



## 1. Leading Marlborough Employers - 2018

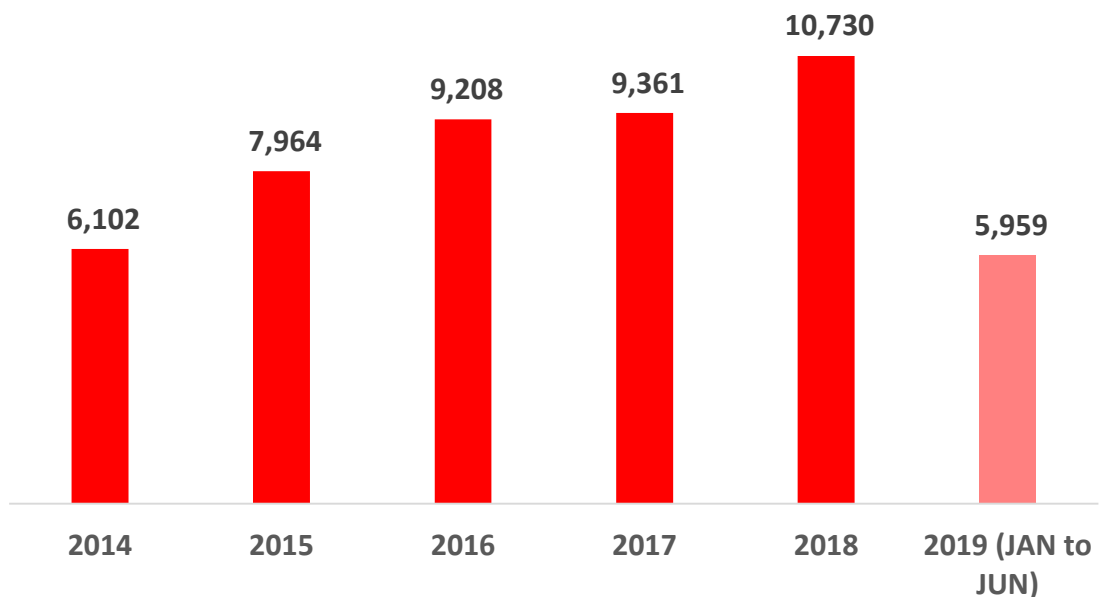
Company Name	Address	Employees
Boston Scientific Corporation	300 Boston Scientific Way	29,000**
Guidant Corporation*	300 Boston Scientific Way	10,800**
Coworx Staffing Services LLC	33 Boston Post Rd W	2,160
Sunovion Pharmaceuticals Inc.	84 Waterford Dr	2,100
API Technologies Corp.	400 Nickerson Rd	1,942**
Quest Diagnostic Incorporated	200 Forest St	800
Rohm and Haas LLC	455 Forest St	750
Marlborough Hospital	157 Union St	650
GE Healthcare BioSciences Corp.	100 Results Way	600
Digital Federal Credit Union	220 Donald Lynch Blvd	550
Hologic (ma), LLC	250 Campus Dr	500
Cytoc Corporation	250 Campus Dr	457
Lockheed Martin Corporation	5 Mount Royal Ave	435
Ken's Foods, Inc.	1 Dangelo Dr	428
GE Healthcare Inc.	100 Results Way	340
Target Therapeutics, Inc	300 Boston Scientific Way	325
Riley Power Inc.	26 Forest St Ste 300	320
Raytheon Company	1001 Boston Post Rd E	300
Kaz, Inc.	400 Donald Lynch Blvd Ste 300	300
Boston Scientific Corporation	100 Boston Scientific Way	285
Spectrum Control, Inc.	400 Nickerson Rd	263
Royal Plaza, Inc.	181 Boston Post Rd W	250
Workscape, Inc.	313 Boston Post Rd W 210	240
Avaya Inc.	36 Woodcock Ln	228
Athena Diagnostics, Inc.	200 Forest St	225
Marlboro Hills MA Snf LLC	121 Northboro Rd E	225
Macy's Retail Holdings, Inc.	627 Donald Lynch Blvd	225
Colonial Health - Westridge, LLC	121 Northboro Rd E	225
Whole Foods Market, Inc.	250 Forest St	220
Allegro Microsystems, LLC	100 Crowley Dr	220

\* = Subsidiary of Boston Scientific; \*\* = Employment at All Sites  
 Source: Dun & Bradstreet Hoovers, 2019; MassEcon analysis.

