

McKinsey&Company

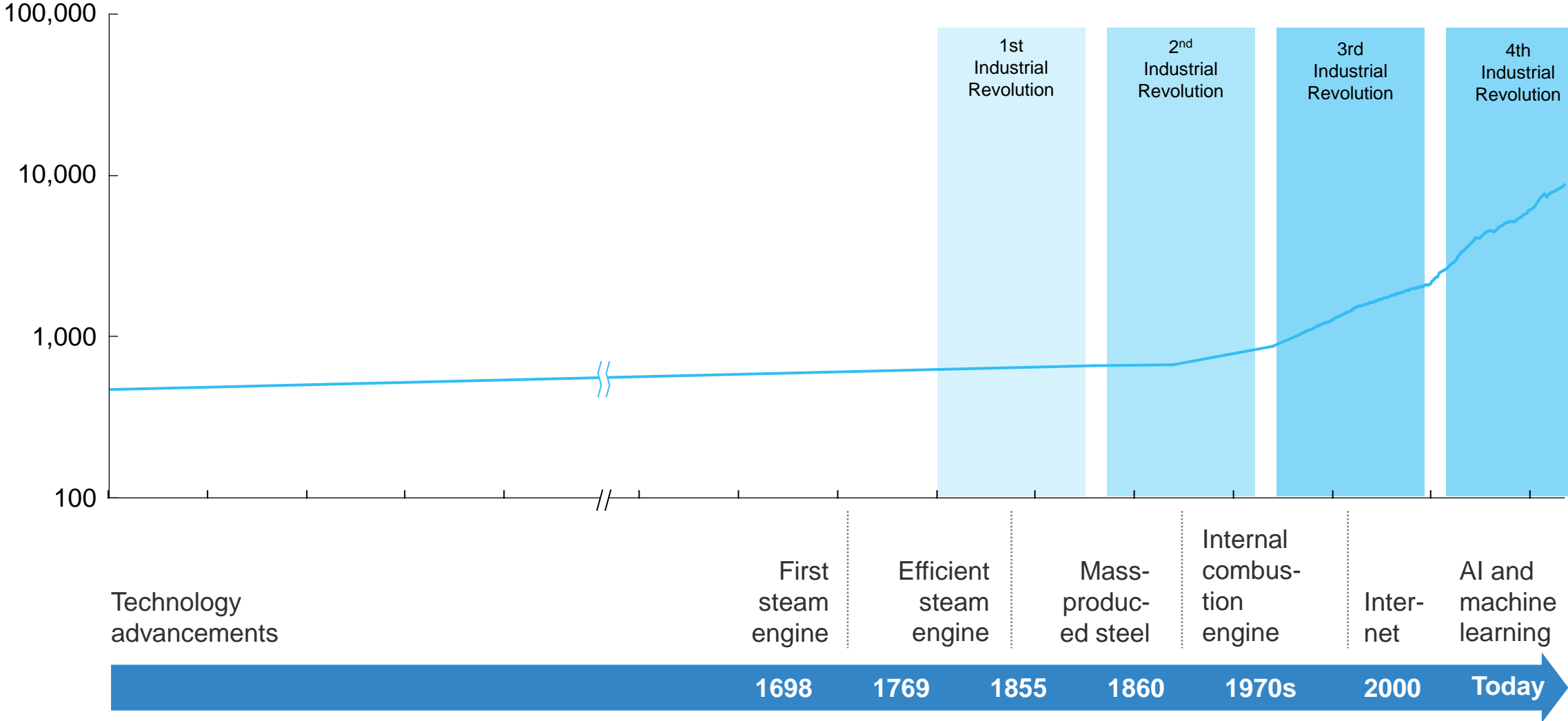
The future of work

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Since the Industrial Revolution, innovation has fueled economic growth

Estimated global GDP per capita, \$



SOURCE: Angus Maddison, "Statistics on World Population, GDP and Per Capita GDP, 1–2008 AD," the Maddison Project database; McKinsey Global Institute analysis

Twelve potentially economically disruptive technologies



Mobile Internet

Increasingly inexpensive and capable mobile computing devices and Internet connectivity



Next-generation genomics

Fast, low-cost gene sequencing, advanced big data analytics, and synthetic biology (“writing” DNA)



Automation of knowledge work

Intelligent software systems that can perform knowledge work tasks involving unstructured commands and subtle judgments



Energy storage

Devices or systems that store energy for later use, including batteries



The Internet of Things

Networks of low-cost sensors and actuators for data collection, monitoring, decision making, and process optimization



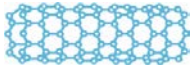
3D printing

Additive manufacturing techniques to create objects by printing layers of material based on digital models



Cloud technology

Use of computer hardware and software resources delivered over a network or the Internet, often as a service



Advanced materials

Materials designed to have superior characteristics (e.g., strength, weight, conductivity) or functionality



Advanced robotics

Increasingly capable robots with enhanced senses, dexterity, and intelligence used to automate tasks or augment humans



Advanced oil and gas exploration and recovery

Exploration and recovery techniques that make extraction of unconventional oil and gas economical



Autonomous and near-autonomous vehicles

Vehicles that can navigate and operate with reduced or no human intervention



Renewable energy

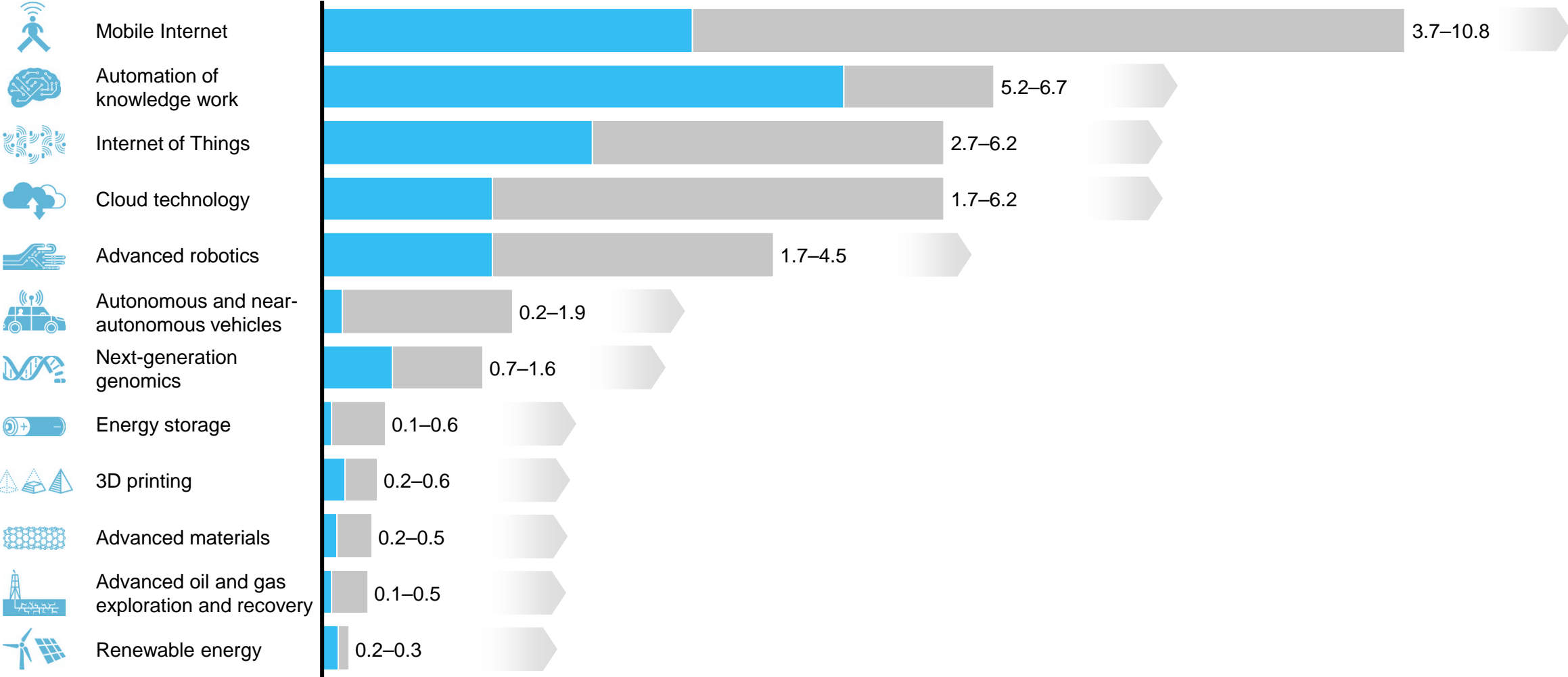
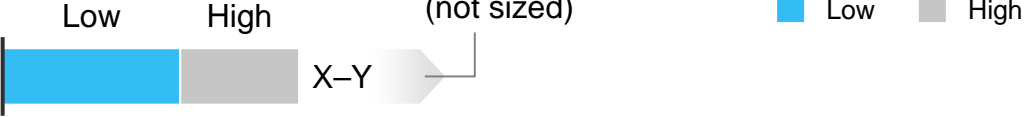
Generation of electricity from renewable sources with reduced harmful climate impact

