



Economic Impact Award Winners Announced!

After receiving nominations, conducting site visits, hearing the company "pitches" and deliberating over the finalists, 15 winners for the 2019 Economic Impact Awards were announced and will be presented at the November 26 Awards Luncheon where Governor Charlie Baker will be the Featured Speaker. Congratulations to the winners! Read the press release announcing the winners [here](#). Stay tuned for the upcoming announcement of the Community Impact Award winner!

Honorees

GOLD
 Agri-Mark West
 Encore Boston Harbor, Greater Boston
 F.H. Cann & Associates, Northeast
 Insulet, Central
 Raw Seafoods Inc., Southeast

SILVER
 Cedar's Foods, Northeast
 Cogmedix, Central
 Pilot Precision Products, West
 Siemens Healthineers, Southeast
 Smartsheet, Greater Boston

BRONZE
 Berkshire Food Co-op, West
 L. Knife & Son, Southeast
 Plenus Group, Northeast
 Process Cooling Systems, Central
 Servier Pharmaceuticals, Greater Boston

Sponsor the Economic Impact Awards!

Get involved in supporting economic growth in Massachusetts by sponsoring the 2019 Economic Impact Awards. Click [here](#) to learn about the different benefits and sponsorship opportunities that are available. Thank you to Citizens Bank for serving as the Presenting Sponsor; WPI, CBRE, and F.H. Cann & Associates for their Gold Sponsorships; VHB for serving as the Floral Sponsor; Insulet for serving as the Dessert Sponsor; Eastern Bank, Hunneman, and Nutter McClennen & Fish LLP for Silver Sponsorships; Bronze Sponsors Dacon Corporation, BSC Group, Cutler Associates, Bowditch & Dewey; and MassDevelopment. [Join this distinguished group!](#)

Thank you 2019 Economic Impact Awards Sponsors

Presenting Sponsor

Gold Sponsors

Floral Sponsor

Dessert Sponsor

Silver Sponsors

Bronze Sponsors

Welcome New Member: Gloucester EDIC!

The Gloucester EDIC helps to retain existing businesses and create new economic opportunities within the City of Gloucester by identifying expansion opportunities for traditional and emerging industries; maximizing the economic value of assets originally developed under EDIC authority; and being an advocate for projects and policies that support job creation and economic growth. Carl Gustin, Chairman of the Board, will be the primary member contact.

#ICYMI: September Members Meeting

Eversource Energy's Mike Vedovelli, Manager, Community Relations, presented at the most recent Members Meeting on Eversource, Economic Development, and Major Projects Review. View Mike's presentation [here](#), and related items [here](#).

Travel with MassEcon to San Francisco, New York, and Minneapolis!

February 4-6, 2020: Host a Reception for Site Selectors in San Francisco and attend SPIE Photonics West

June 9-11, 2020: Host a Reception for Site Selectors in New York and attend MD&M East

October TBD, 2020: Host a Reception for Site Selectors in Minneapolis and attend MD&M Midwest

Contact [Doug Kehlhem](#) with questions and interest: 617-924-4600 x12

Does Your Property Qualify for the ReadyMass 100?

The ReadyMass 100 portfolio reflects a high level of marketability and attracts prospective companies and site selectors to consider Massachusetts as an expansion location. To apply, complete the electronic form [here](#). The minimum criteria for screening candidates are [here](#). *Deadline: November 8*



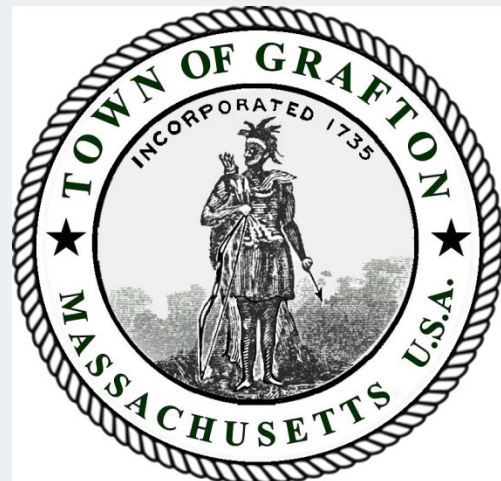
Request for Proposals for Master Developer Services

The Southfield Redevelopment Authority is seeking proposals from qualified real estate developers to provide master planning and real estate development services for approximately 394 acres of property at Union Point, a 1,440-acre site located at the former Naval Air Station South Weymouth, and within the Towns of Weymouth, Rockland and Abington, Massachusetts. A copy of the Request for Proposals can be obtained by emailing unionpoint@wa-cap.com. Interested firms must notify the Southfield Redevelopment Authority by emailing a statement of intent to respond to: unionpoint@wa-cap.com. The statement of intent to respond must include a certification that the qualifications of the respondent firm meet or exceed all of the minimum qualifications outlined in the Request for Proposals.