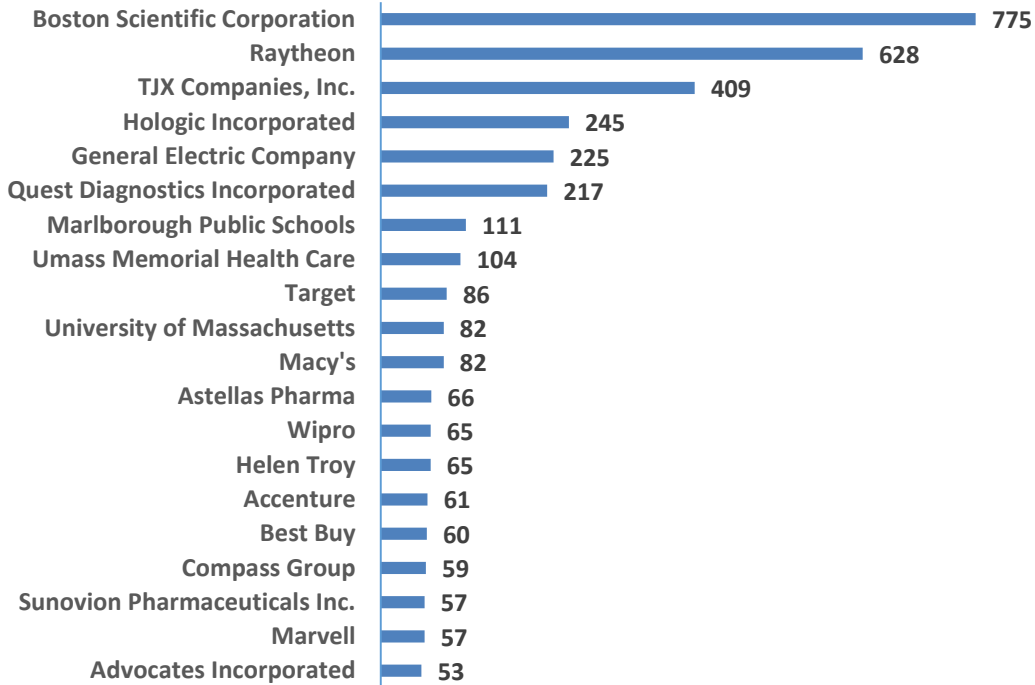
## 2. Job Openings by Industry Sector – Last 12 Months

2. Job Openings by Industry Sector Industry Sector	Marlborough		Compare
	Listings	% All	% MA Listings
Agriculture, Forestry, Fishing and Hunting	5	0.0%	0.2%
Mining, Quarrying, and Oil and Gas Extraction	8	0.1%	0.1%
Utilities	14	0.1%	0.2%
Construction	127	1.0%	0.9%
Wholesale Trade	839	6.9%	0.5%
Information	175	1.4%	2.3%
Finance and Insurance	423	3.5%	6.0%
Real Estate and Rental and Leasing	122	1.0%	1.5%
Professional, Scientific, and Technical Services	1,018	8.3%	9.5%
Management of Companies and Enterprises	17	0.1%	0.1%
Administrative, Support & Waste Mgm't Services	400	3.3%	3.0%
Educational Services	483	4.0%	8.0%
Health Care and Social Assistance	1,226	10.1%	18.1%
Arts, Entertainment, and Recreation	47	0.4%	0.7%
Accommodation and Food Services	610	5.0%	5.3%
Other Services (except Public Administration)	97	0.8%	1.2%
Public Administration	75	0.6%	1.7%
Manufacturing	1,930	15.8%	6.6%
Retail Trade	1,480	12.1%	7.3%
Transportation and Warehousing	186	1.5%	2.3%

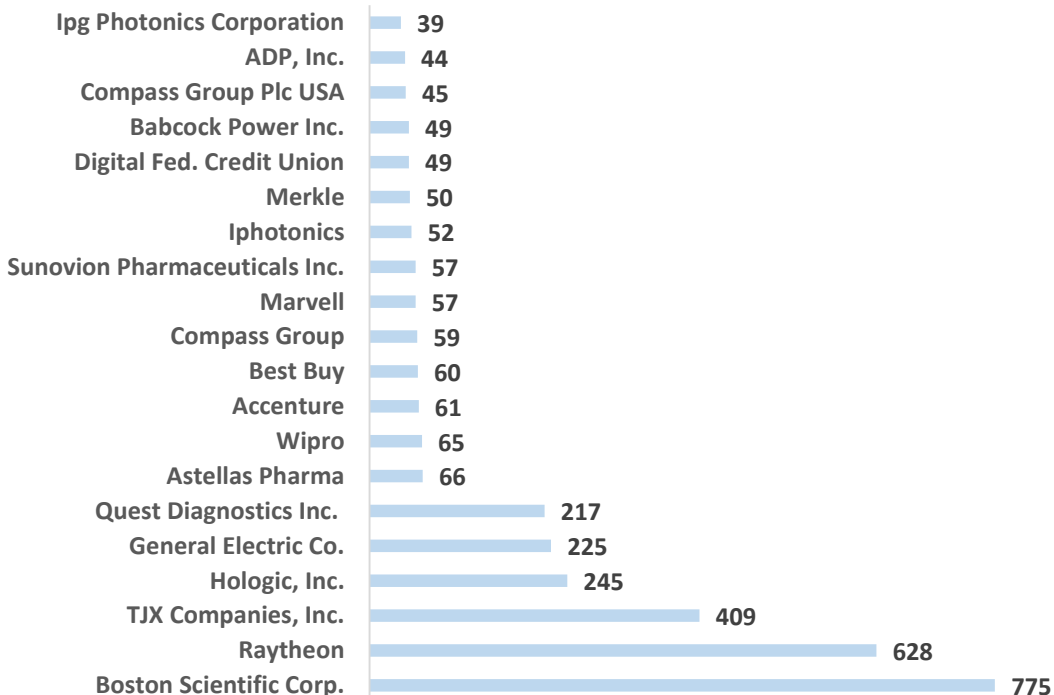
## 3. Job Listings By Marlborough Employers: 2014 - 2019