The potential economic impact of these disruptive technologies could be substantial

\$ trillion, annual

Range of sized potential economic impacts in 2025

Impact from other potential applications (not sized)





**PROUDLY BREWED.
SELF-DRIVEN.**

Budweiser
OTTO

OTTO

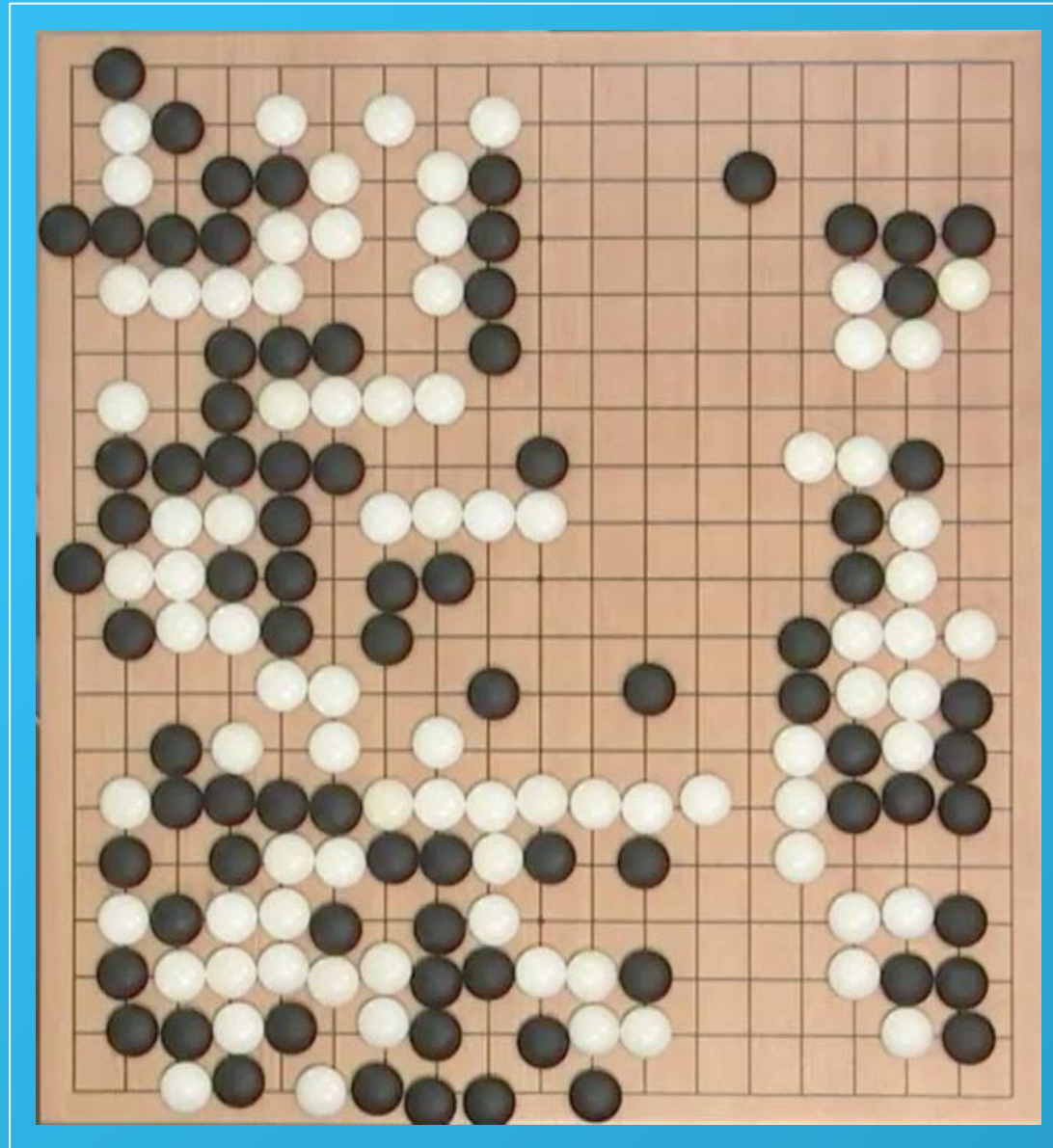
LipNet



Sentence: Place blue in m 1 soon

LipNet:

