



## MassEcon on the Road

MassEcon, Marlborough EDC, and MassDevelopment recently returned from Dallas where we hosted a reception for 15 site location consultants. Attending were site consultants from the firms Site Selection Group, Avison Young, NAI Robert Lynn, Jones Lang LaSalle, Newmark Knight Frank, Mohr Partners, and others.



## Does Your Property Qualify for the ReadyMass 100?

The ReadyMass 100 portfolio reflects a high level of marketability and attracts prospective companies and site selectors to consider Massachusetts as an expansion location. To apply, complete the electronic form [here](#). The minimum criteria for screening candidates are [here](#). *Deadline: April 10.*



## ICYMI: March Members Meeting with Chair of the Future of Transportation Commission and MBTA Perq Briefing

Thanks to those of you who were able to make it to the Members Meeting on Friday. Click [here](#) for Steve Kadish's insights on the Future of Transportation Commission Report and read the event press release [here](#). If you'd like to follow-up on the [MBTA briefing](#), contact [Carmel Levy](#), MBTA Senior Manager of Sales Transformation.



## Join a Committee in 2019

There are exciting ways to get more involved in MassEcon . . . join a Committee. Whether you're interested in or have expertise in Membership & Marketing, Programs & Events, Location Intelligence, Government Relations, or Next Gen leadership, we have a spot for you. Learn more [here](#).



## Support MassEcon with a 2019 Sponsorship

MassEcon sustains its work through dues and sponsorship of events. Learn how you can support our work by sponsoring an event in 2019 [here](#).



## Upcoming Events

### 2019 Corporate Welcome Reception with Featured Guest Governor Charlie Baker

**When:** Wednesday, April 3; 5:00 - 7:00 p.m.

MassEcon is proud to welcome new businesses to Massachusetts at our Annual Corporate Welcome Reception, featuring special guest, Governor Charlie Baker! This event brings together companies from diverse industries and regions who have chosen to make Massachusetts their new home. Honoree companies include:

- Servier Pharmaceuticals (Boston)
- Kano Computing (Framingham)
- Ground Effect Brewing Company (Hudson)
- Quarizmi (Cambridge)
- Worcester Railers (Worcester)
- Humana (Boston)
- Kephera Diagnostics (Framingham)
- ePac Flexible Packaging (Boston)
- Aetna (Wellesley)
- Festo Corporation (Billerica)
- Ontoforce (Cambridge)
- Salary Finance (Boston)
- Gelato (Waltham)
- Quantexa (Boston)

**Where :** Sanofi, 50 Binney Street, 10th Floor, Cambridge

Thank you to host [Sanofi](#) and co-sponsor [Alexandria Real Estate Equities](#).

Each member company receives 2 complimentary tickets. RSVP to [Annie](#).



## 4th Annual MassEcon Member Mixer

**When:** Wednesday, May 1; 5:00 - 7:00 p.m.

- No long speeches
- No need for the mid-week business attire
- See old colleagues
- Meet new friends
- Share a common vision

**Where:** WPI Seaport - 303 Congress Street, Boston

RSVP to [Annie](#).



The **South Shore Chamber of Commerce** appointed attorney and former chair of the Weymouth Center of Commerce, David Robinson, to a one year term on its Board of Directors. Read more [here](#).

**MassBio** released a report giving tips to **boost Massachusetts' digital health industry**, recommending **closer coordination** between entrepreneurial and investor worlds. Read more [here](#). Also, MassBio is launching a digital health initiative aimed at boosting the boosting sector by improving access to data, fostering venture capital, and creating a mentoring program for startups. Read more [here](#).

For the fourth consecutive year, recruiting and staffing agency **Aerotek**, was recognized by **ClearlyRated's Best of Staffing Client and Talent awards**, for superior service to its clients and employees. Read more [here](#).

**Tighe & Bond** announced that **Brian Brenner** has been appointed as a principal bridge engineer for its Building Services line, bringing 36 years of experience in highway and railroad bridges, tunnels, and value engineering to the firm.