#### 4. Leading Job Listings, Past 12 Months: June 2018 to July 2019



#### 5. Leading Job Openings, Past 12 Months: Export Industries, June 2018 - July 2019



## 6. High Concentration Industries in Middlesex County

### June 2018 Establishments, Employment, Payroll and Location Quotients\*

Industry (NAICS)	Establishments	Employment	Annual Payroll	Location Quotient
551114 Managing offices	344	32,654	4,797,617,646	2.29
541714 R&D Biotech (except nanobiotech)	613	27,304	\$5,909,790,283	22.5
511210 Software publishers	498	20,557	3,626,166,536	7.97
541511 Custom computer programming services	1,298	20,314	3,210,834,731	3.46
541512 Computer systems design services	897	19,669	3,065,895,601	3.1
541715 R&D in physical, engineering, & life sciences (except nano-, biotech)	500	19,254	2,913,180,934	7.36
541330 Engineering services	562	12,409	1,570,378,717	2.01
541611 Administrative management consulting services	749	6,345	900,605,684	1.62
325412 Pharmaceutical preparation manufacturing	32	5,149	783,291,675	4.04
518210 Data processing, hosting and related services	185	4,834	819,135,011	2.3
334516 Analytical laboratory instrument mfg.	53	4,821	611,185,487	20.85
334413 Semiconductors and related device mfg.	37	4,487	701,373,733	3.85
519130 Internet publishing and web search portals	154	4,102	968,817,070	2.63
541613 Marketing consulting services	305	4,063	515,970,934	2.38
524114 Direct health and medical insurance carriers	17	3,595	362,066,325	1.53

\*All data is for Middlesex County. Location Quotients of more than 1.0 indicate a greater employment concentration in the region versus the nation as a whole. A 2.0 LQ indicates twice the number of employees for the population than average, indicating a strong industry strength.

### Marlborough Companies (>50 employees) in Selected High Concentration Industries

Company Name	Address	Employees	Ultimate Parent Company	Location	Revenue (USD)
Boston Scientific Corp.	300 Boston Scientific Way	29,000**	Boston Scientific Corp.	Marlborough, MA	9,823,000,000
Sunovion Pharma Inc.	84 Waterford Dr	2,100	SUMITOMO CHEMICAL CO.,LTD.	Tokyo, Japan	698,077,880
Quest Diagnostic Inc.	200 Forest St	800	Quest Diagnostics Inc.	Secaucus, NJ	28,183,800
Rohm and Haas LLC	455 Forest St	750	Dow Inc.	Midland, MI	236,210,400
GE Healthcare BioSci. Corp.	100 Results Way	600	General Electric Co.	Boston, MA	686,469,180
Hologic (ma), LLC	250 Campus Dr	500	Hologic, Inc.	Marlborough, MA	30,935,499
Cytoc Corp.	250 Campus Dr	457	Hologic, Inc.	Marlborough, MA	172,010,300
Lockheed Martin Corp.	5 Mount Royal Ave	435	Lockheed Martin Corp.	Bathesda, MD	
Ken's Foods, Inc.	1 Dangelo Dr	428	Ken's Foods, Inc.	Marlborough, MA	295,233,090
Target Therapeutics, Inc	300 Boston Scientific Way	325	Boston Scientific Corp.	Marlborough, MA	69,794,998
Riley Power Inc.	26 Forest St Ste 300	320	Babcock Power Inc.	Danvers, MA	142,855,000
Raytheon Co.	1001 Boston Post Rd E	300	Raytheon Co.	Waltham, MA	
Kaz, Inc.	400 Donald Lynch Blvd Ste 300	300	Helen of Troy Ltd.	Hamilton, Bermuda	
Spectrum Control, Inc.	400 Nickerson Rd	263	API Technologies Corp.	Marlborough, MA	
Workscope, Inc.	313 Boston Post Rd W 210	240	ADP, Inc.	Roseland, NJ	38,354,900