AlphaGo



Lee Sedol



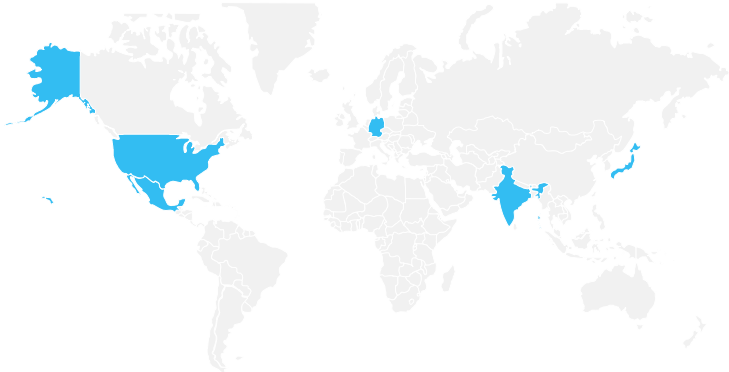


**Will there be enough jobs and
what will be the impact on GDP
growth?**

Our approach

90%

Global GDP coverage



800

Occupations



2000

Activities



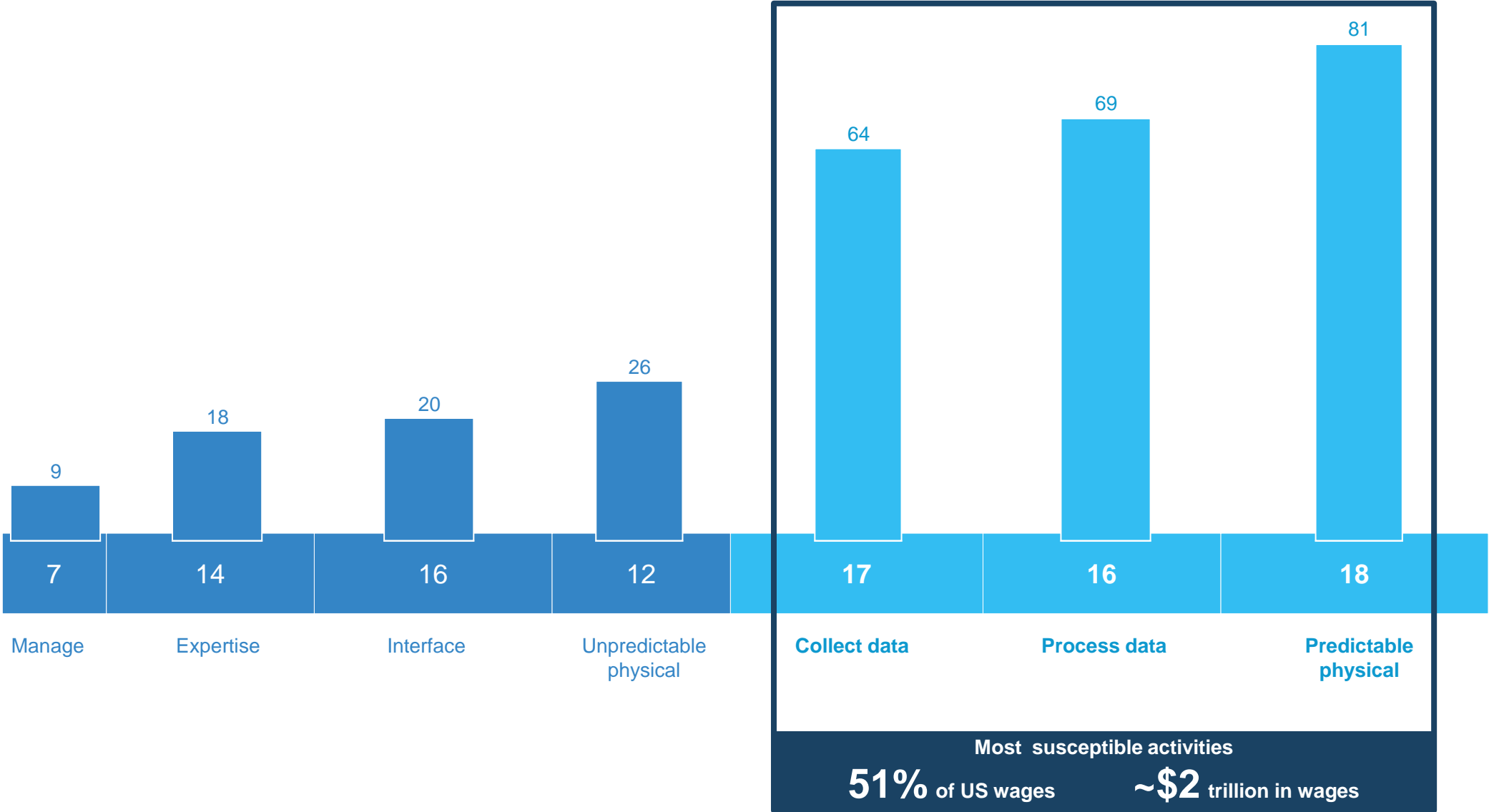
Certain activities have more potential for automation

BASED ON CURRENTLY DEMONSTRATED TECHNOLOGIES

Automation potential across activity categories based on currently demonstrated technologies

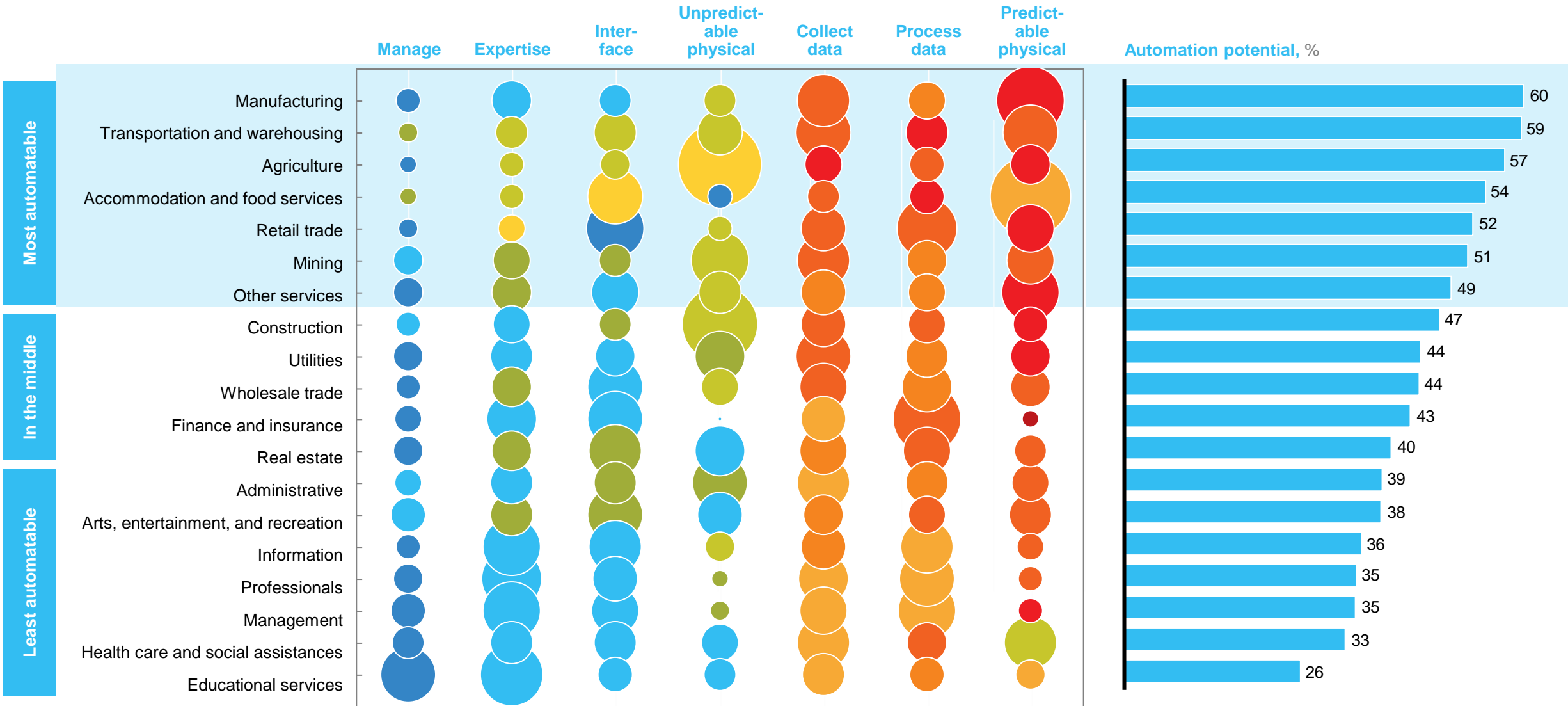
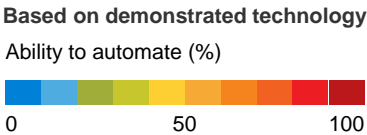
Time spent on activities that can be automated %