**Middlesex Savings Bank** appointed **Dana Neshe**, a 24-year employee of the bank, as its **new COO**. Read more [here](#).

In May, **NAIOP** is offering an **introductory Construction Management course**. Read more [here](#).

**Bowditch & Dewey** is assembling a group of its attorneys to help guide state craft beer brewers. Read more [here](#).

Congratulations to these MassEcon member companies named among Massachusetts' top 10 **fastest-growing banks**:

- **Citizens Bank**
- **Santander**
- **TD Bank**
- **Eastern Bank**
- **Middlesex Savings Bank**

Read more [here](#).

The Marlborough EDC launched a new logo. Learn more [here](#).



### **#2902: Project Independence II**

MassEcon, EDC of Western Mass, and MOBD are working with a location consultant based in Memphis representing a client (based in Memphis) that needs a location for a Northeast distribution center. Total facility build-out will be near 1-million SF. 230 employees hired locally.

**Update: The consulting team visited Southwick, MA for the third time this month with the client company officials. One more visit will be required and then the company will make a decision between Southwick and a location in New York.**

### **#2920: Project Tarmac**

MassEcon was contacted by a Dallas- based site selection firm representing a manufacturer needing a minimum of 75 contiguous acres for industrial development with runway/tarmac access, with a preference for 150 acres. The project will require a 10,000 foot runway. Working with the EDC of Western Mass and City of Westfield, based on land availability and runway length, both Westover and Barnes airports were submitted as the two site candidates in Massachusetts.

**Update: On hold, the company is a start-up based in Colorado.**

**#2925: MassEcon is assisting a U.K.- based consulting firm that is considering Greater Boston for a new U.S. headquarter office. The company needs 5,000-10,000 SF and will employ 10 new management consultants.**

**Update: A company official visited MA this month and met with MassEcon about setting up the office.**

PM Group announced the appointment of Principal Project Manager, Christopher Wilkins, PE, in its Boston office. Chris has over 30 years of experience in the design and construction of complex pharmaceutical, biotech, and life science facilities.

Secretary of State William Galvin announced the formation of a working group to engage with the financial technology sector. Jason Cabral and Thomas Curry of **Nutter McClennen & Fish LLP** as well as Steven Antonakes of **Eastern Bank** have been appointed to the working group. Read more [here](#).

Emily Gowdey-Backus has been hired as Director of Communications at the **Worcester Regional Chamber of Commerce**.

## Staff In Action

On March 20, **Pete Abair** served as moderator of a panel on economic development at the 2019 South of Boston Summit, co-hosted by MassEcon member the South Shore Chamber of Commerce.

**Doug Kehlhem** recently returned from the Site Selector Reception in Dallas. We thank the Marlborough EDC for sponsoring this reception and traveling to Dallas with us. Also, thank you to MassDevelopment for attending the reception.

**Annie O'Connell** executed the NextGen Meet the Board event and March Members Meeting. She has been working with the interns to update MassEcon's marketing materials, and she is preparing for the Corporate Welcome Reception and Member Mixer.

## 2019 CALENDAR HIGHLIGHTS

### JAN 18

Members Meeting  
Featured Speaker: Alan Clayton-Matthews  
Outlook for the 2019 Massachusetts Economy

### FEB 7

Board Meeting

### MAR 15

Members Meeting  
Featured Speaker: Steve Kadish, Future of Transportation Commission Report

### APR 3

Corporate Welcome Reception

### APR 4

Board Meeting

### MAY 1

MassEcon Mixer

### MAY 17

Members Meeting

### JUN 6

Board Meeting

### JUN 14

Annual Conference

### JUL 10

Summer Reception

### SEP 11

Economic Impact Awards - Finalists Reception

### SEP 27

Members Meeting

### OCT 3

Board Meeting

### NOV 26

Team Massachusetts Economic Impact Awards

### DEC 12

Annual Meeting and Holiday Lunch

MassEcon | 617-924-4600 | [info@massecon.com](mailto:info@massecon.com) | [www.massecon.com](http://www.massecon.com)

STAY CONNECTED

