

R.H. White has been a proud member of MassEcon since 2022, and in that time we have come to recognize the organization as a trusted and highly effective leader in economic development, with a proven track record of creating statewide impact.

MassEcon's premier annual event, the Impact Awards, celebrates companies of all sizes that have chosen Massachusetts as the place to expand or relocate their businesses. The event exemplifies MassEcon's commitment to promoting the Commonwealth as a premier destination for business investment and growth while reinforcing its belief in the power of Team Massachusetts.

As MassEcon expands its capacity to support statewide business retention and recruitment efforts, this initiative is a natural complement to the outstanding work the organization already does. We believe MassEcon is uniquely positioned to build and coordinate a strong network of partners from across the Commonwealth to advance these efforts in collaboration with the EoED. R.H. White is proud to support MassEcon and the partnership it continues to develop with EoED.

Sincerely,



Shawn Semo
Director, Client Services

THE NEW ENGLAND COUNCIL

August 5, 2026

Peter Abair
CEO and Executive Director
MassEcon
260 Arsenal Street, Unit 2
Watertown, MA 02472

Dear Pete,

On behalf of The New England Council, I am pleased to support MassEcon's proposal to the Executive Office of Economic Development (EoED) to provide statewide business recruitment and retention partnership services.

MassEcon is a trusted and effective economic development organization, with a proven track record of statewide impact. Over its history, MassEcon has assisted on 3,400+ site location projects, helped with the relocation to or expansion of 279 businesses in Massachusetts that projected over 42,082 new jobs in 31.8 million square feet of facility space. We therefore know that MassEcon is well-suited to establish the network of partners from around the state to drive this business retention and recruitment effort, in collaboration with the EoED. We look forward to supporting MassEcon and the partnership it develops and launches through the EoED.

Sincerely,



Larry Zabar
Executive Vice President

Peter Abair
CEO and Executive Director
MassEcon
260 Arsenal Street, Unit 2
Watertown, MA 02472

Dear Pete,

On behalf of Tighe & Bond, I am pleased to support MassEcon's proposal to the Massachusetts Executive Office of Economic Development (EOED) to provide statewide business recruitment and retention partnership services.

As a multidisciplinary engineering and environmental consulting firm serving communities, utilities, institutions, and private-sector clients throughout Massachusetts, we recognize that a strong economy depends on collaboration among public agencies, private industry, and regional partners. MassEcon has consistently demonstrated its ability to bring these stakeholders together in support of sustainable economic growth across the Commonwealth.

MassEcon's statewide reach, collaborative approach, and long history of successfully supporting business recruitment and expansion make it uniquely qualified to lead this important initiative. Through its work with communities across every region of Massachusetts, MassEcon has built trusted relationships that strengthen the Commonwealth's ability to attract new investment while supporting the retention and growth of existing businesses.

We have seen firsthand the value of organizations that can effectively connect economic development priorities with infrastructure, site readiness, workforce considerations, and long-term community resilience. MassEcon's experience coordinating these efforts, combined with its proven record of marketing Massachusetts as a premier location for business investment, positions it to successfully lead this partnership with EOED.

We are pleased to support MassEcon's proposal and look forward to the continued collaboration and positive impact this initiative will have on businesses, communities, and the Commonwealth's economic future.

Sincerely,

Wayne E. Bates, PhD, PE, ENV SP
Vice President
Director of Climate Resiliency & Sustainability

One University Avenue
Suite 100
Westwood, MA 02090

T 781.708.9820

TIGHEBOND.COM

TOWN OF BEDFORD
BEDFORD, MASSACHUSETTS 01730

Housing & Economic Development Office

Bedford, MA 01730
781-275-1111
bedfordma.gov

August 4, 2026

Peter Abair
CEO and Executive Director
MassEcon
260 Arsenal Street
Watertown, MA 02472

Subject: Support for MassEcon to provide statewide business recruitment and retention services

Dear Pete.

On behalf of the Town of Bedford, I am pleased to support MassEcon's proposal to the Executive Office of Economic Development (EoED) to provide statewide business recruitment and retention partnership services.

MassEcon is a trusted and effective economic development organization, with a proven track record of statewide impact including 3,400+ site location projects, involvement with the relocation to or expansion of 279 businesses in Massachusetts with a projection of over 42,000 new jobs. The relationships that MassEcon has developed across the state makes it uniquely well-suited to leverage that network and drive business retention and recruitment efforts, in collaboration with the EoED.

We look forward to supporting MassEcon and the partnership it develops and launches through the EoED and finding new opportunities to bring strong employers to Bedford and our surrounding region.