Time spent in all US occupations %



Automation potential also varies widely by sector

Size of bubble indicates % of time spent in US occupations

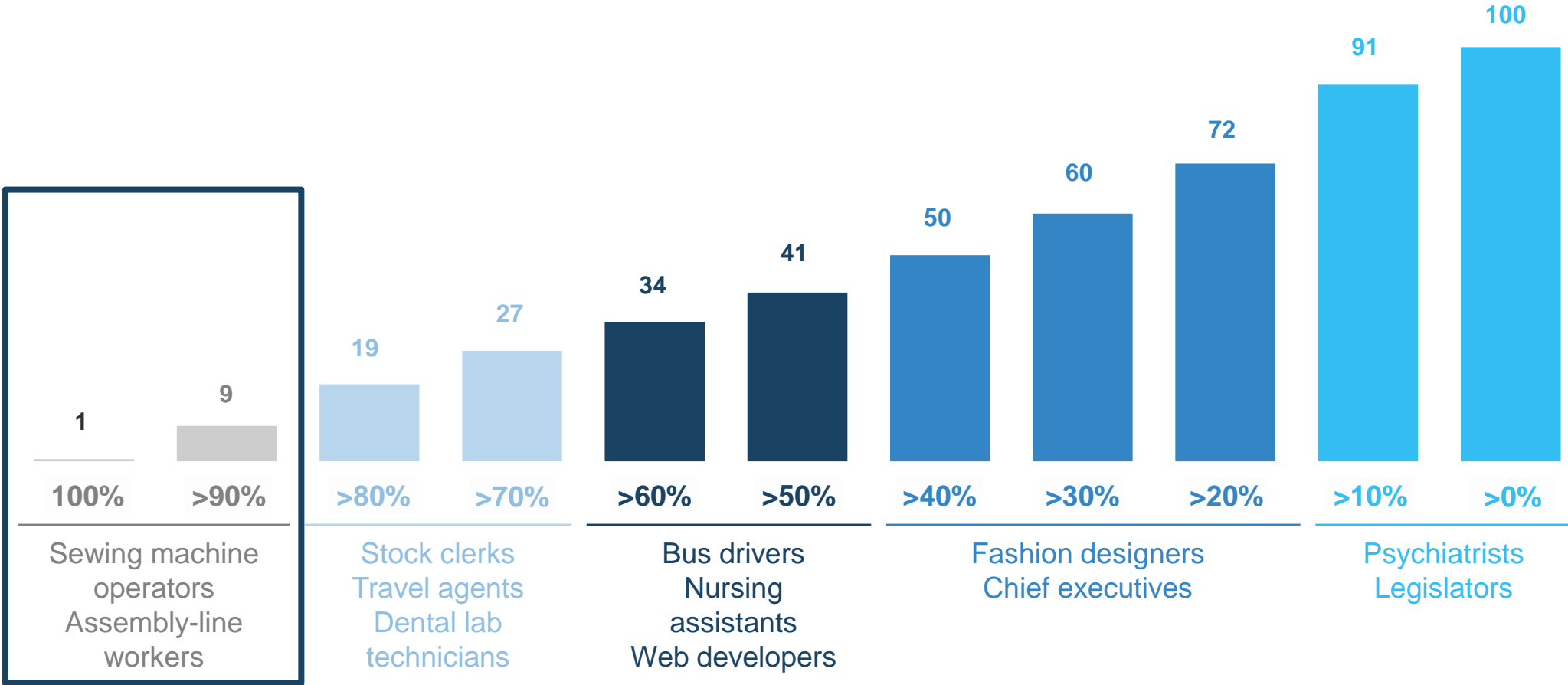


A small share of occupations are fully automatable, many more are partially automatable

% of occupations
(100% = 820 occupations)

% of automatable activities based on current technology

Example occupations



While about

~10% of occupations have

>90% of tasks automatable ...

~60% of occupations have

~30% of tasks automatable

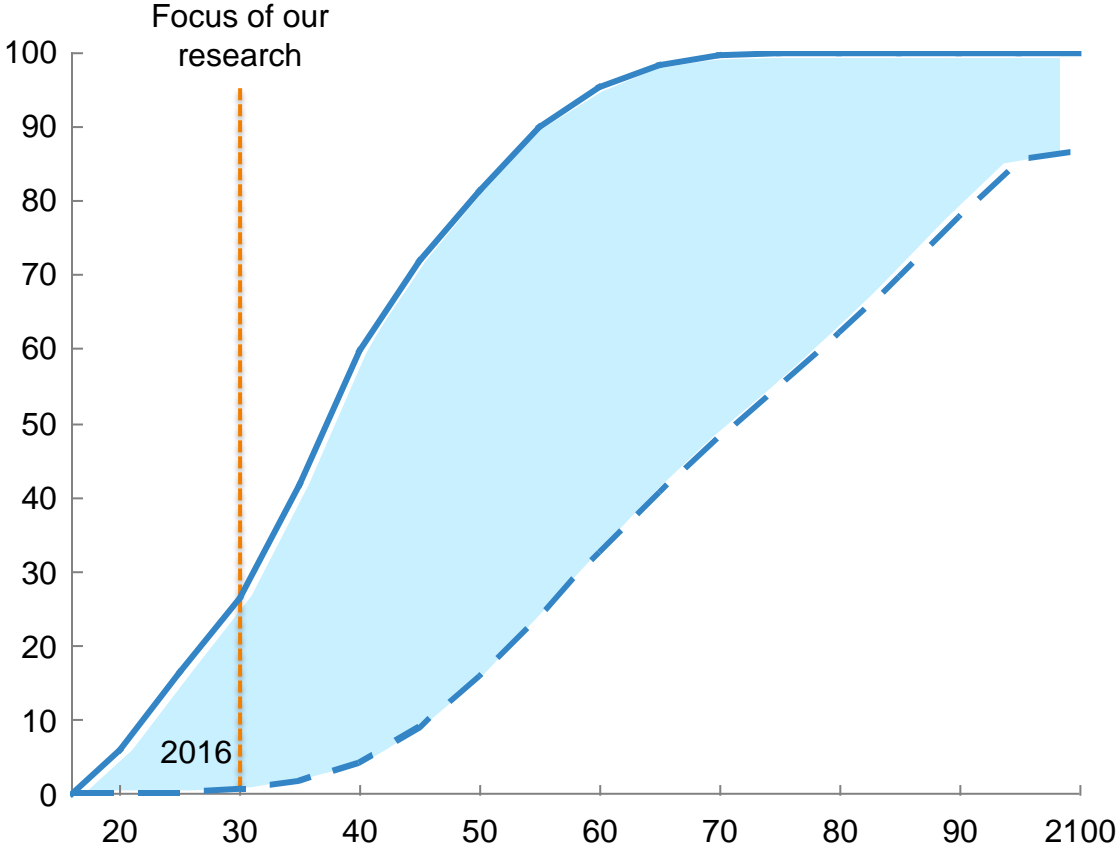
Most occupations will have portions of their tasks automated

On Employment, we modeled scenarios for the pace of automation adoption and new job creation

Pace of adoption

Pace of the automation, global
 % of time spent on activities that will potentially be automated

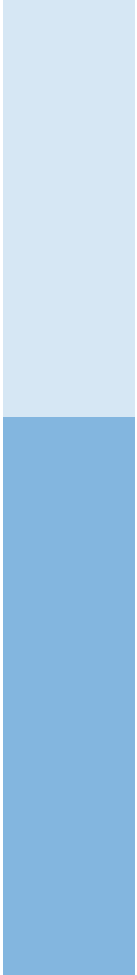
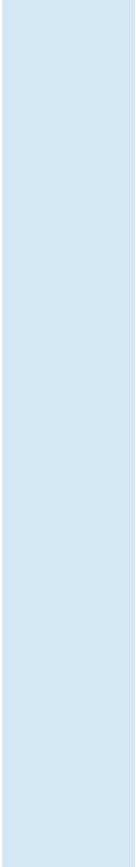
— Early adoption scenario
 - - Late adoption scenario



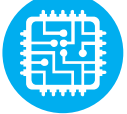






Demand for labor

Trendline scenario

Step-up scenario



-  Rising incomes
-  Aging populations
-  Demand for technology
-  Infrastructure spending
-  Buildings
-  Renewable energy and efficiency
-  Marketization of unpaid household work

