

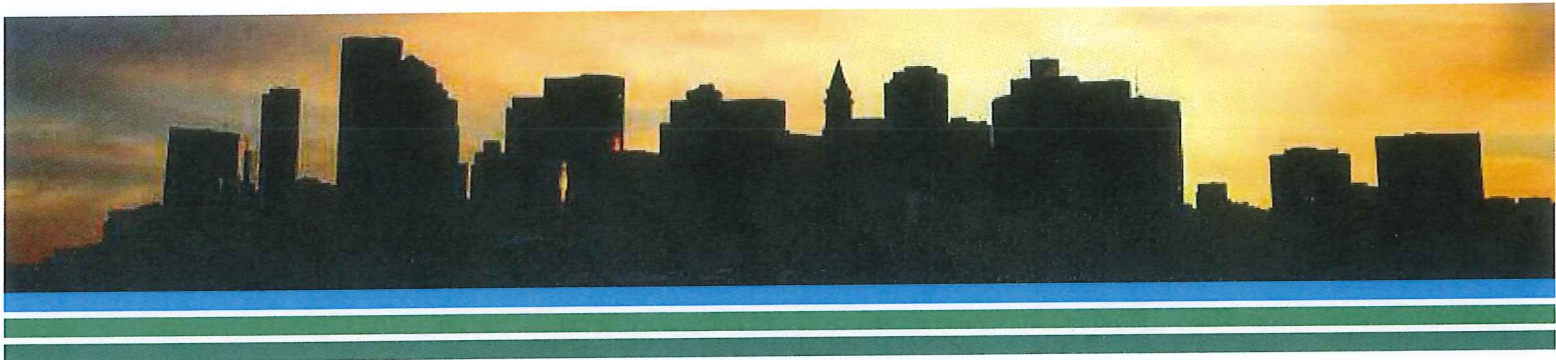


LEAD THE CHARGE

Join the EV Charging Revolution



EVERSOURCE



STEPS

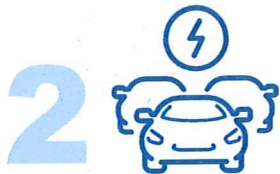


1 Application and Contract

What to Expect

Taking advantage of this opportunity is easy.

The process starts with filling out and submitting an application to be a site host. The application can be submitted to: EVCharging@Eversource.com. Once your application is approved, we will work with your team on the optimal location for your EV charging stations.



2 Choose a Location

Next, we arrange a site visit with your team and our qualified contractor, who will perform the construction work for the EV charging station infrastructure. The contractor will go over the plans, expectations and timelines with you. Once a plan is approved, an agreement will be signed.



3 Purchase Chargers

You will be required to purchase your EV stations from a qualified vendor and send us proof-of-purchase within 30 days of signing the agreement before construction can begin.



4 Infrastructure

Our contractor can then begin laying down the necessary electrical infrastructure that will connect to your charging stations. This will include the trenching, conduits, wires, meter, and if necessary, a transformer, all at no cost to you.