Grafton: Your New Home for Business

Discover what makes Grafton such a great place to do business! Learn about the opportunities in Grafton and the resources and tax strategies available to help your business grow there. Presenters include Lynn Tokarczyk: Government Tax Incentive Consultant at Business Development Strategies, Inc.; Joe McManus: Executive Associate Dean, Cummings School of Veterinary Medicine at Tufts University; and Joe Laydon: Town Planner for the Town of Grafton. The event will be held on October 24 at the Cummings School of Veterinary Medicine in North Grafton. Lunch will be served. RSVP to John Allen at 508-839-5335 x1120 or allenj@graffton-ma.gov.



Upcoming Events

2019 Economic Impact Awards Luncheon

Companies from across the state will be recognized for their economic contributions to the Massachusetts at the Sixteenth Annual Team Massachusetts Economic Impact Awards Luncheon on November 26.

Learn about sponsoring the event [here](#).



Annual Meeting and Holiday Lunch

MassEcon is still working on the details for this year's Annual Meeting and Holiday Lunch. Stay tuned for registration.

Interested in sponsoring the event? Contact [Pete](#)!



Boston is the fourth-largest flexible office market by square footage in the U.S., according to a [new report](#) from **CBRE**. Additionally, Greater Boston MarketView Summaries were recently released by CBRE for Q3:

- [Boston Downtown Office](#)
- [Cambridge Office/Lab](#)
- [Suburban Office](#)

Bowditch & Dewey is hosting its 5th Annual Economic Development Summit: Transforming Main Street on November 14. Economic development in the City of Worcester, including Worcester's retailainment assets and the future of the City will be discussed with Bo Menkiti and panelists. Read more [here](#).

On October 17, the **City of Marlborough** will be hosting its semi-annual Marlborough Works Job Fair from 4:30 – 7:30 p.m. at the Best Western Royal Plaza Hotel & Trade Center in Marlborough. Read more [here](#).

Join **Dacon**, its affiliate architecture group PDA, **Colliers**, ABI-LAB and STV DPM as they discuss converting suburban office buildings into laboratory facilities from architectural, financial and market demand perspectives on November 6. A 12-page lab design guide will be given to all participants. Click [here](#) and select the WE-08 course.

After serving in the role in an interim position since September 2018, Winston Oluwole Soboyejo was recently named **WPI** provost. Read more [here](#). Also, congratulations to WPI which made two lists for best online programs for electrical engineering and its master of business administration. Read more [here](#).

Join **NAIOP** to hear from Stephanie Pollack, Secretary and CEO of MassDOT, as she provides an update on the Commonwealth's transportation programs, priorities and implementation strategies on October 30. Read more [here](#). On November 15, NAIOP is offering a course on Negotiation Skills. Read more [here](#).

Please send Member News to [Annie](#)



#2959: MassEcon is assisting with additional site identification for the real estate representative of a major headquarters operation that needs 250,000 SF of office space (or 7-10 acres to build-to-suit) along Route 128 between Burlington to Needham. Communities that have appropriate zoning for a helipads are only being considered.

#2962: Project Iceland: MassEcon was contacted by a Maryland-based consulting firm representing a pharmaceutical manufacturing company seeking a new location for its administrative, research and development, manufacturing and distribution operations. The consultant is performing a multi-state analysis of available real estate opportunities. They need 150,000 SF of existing space, will create 250 new jobs, and would like to be within 60 miles of an international airport.

Staff *In Action*

Pete Abair participated in events associated with the MedTech Conference in Boston, participated in the October Massachusetts Marketing Partnership Board of Directors meeting, and presented on the MassLeads initiative to the South Shore EDC directors meeting.

Doug Kehlhem recently attended a marketing kickoff event at Gillette Stadium hosted by The Kraft Group and CBRE to highlight the new development plans for Quarter Point at Patriot Place. Here is the new marketing presentation: [Quarter Point at Patriot Place](#). Doug also attended the ribbon cutting and facility tour at the Plenus Group in Lowell with several state partners and MassEcon members.

Annie O'Connell participated in the Membership & Marketing and Program & Events Committee meetings and is gearing up for the Economic Impact Awards.

2019 CALENDAR HIGHLIGHTS

NOV 26

Team Massachusetts Economic Impact Awards

DEC 11

Annual Meeting and Holiday Lunch

MassEcon | 617-924-4600 | info@massecon.com | www.massecon.com

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