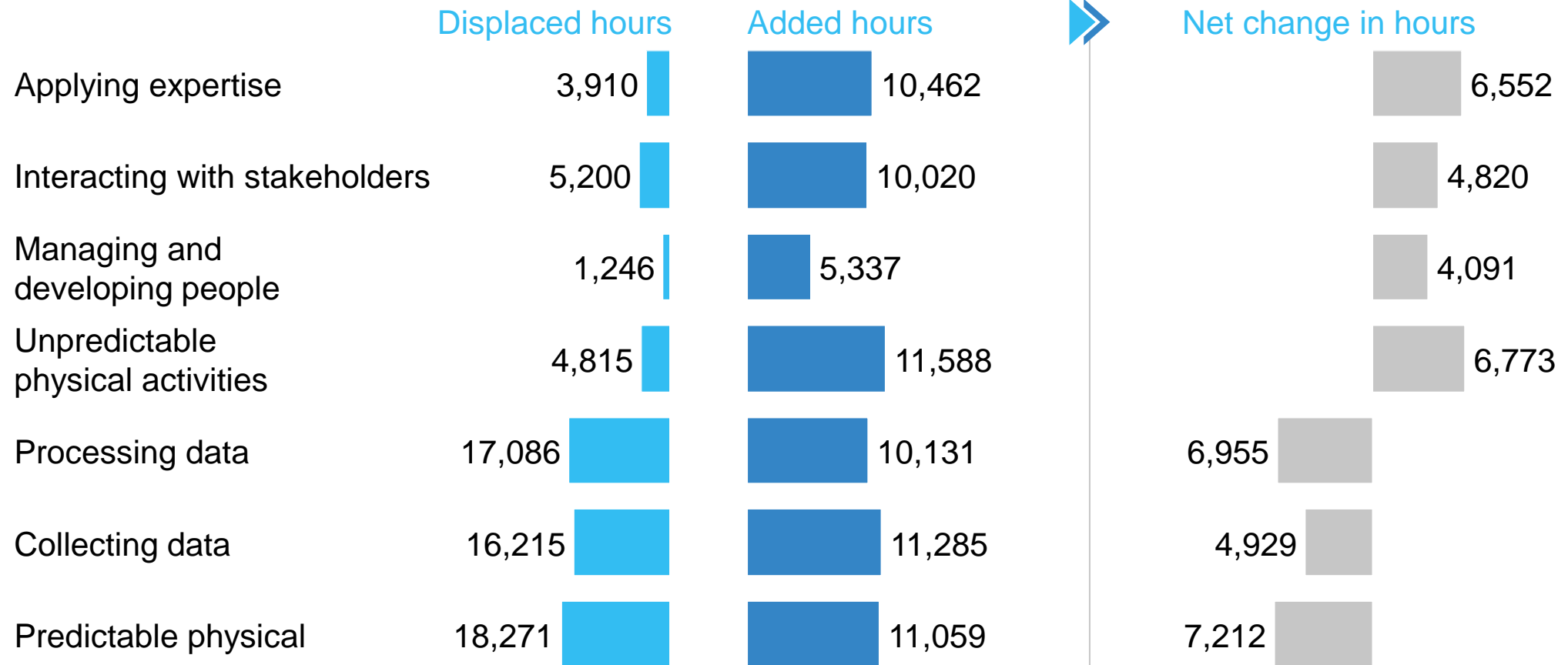


The types of activities workers engage in will change

Total work hours by activity type, 2014–30 (Midpoint automation¹, step-up scenario)

Million

■ Displaced ■ New



¹ Midpoint of earliest and latest automation adoption in the "step-up" scenario (i.e., high job growth).



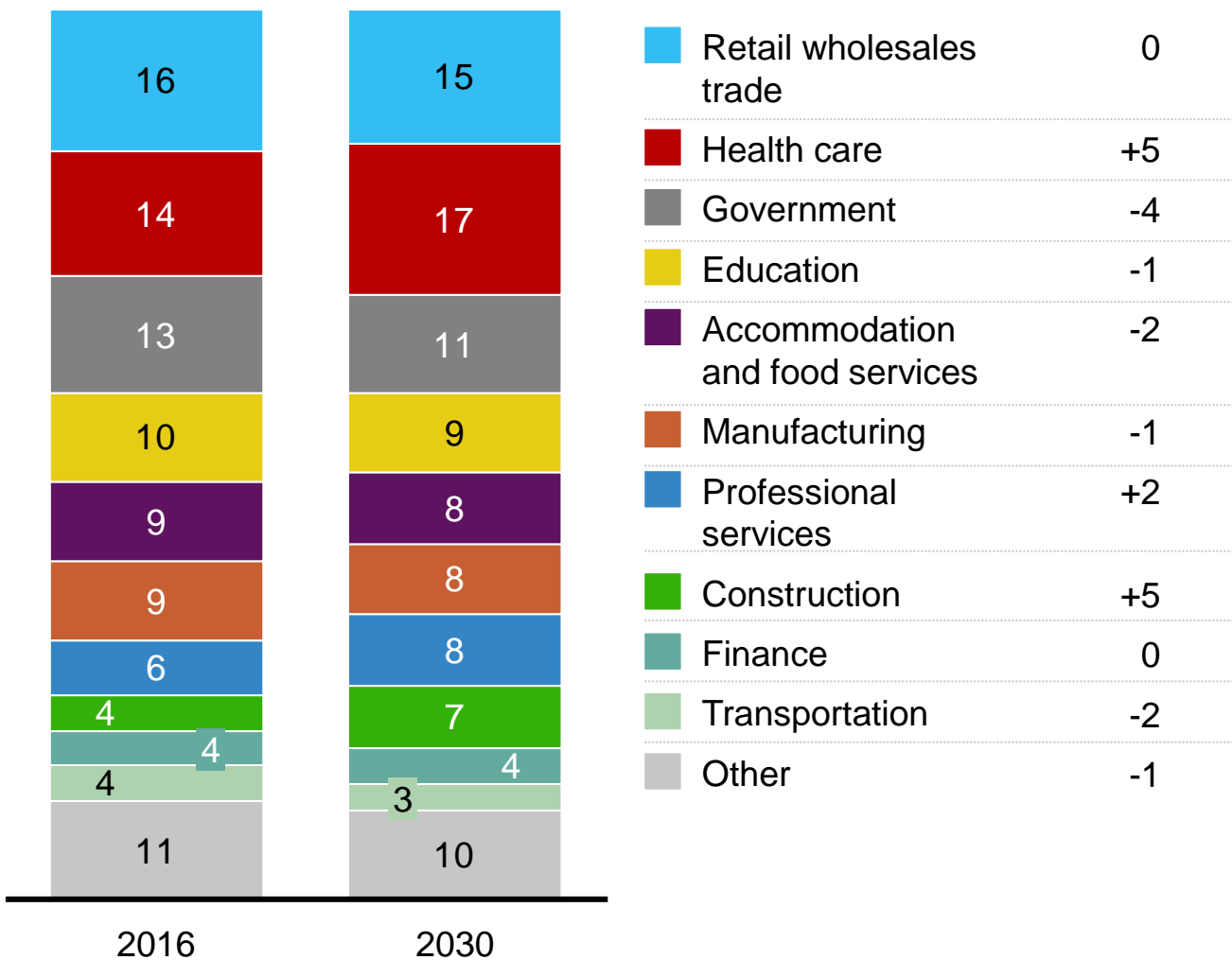
Not all occupations and age groups will be winners