Sincerely Yours,

Eric Salerno
Housing & Economic Development Director
Town of Bedford
esalerno@bedfordma.gov // 781-918-4006

TOWN OF HINGHAM

Thomas Mayo,
Town Administrator

Hingham Town Hall
210 Central Street
Hingham, MA 02043
(781) 741-1451

August 5, 2026

Peter Abair
CEO and Executive Director
MassEcon
260 Arsenal Street, Unit 2
Watertown, MA 02472

Dear Pete:

I am pleased to support MassEcon's proposal to the Executive Office of Economic Development (EoED) to provide statewide business recruitment and retention partnership services.

MassEcon has been a valuable economic development partner for the town. As you know, Hingham joined MassEcon in 2023 as part of a broader effort to increase new revenue and diversify our tax base. Before and since, the MassEcon has met with town committees, shared input to our Economic Development Strategic Plan, advised the town on marketing strategies, and raised the visibility of the town and development sites with potential developers.

In prior local and state government roles, I had the opportunity to collaborate with the MassEcon team on multiple site selection opportunities across the state. Over its history, MassEcon has assisted on 3,400+ site location projects, helped with the relocation to or expansion of 279 businesses in Massachusetts that projected over 42,082 new jobs in 31.8 million square feet of facility space. Yet these numbers understate how local knowledge, supported by a network built over decades, uniquely positions MassEcon for future success.

MassEcon is a trusted and effective economic development organization, with a proven track record of statewide impact. We know that MassEcon is uniquely well-suited to establish the network of partners from around the state to drive this business retention and recruitment effort, in collaboration with the EoED. We look forward to supporting MassEcon and the partnership it develops and launches through the EoED.

Sincerely,

Arthur P. Robert
Assistant Town Administrator / Operations

University of Massachusetts Amherst

Office of the Chancellor

August 4, 2026

Peter Abair
CEO and Executive Director
MassEcon
260 Arsenal Street, Unit 2
Watertown, MA 02472

Dear Mr. Abair:

On behalf of the University of Massachusetts Amherst, I am pleased to offer our strong support for MassEcon's proposal to the Executive Office of Economic Development (EOED) to provide statewide business recruitment and retention partnership services.

As the Commonwealth's flagship public research university, UMass Amherst views business attraction, retention, and expansion as essential components of Massachusetts' innovation economy. Our ability to translate research into economic and societal impact depends not only on scientific discovery, but also on strong statewide partnerships that connect companies with talent, technology, research capabilities, and opportunities for growth. MassEcon has consistently demonstrated its ability to build those connections across every region of the Commonwealth.

Over the past several years, UMass Amherst and MassEcon have worked together with increasing frequency on initiatives that strengthen the Commonwealth's innovation economy. We believe there are significant opportunities to expand that collaboration by better aligning the university's research strengths, workforce development programs, and innovation ecosystem with the Commonwealth's business recruitment and expansion efforts.

This collaboration is particularly important as Massachusetts advances several major strategic initiatives in which UMass Amherst serves as a key research, innovation, and workforce partner. These include the emerging quantum technology ecosystem, regional food system innovation and advanced food manufacturing, next-generation optics and photonics, and the accelerating convergence of artificial intelligence and robotics across industries. Success in each of these areas will depend upon strong collaboration among universities, industry, state agencies, and regional organizations to attract new companies, support the growth of existing employers, strengthen regional innovation clusters, and accelerate research translation and commercialization. We see MassEcon as an essential partner in connecting these statewide assets with business recruitment and retention efforts.

MassEcon has earned the trust of organizations across Massachusetts by serving as an effective convener and collaborative partner. Its statewide reach, longstanding relationships, and proven ability to market

Massachusetts to businesses and site selectors make it uniquely qualified to lead this important work in partnership with EOED.

We strongly support MassEcon's proposal and look forward to expanding our collaboration to strengthen Massachusetts' competitiveness, accelerate innovation, and create new opportunities for businesses, communities, and residents across the Commonwealth.

Sincerely,



Javier A. Reyes
Chancellor

TOWN OF WESTBOROUGH
MASSACHUSETTS

ECONOMIC DEVELOPMENT COMMITTEE
Tel. (508) 871-5220
Sandra Coker, Chairperson
Lara Crawford, ED Coordinator

Forbes Municipal Building
45 West Main Street
Westborough, MA 01581

August 4, 2026

Peter Abair
CEO and Executive Director
MassEcon
260 Arsenal Street, Unit 2
Watertown, MA 02472

Dear Pete.

On behalf of the Westborough Economic Development Committee, I am pleased to offer our strong support for MassEcon's proposal to the Executive Office of Economic Development (EOED) to provide statewide business recruitment and retention partnership services.