## Sunovion Pharma

300 Boston Scientific Way  
Marlborough, MA 01752  
United States  
Tel: 508-481-6700  
<http://www.sunovion.com>

Employees: 2,100 (This Site)  
Company Type: Private Branch  
Parent: SUMITOMO DAINIPPON  
PHARMA CO., LTD.  
Corporate Family: 465 Companies  
D-U-N-S® Number:13-166-1746

### **Jansson Mattias, Director, Marketing Science**

- 8+ years with the company
- **MIT**
  - M.S., Electrical Engineering /  
Computer Science
  - B.S., Electrical Engineering /  
Computer Science

**Other MA Sites - none**



Sunovion is determined to help people breathe easy and sleep properly, among other things. The pharmaceutical company focuses its drug development efforts in two main therapeutic categories: respiratory and central nervous system (CNS) disorders. Among its marketed products are asthma drug Xopenex, insomnia therapy Lunesta, schizophrenia treatment Latuda, and Brovana, a chronic obstructive pulmonary disease (COPD) treatment. Sunovion markets its products to primary care physicians and some specialists in the US. Sunovion is a subsidiary of Japanese firm Sumitomo Dainippon Pharma.

### **Ultimate Headquarters**

#### **Sumitomo Chemical Company, Ltd.**

2-27-1, Shinkawa, Tokyo Sumitomo Twin Bldg.  
Higashi-Kan  
Chuo-Ku, Tokyo, 104-0033  
Japan

[www.sumitomo-chem.co.jp](http://www.sumitomo-chem.co.jp)

Employees: 31k (All Sites)

Company Type: Public Parent, Headquarters  
Corporate Family: 465 companies

### **Keiichi Iwata, President and Director**

- Birth Date: October 11, 1957
- 1982 Joined Sumitomo Chemical Co., Ltd.
- 2004 General Manager, Planning & Coordination Office, IT-related Chemicals Sector
- 2010 Executive Officer
- 2013 Managing Executive Officer
- 2018 Senior Managing Executive Officer
- 2018 Representative Director & Senior Managing Executive Officer
- 2019 Representative Director & President (current)

**Quest Diagnostics, Inc.**

200 Forest St  
Marlborough, Massachusetts,  
01752-3023  
United States  
Tel: 617-547-8900  
<http://www.questdiagnostics.com/>

Employees: 800  
Company Type: Private Subsidiary  
Parent: Quest Diagnostics, Inc.  
Corporate Family: 3,627 companies  
D-U-N-S® Number: 17-121-3833

**Salim Kabawat, Medical Director, New England****Other MA Sites****Quest Diagnostics, Inc.**

23 Pond St  
Sharon, Massachusetts, 02067-2037  
United States  
Tel: 781-784-0941  
Employees: 18 (site)

**Quest Diagnostics, Inc.**

100 MK Jr Blvd Lower Level  
Worcester, Massachusetts, 01608-1209  
United States  
Tel: 508-754-0178  
Employees: 17 (site)

**Quest Diagnostics, Inc.**

1 Brookline Pl Ste 301  
Brookline, Massachusetts, 02445-7294  
United States  
Tel: 617-735-8870  
Employees: 17 (site)



Quest Diagnostic Incorporated is primarily engaged in providing professional analytic or diagnostic services to the medical profession, or to the patient on prescription of a physician.

**Ultimate Headquarters**

500 Plaza Dr  
Secaucus, New Jersey, 07094-3619  
United States  
Tel: 973-520-2700

[www.questdiagnostics.com](http://www.questdiagnostics.com)

Employees: 46k (All Sites)

Company Type: Public Parent, Headquarters  
Corporate Family: 3640 companies

**Stephen H. Rusckowski, Chairman, President and Chief Executive Officer**

Steve Rusckowski is Chairman, President and Chief Executive Officer of Quest Diagnostics. Since joining Quest Diagnostics as President and Chief Executive Officer in May 2012, Mr. Rusckowski has focused on transforming the company, based on its compelling vision of “Empowering better health with diagnostic insights.” Under his leadership, the company has refocused on its core diagnostic information services business, sold non-core assets, delivered disciplined deployment, including share repurchases and acquisitions, and simplified its organizational structure to better serve customers by removing complexity, speeding decision making and empowering employees. He was elected Chairman of the Board in December 2016.

Prior to joining Quest Diagnostics, Mr. Rusckowski was CEO of Philips Healthcare, which became the largest unit of Royal Philips Electronics under his leadership..

Mr. Rusckowski earned a Bachelor of Science degree in Mechanical Engineering from **Worcester Polytechnic Institute** and a Master of Science degree in Management from the **Massachusetts Institute of Technology’s Sloan** School of Management.