Midpoint automation scenario

Sector shifts by 2030

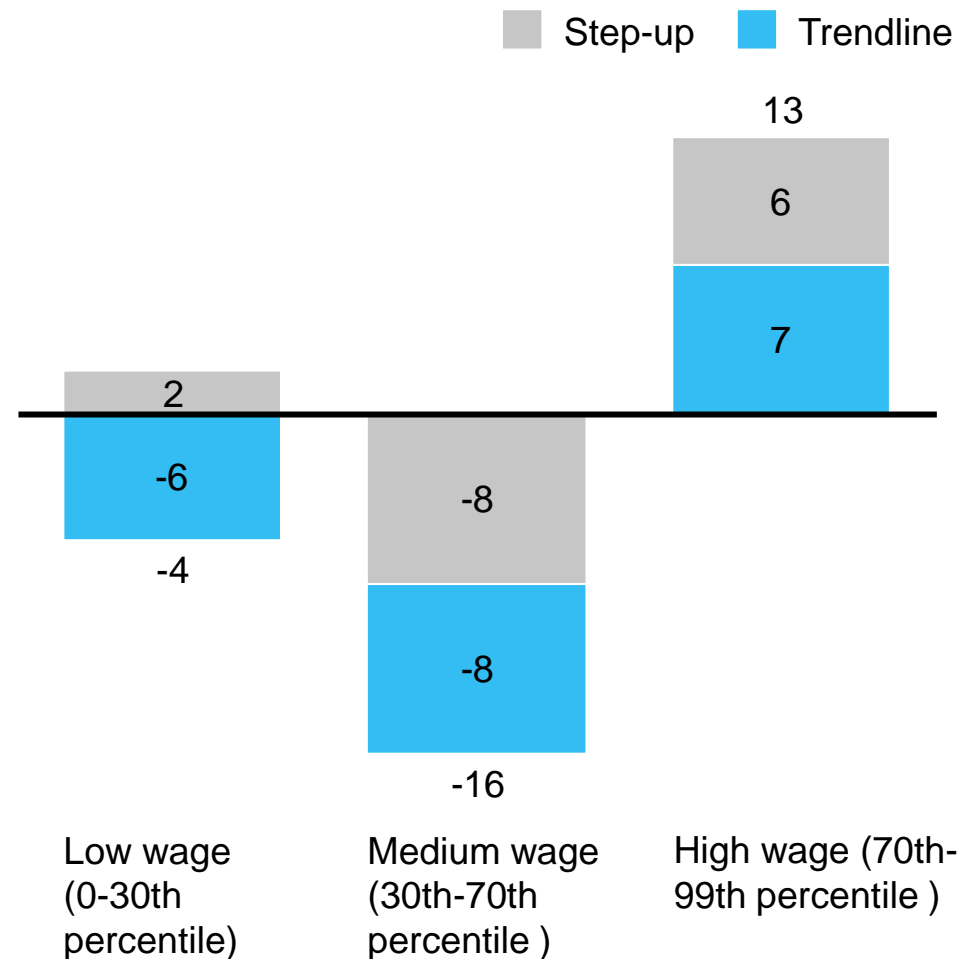
Sector share of labor force, %

Additions, net of automation, Million



Job changes by wage level by 2030

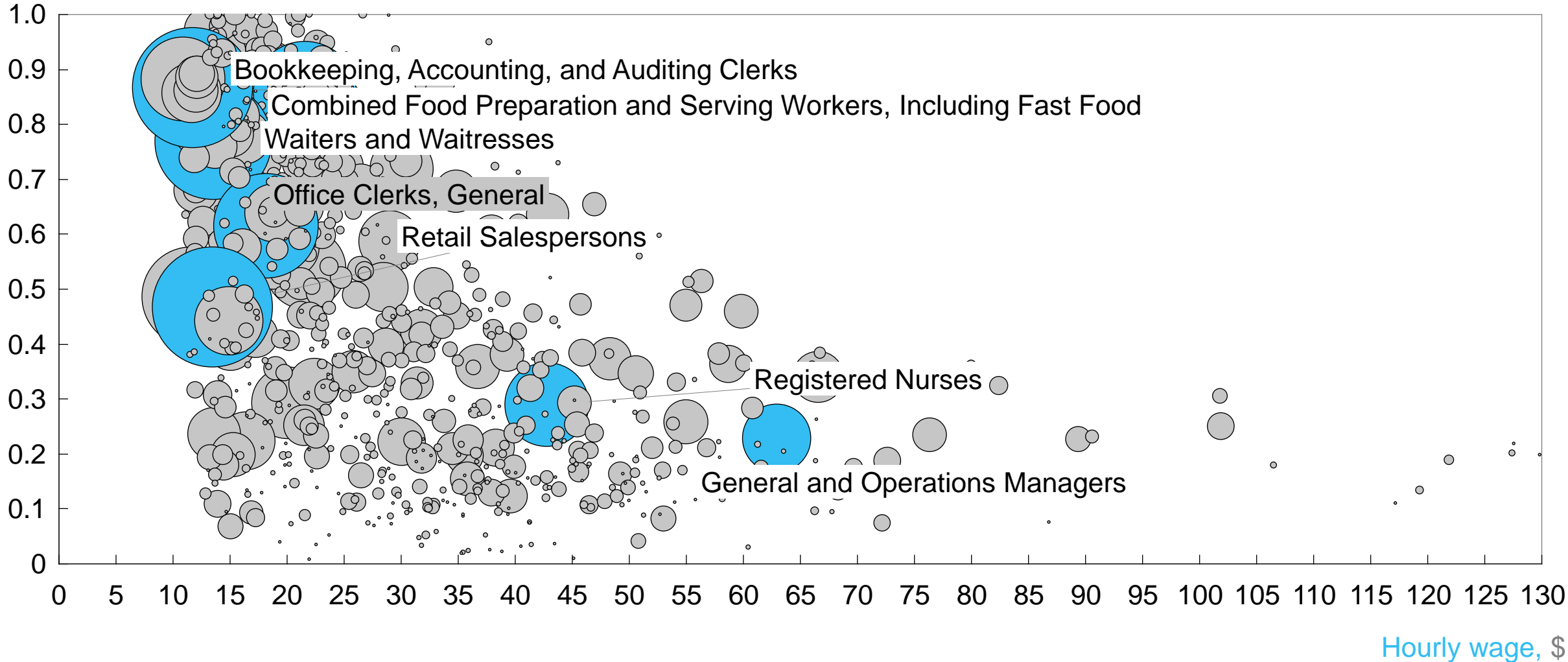
Change in employment share by wages tercile, % of jobs



The potential to automate impacts both low and high-wage occupations in Massachusetts

Automatability¹
2016, %

○ Size of bubble represents potential FTE automated

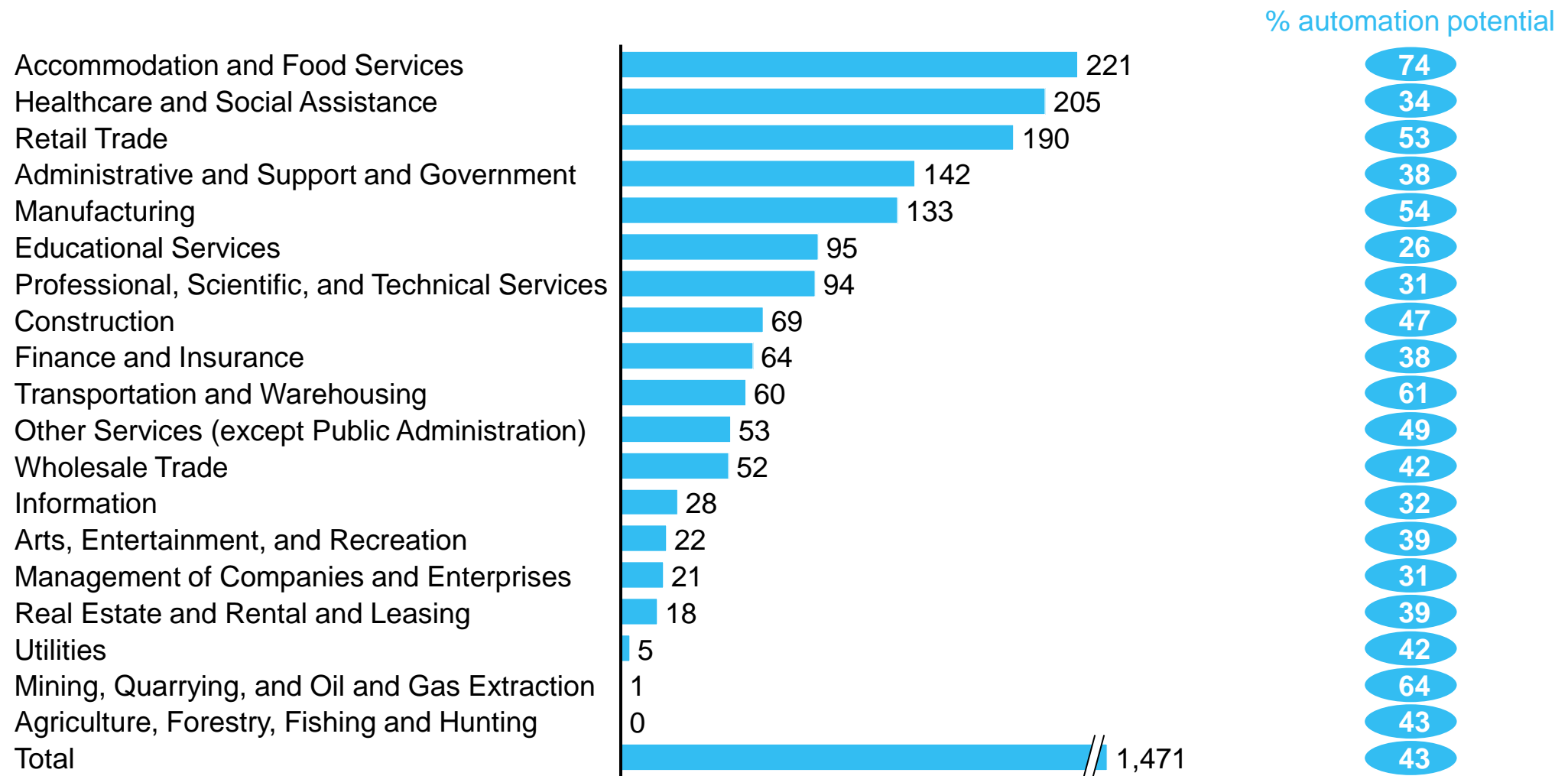


¹ Our analysis used "detailed work activities," as defined by O*NET, a program sponsored by the US Department of Labor, Employment and Training Administration.
Note: 711 occupations included in Massachusetts