MassEcon has a long history with the town of Westborough, having once maintained offices here. We have seen firsthand the organization's commitment to strengthening Massachusetts' economy. Despite operating with limited resources, MassEcon has been the Commonwealth's most consistent statewide business marketing organization for more than two decades promoting Massachusetts at national and international trade shows, producing multilingual marketing materials and videos, and conducting direct outreach to corporate decision-makers and site selectors. Their work has helped position Massachusetts as a premier destination for business investment. Now is the time to build on that success and supercharge MassEcon's efforts.

MassEcon is a trusted and effective economic development organization, with a proven track record of statewide impact. We know that MassEcon is uniquely well-suited to establish the network of partners from around the state to drive this business retention and recruitment effort, in collaboration with the EoED. The Westborough Economic Development Committee is proud to support MassEcon's proposal and looks forward to collaborating with MassEcon and its statewide partners as this initiative moves forward.

Sincerely,

Lara Crawford

WATERTOWN
MASSACHUSETTS
COMMUNITY DEVELOPMENT
AND PLANNING

August 5, 2026

Peter Abair
CEO and Executive Director
MassEcon
260 Arsenal Street, Unit 2
Watertown, MA 02472

Dear Pete.

On behalf of Watertown Economic Development, I am pleased to support MassEcon's proposal to the Executive Office of Economic Development (EoED) to provide statewide business recruitment and retention partnership services.

MassEcon is a trusted and effective economic development organization, with a proven track record of statewide impact. We know that MassEcon is uniquely well-suited to establish the network of partners from around the state to drive this business retention and recruitment effort, in collaboration with the EoED. We look forward to supporting MassEcon and the partnership it develops and launches through the EoED.

MassEcon has been a valuable partner for the City of Watertown and supports the growing innovation economy here. They consistently keep their finger on the pulse of trends in site selection, emerging industries, and employer needs. As an economic development professional, I rely on their knowledge and expertise, and I have turned to them for their insights. I'm pleased to support their application.

Sincerely,

Erin Rathe
Senior Planner, Economic Development

MASSBIO

700 Technology Square, 5th Floor
Cambridge, MA 02139
617.674.5100 | massbio.org

Peter Abair
CEO and Executive Director
MassEcon
260 Arsenal Street, Unit 2
Watertown, MA 02472

Dear Peter,

On behalf of MassBio and our nearly 1,800 members, I am pleased to support MassEcon's proposal to the Executive Office of Economic Development (EoED) to provide statewide business recruitment and retention partnership services.

MassEcon is, and has long been, a trusted and effective economic development organization, with a proven track record of statewide impact. MassEcon,s collaborative nature makes it uniquely well-suited to establish an effective network of partners from around the state and across our impact industries to drive this business retention and recruitment effort, in collaboration with the EoED. With an increased budget, MassEcon should be able to scale its current successful efforts and mission dramatically.

We look forward to supporting MassEcon and the partnership it develops and launches through the EoED.

Sincerely,

Respectfully,



Kendalle Burlin O'Connell
President & CEO
Massachusetts Biotechnology Council

33 Arch Street
28th Floor
Boston, Massachusetts 02110
Phone: 617.912.7000
Fax: 617.912.7001

August 6, 2026

Peter Abair
CEO and Executive Director
MassEcon
260 Arsenal Street, Unit 2
Watertown, MA 02472

Re: Support of MassEcon's Statewide Business Recruitment & Retention Partnership with EOED

Dear Peter,

On behalf of CBRE, I am pleased to support MassEcon's proposal to the Executive Office of Economic Development (EOED) to provide statewide business recruitment and retention partnership services.

MassEcon, with a limited budget, has been the *only* organization consistently marketing Massachusetts as a business destination for the last 20 years, at trade shows, by video (in multiple languages), and direct outreach to site selectors. The network of site selectors and location specialists with which MassEcon has built relationships and trust over the years, combined with the heft and financial partnership of the Commonwealth will undoubtedly supercharge Massachusetts' visibility on the global stage.

We look forward to supporting MassEcon and the partnership it develops and launches this initiative in collaboration with the EOED.

Sincerely,

Brian M. Cohen
Senior Vice President, CBRE

CSX Transportation
500 Water Street, 12th Floor
Jacksonville, FL 32202

August 5, 2026

Peter Abair
CEO and Executive Director
MassEcon
260 Arsenal Street, Unit 2
Watertown, MA 02472

Dear Mr. Abair,

On behalf of CSX Transportation, I am pleased to support MassEcon's proposal to the Executive Office of Economic Development (EoED) to provide statewide business recruitment and retention partnership services.

MassEcon is a trusted and effective economic development organization, with a proven track record of statewide impact. We know that MassEcon is uniquely well-suited to establish the network of partners from around the state to drive this business retention and recruitment effort, in collaboration with the EoED. We look forward to supporting MassEcon and the partnership it develops and launches through the EoED.

Sincerely,

Christopher Guzzi
CSX Manager Business Development