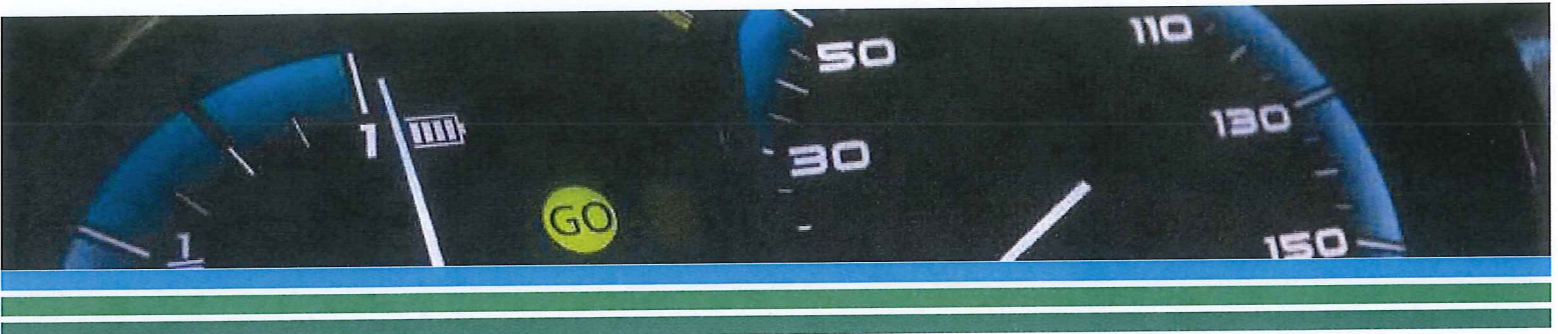
5 Make the Connection

Once the electrical infrastructure is in place, we will coordinate with your charging station vendor to install your charging stations. After a final inspection, you will be ready to use your new EV charging stations.

**Ask your account executive about how you can be an EV site host today.
Or email EVCharging@Eversource.com.**



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Frequently Asked Questions

How does Eversource support Electric Vehicles (EV)?

At Eversource we are launching the deployment of both Level II and DC Fast Electric Vehicle Charging stations throughout our electric service territory in Massachusetts. We seek to accelerate the EV charging market, as well as support Massachusetts greenhouse gas reduction goals and facilitate the adoption of more EVs in Massachusetts by 2025.

What funding is available?

The Massachusetts Department of Public Utilities approved \$45 million for the deployment of EV charging stations in our service territory in Massachusetts. This investment supports the provision of the infrastructure for the charging stations. This translates to supporting approximately 3,500 Level II and Level III (DC Fast) charging points in up to 450 business customer sites.

Will the funding apply to legacy installations of charging stations?

No. A dedicated circuit, metering and new charging station(s) is required. Existing EV charging station installations would have to be managed and operated separately.

How do I qualify to become an EV charging station site host?

- You must be a non-residential Eversource customer, or be the owner or manager of a multi-unit building.
- You own, lease or operate a site that provides long-dwell time parking (two hours or more). This includes public parking areas, retail and mall parking, workplaces, colleges and universities, government properties, and multi-unit dwellings.
- Your parking lot is located at a site where Eversource owns the existing distribution infrastructure.

- You are willing to purchase the electric charging stations as well as pay the associated costs of their connection to the infrastructure.
- Please note that eligibility does not guarantee participation in the program.

What type of charging stations are right for me?

This will depend on how long your customers will be parked at your location.

- Level II: Requires 240V power. Charges for one to three hours. Ideal for workplaces, destination charging or anywhere in which the user will be at the location for over an hour.
- Level III: Requires 480V power. Charges for 30 minutes. Ideal for highway, near-highway or dense urban locations.

What should I consider when planning the type and number of charging stations to install?

Your decisions should be based on:

- Who will use the stations: General public, employees, customers, residents or travelers.
- How long they will use the stations: Two plus hours, an entire workday or a quick stop during a long trip.
- The type of parking facility: Commuter lot, retail/mall parking, public garage or workplace parking.

If I have multiple buildings that share a parking lot can the charging station installation overlap?

Yes. The installation may overlap across more than one address. The infrastructure that Eversource deploys will have its own dedicated service and meter.

How many charging stations can my site have?

As part of the Eversource EV charging station launch, we are interested in deploying our infrastructure at scale. To that end, we have developed the following three deployment types.

- Level II: Up to five ports – If you request two to five ports, the infrastructure will be put in place to support up to five single, or two dual and one single port stations.
- Level II: Ten ports - If you request six or more charging ports, the infrastructure will be put in place to support up to ten potential ports.
- Level III (DC Fast Charging): The infrastructure will be put in place to support one Level III dual-port station

Where will the charging stations be placed?

- The charging station should be located close to the Eversource-owned electric equipment.
- A charging station can be either pedestal or wall mount.
- The charging station must be accessible to meet ADA requirements.
- They should be located in an area that provides adequate lighting for safety.
- The charging station should be easily visible with ample signage pointing to its location.