Accommodation & food services and healthcare are most susceptible to automation in Massachusetts

Potential jobs impacted by industry in 2016

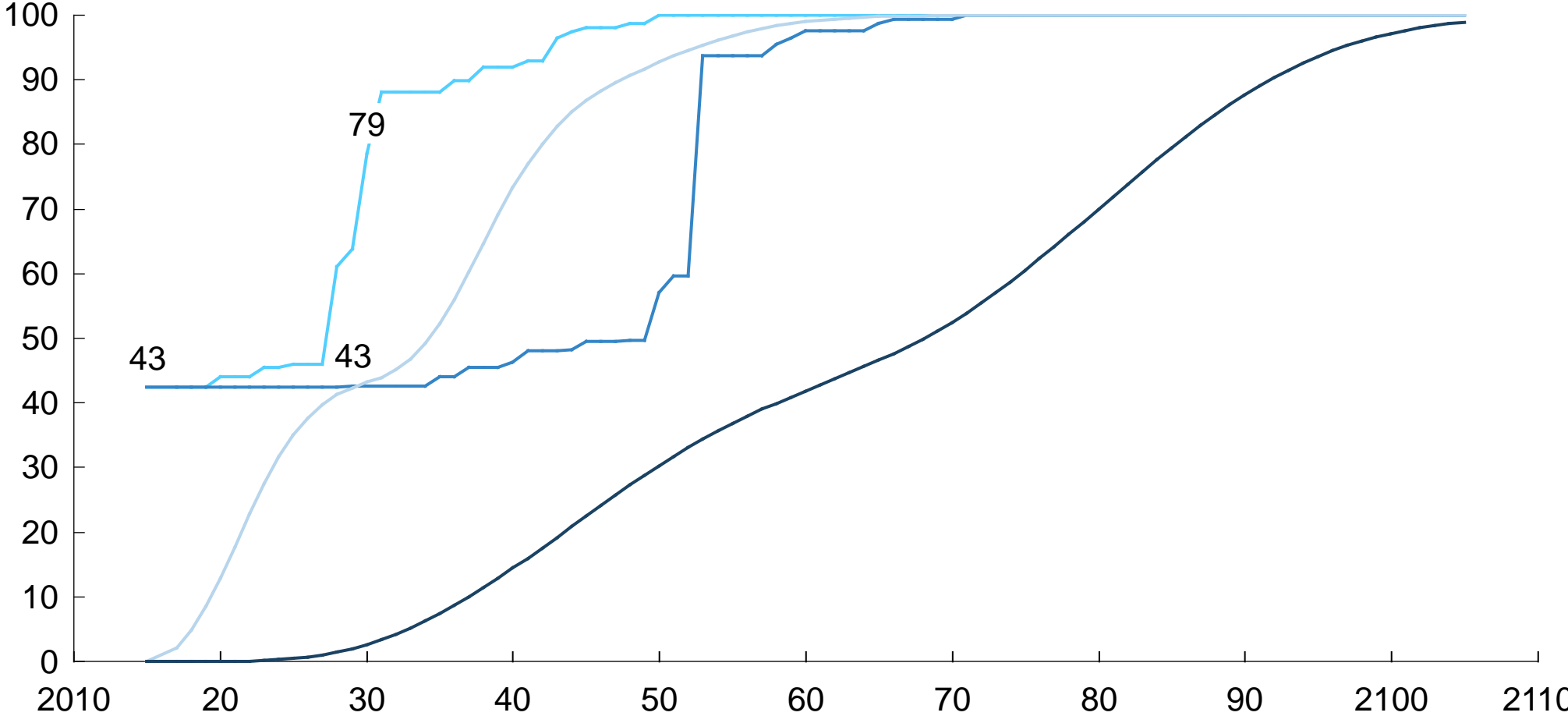
2016, Thousands



Automation potential in Massachusetts is expected to increase from 43% today to 79% by 2030 in an early scenario, with the adoption rate gradually increasing to 43%

Time spent on current work activities¹
Percent

Automation Potential - Early scenario Adoption - Early scenario
Automation Potential - Late scenario Adoption - Late scenario

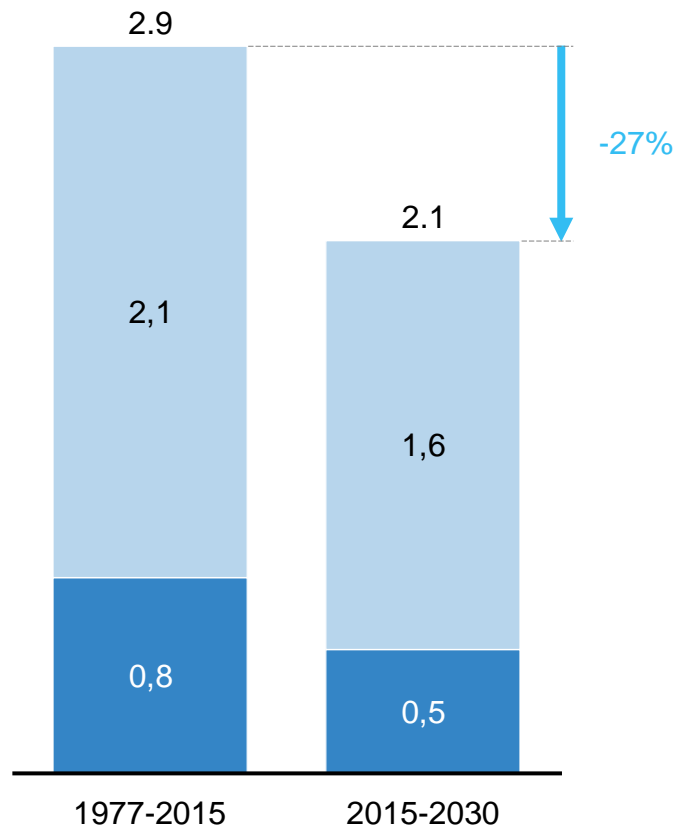


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With decelerating employment and productivity growth, automation can fill the gap through increasing productivity and help with GDP Growth, if implemented early

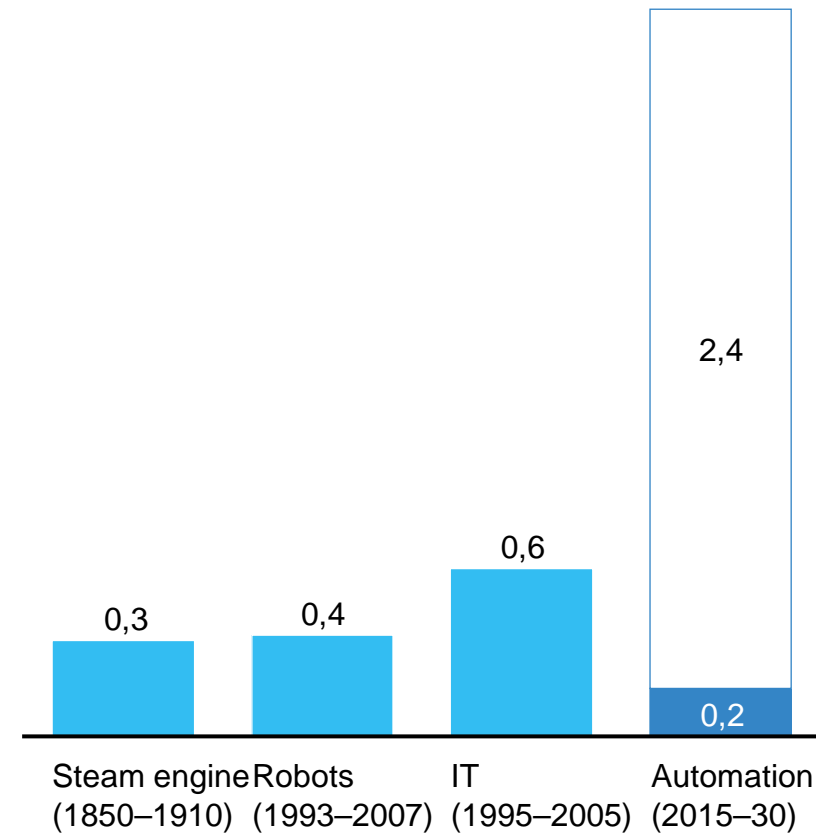
GDP growth is expected to fall despite an expected pickup in productivity as employment growth declines

GDP, 2010 Prices, CAGR ■ Productivity growth ■ Employment growth

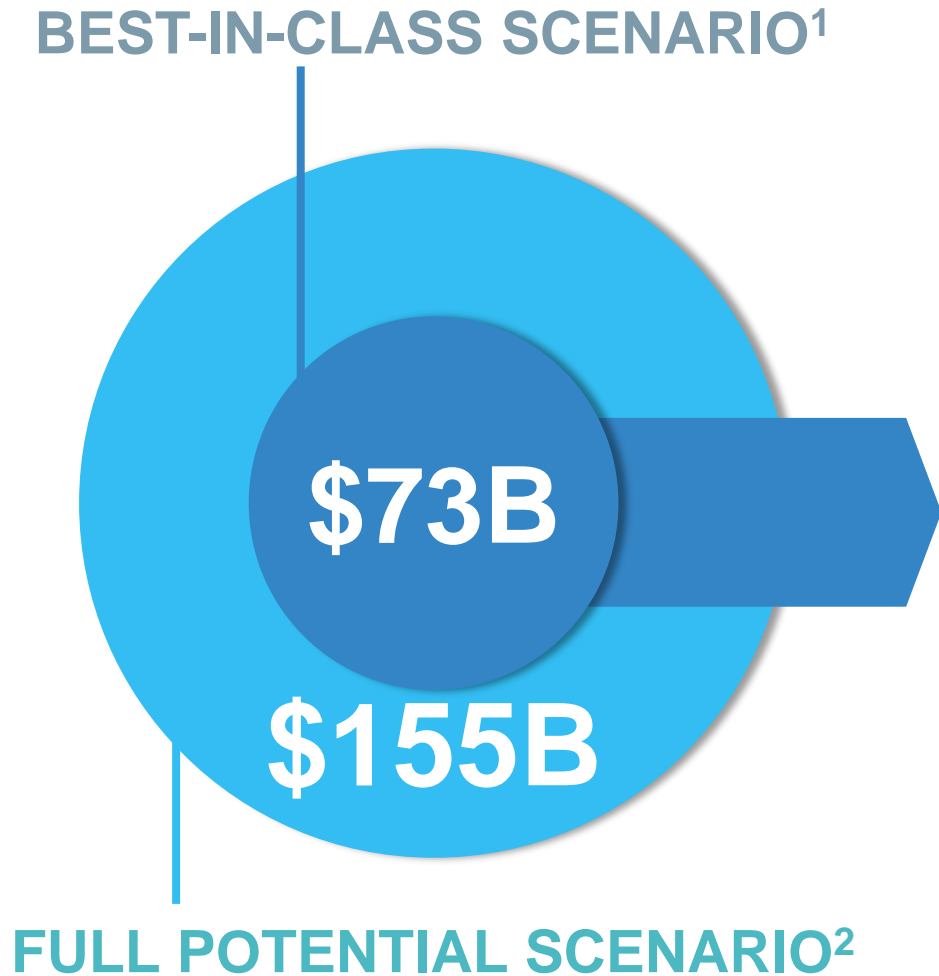


Automation could increase productivity significantly more than other major technologies if adopted early

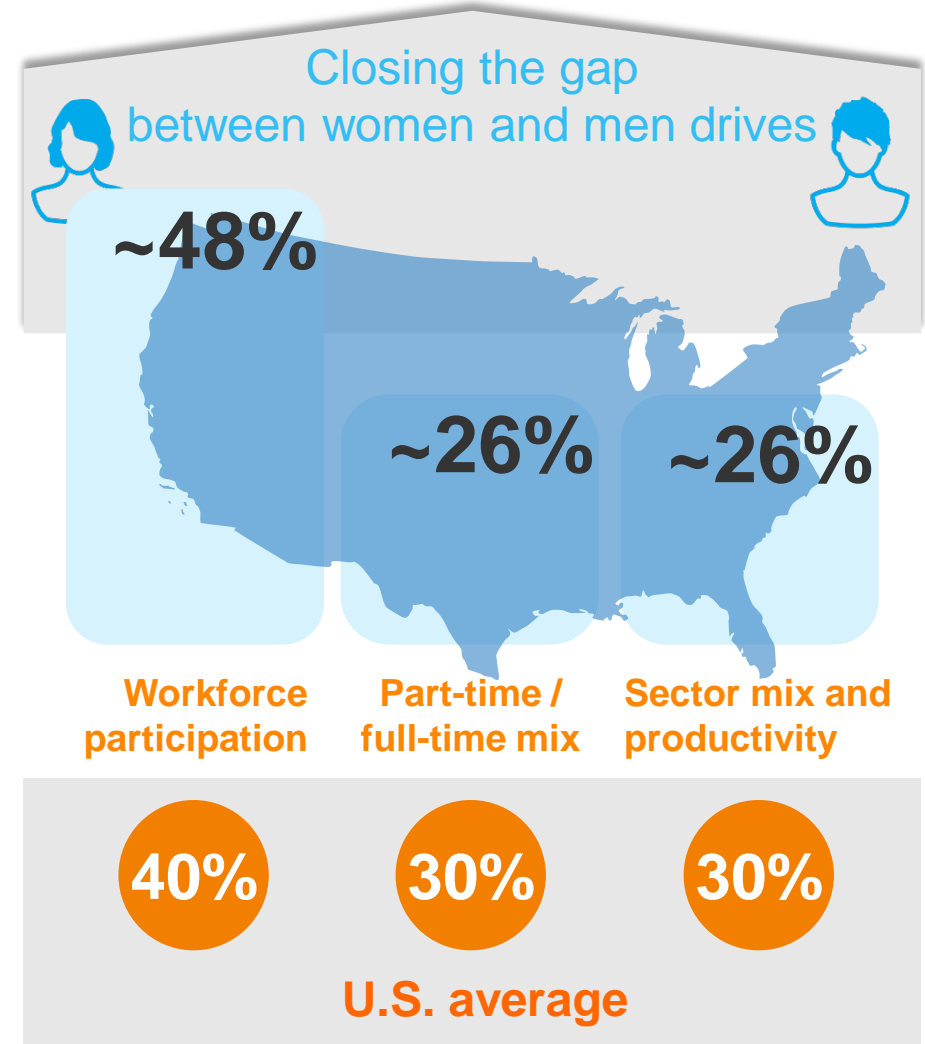
Productivity, CAGR □ Early adoption ■ Late adoption



Closing Massachusetts' gender gap represents an opportunity to add an incremental \$73-155B to GDP in 2025



~12% increase in 2025 Massachusetts GDP from 3 key things:



¹ Best-in-class scenario is the incremental 2025 GDP based on fastest improving states on individual workforce metrics
² Full potential scenario is the incremental 2015 GDP based on completely closing the gender gap

We need to prepare!!