What work will Eversource manage?

Eversource will manage and cover all the related cost of the implementation of the infrastructure that will connect to your chargers. This includes, but is not limited to trenching, a transformer (if deemed necessary), a dedicated service meter, panel(s) and all conduits and necessary wiring to support the approved number of charging stations.

Eversource will also coordinate all the work required, including the maintaining of safety barriers and management of pedestrian and vehicle traffic.

What is my cost?

You cover the cost of purchasing and installing the charging station(s).

Which part of the deployment am I responsible for?

You are responsible for procuring qualifying charging stations, from an approved vendor, within 30 days after the funding is approved for your site.

Who is responsible for procuring and covering the cost of the necessary permits and inspections?

- Eversource side infrastructure: Covered by Eversource.
- Customer side infrastructure: Covered by Eversource.
- Charge station installation: Covered by the charging station vendor or the customer.

How long does a typical deployment take?

Once you have been approved and have submitted a proof-of-purchase for the charging stations, we estimate that the deployment will take approximately three months, assuming that permitting, inspections and the installation of the charging stations are done in a timely manner.

Who will own and operate the charging stations?

You will own and operate the charging stations and be responsible for usage and maintenance costs. Eversource will own the infrastructure and be responsible for the maintenance of it.

Who pays for the cost of energy?

Although the customer is responsible for paying the utility bill, there are several options for how electric vehicle users pay for the service of charging their car. These options vary from direct pass-through to charging by the hour. Your charging station vendor will help guide you through the best billing option for you.

Will I have to upgrade the panel on my property for these chargers?

No. The power for the stations comes directly from the Eversource service transformer. You won't use any electricity from your property's side of the meter.



The Future Is Electric

More and more Americans are falling in love with electric vehicles (EVs) and it's easy to see why. Besides costing less to operate and maintain than traditional gas-powered vehicles, EVs are much better for the environment.

More than **seven million EVs** will be registered in the United States by 2025, according to a 2017 report by the Edison Electric Institute and the Institute for Electric Innovation. The same report estimates that **five million EV charging stations** will be needed to meet the demand, and your business or municipality can **be part of the solution**.

Join the EV Charging Revolution

It's never been easier or more affordable to install charging stations at your facility. That's because Eversource, your trusted energy partner, will cover 100 percent of the infrastructure implementation costs. All your business needs to do is to purchase and install the charging stations. We'll do the rest and have you ready to offer EV charging at your location in no time.

Ask your account executive about how you can be an EV site host today. Or email EVCharging@Eversource.com.

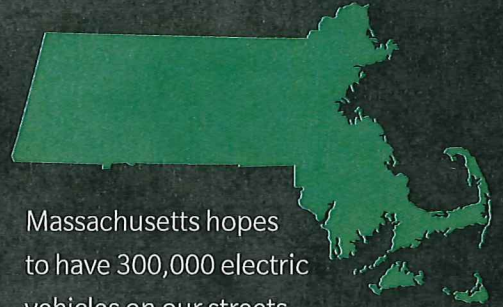


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Charging stations shown are for representation purposes only. Actual charging stations vary by vendor and location.
¹Goldman, Josh (2016, May 24) Why the Northeast is Ready for Electric Vehicles [Web log post]. Retrieved July 23, 2018, from <https://blog.ucsusa.org/josh-goldman/why-the-northeast-is-ready-for-electric-vehicles>

Did You Know?

More than a third of Northeast residents are considering an EV for their next vehicle purchase.¹



Massachusetts hopes to have 300,000 electric vehicles on our streets by 2025.

Get Ahead of the Curve

EV drivers are your employees, residents, patrons, guests and visitors. By installing charging stations, you'll provide them with a valuable amenity while also:

- Improving employee recruitment, retention and satisfaction
- Enhancing your public image
- Attracting tenants and visitors/guests
- Achieving your sustainability goals
- Helping Massachusetts reduce its largest source of pollution

