

MassEcon Developments

News for Members

August 2012

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Thank you to our sponsors!



Dear MassEcon Member,

The Finalists are in! MassEcon will be kicking off the fall with the Finalists Reception on September 12th, and the September 28th Members Meeting later in the month.

MassEcon News

MassEcon is proud to introduce the **2012 Team MA Economic Impact Award Finalists!** View the official press release [here](#).

Central

Classic Envelope - Douglas
IPG Photonics Corporation - Oxford
Quiet Logistics -- Devens

Greater Boston

Boston Heart Diagnostics - Framingham
Brightcove - Boston
Pegasystems - Cambridge
Vecna Technologies - Cambridge

Northeast

Acme Packet - Bedford
Cabot Corporation - Haverhill
EMD Millipore - Billerica
Pharmalucence - Billerica
Thermo Fisher Scientific - Tewksbury

Southeast

Aquabotix - Fall River
Cheer Pack - West Bridgewater
Lacerta Group - Mansfield
Sysco Boston LLC - Plympton

West

Polymer Corporation - Palmer
Savage Arms - Westfield
Thing5 - Springfield

This year's finalists have added over 2,000 jobs to the Commonwealth, invested nearly \$250 million, and expanded their facilities by more than 1.5 million square feet since January 2011. Thank you to our judges who visited the companies this month to view their facilities and learn more about their growth. The competition for Gold, Silver, and Bronze will be very close!

Join Our Growing List of Sponsors!

Sponsors who sign up by September 10 have the added benefit of attending and bringing guests to the invitation-only Finalists Reception which will be held on Wednesday, September 12th at the UMass Club, from 4:00-6:30pm. It's an unusual opportunity to network with executives



Sovereign



Vanasse Hangen Brustlin, Inc.



Connect with MassEcon through these social media outlets.



Co-Sponsored Events



ICIC

Initiative for a Competitive Inner City

2012 ICIC Inner City Economic Summit

When: September 19-20, 2012
2:00PM Registration

Where: Federal Reserve Bank,
Boston

Click [here](#) for more information

of the state's most interesting growth companies in a very personal setting. You can view the sponsorship form [here](#) with all of the benefits. Please let [Sean Getchell](#) know if you'd like to sign up!

Upcoming Events

Ninth Annual Team Massachusetts Economic Impact Awards Finalists Reception

Date: September 12, 2012

Location: UMass Club, 225 Franklin St, Boston

The Finalists Reception is open to judges and sponsors of the Team MA Economic Impact Awards. To learn more about sponsorship opportunities, click [here](#).

Member & Board Meeting

Date: September 28, 2012

Location: 200 Friberg Parkway, Westborough

Time: 8:30- 9:00AM - Registration and Networking

9:00-10:00AM - Guest Speaker Presentation & Q+A

10:00-10:30AM - Members Business Meeting

10:30-11:30AM - Board Meeting

Featured Speaker: Bruce Morton, CMO, Allegis Group Services

If you have any questions, contact [Sean Getchell](#)

Projects

2542:

Update: MassEcon set up a site tour of several sites in the Metro West and Central regions for a Midwest based shingle recycling company that would like to buy 8-10 acres of industrial zoned land to build a 75,000 SF facility. *Notes: The company has since narrowed down the options to 3-4 sites in Westminster, Northborough, Milford, and Grafton.*

2545:

MassEcon and MOBD are working with a start-up plastics processing company that would like to lease 20,000-30,000 SF of industrial space and potentially add 20-30 new jobs. Heavy power (2,000 kva) is needed, min. 18' clear, and 4 loading docks are needed. This company will make a wide variety of wood alternative products. *Notes: Former plastics processing buildings will be considered.*

Please contact [Doug Kehlhem](#) for more information.

Member News

National Grid announced that its proposal for a smart grid pilot program in Worcester was recently approved by the Massachusetts Department of Public Utilities. The pilot, which was developed in partnership with customers, the City of Worcester, and other key parties, will offer participating customers greater choice in how they use energy. Click [here](#) to read more.

IBM is holding two exciting events in the coming month focusing on future trends in the technology and healthcare sectors: 'The New Role of Technology in Consumer Health and Wellness' (9/24), and 'IBM Watson Future Market Trends & Insight - Exciting event for Startups (9/26). For more information about these events, click [here](#).

The O'Connell Companies has been selected as the construction



2012 Life Sciences Tax Incentive Program

When: September 14, 2012
Where: MassBio, 300 Technology Square, 8th Floor, Cambridge, MA

The Program, run by the Massachusetts Life Sciences Center, offers tax incentives to growing companies engaged in life sciences research and development, commercialization and manufacturing in the Commonwealth.

Click [here](#) to learn more.



Click [here](#) to enter MassEcon's ReadyMass Portal



The Massachusetts Internship Collaborative offers college students a state-wide internship database. Register your company's internship opportunities [here](#).

manager for the Union Station transportation project in **Springfield**. The goal of the project is to construct a new station that serves as a transportation hub for the region, providing rail, bus and ground services connections. Construction on the project, which is expected to bring 200 jobs to the area, is slated to begin in November. Click [here](#) to read more.

Suffolk Construction recently completed construction of the new Boston Tea Party Ships and Museum. Suffolk utilized its "build smart" approach to complete the challenging 18,700 SF project. The museum commemorates the 1773 colonial protest of Great Britain's tea tax. Click [here](#) to read more about Suffolk's work on the museum.

Please send [Sean Getchell](#) your member news!

Staff in Action

Susan Houston spent much of August strengthening key relationships with several of MassEcon's members and partners through targeted meetings around the Commonwealth. Susan also worked with the Executive Committee on various strategic initiatives for MassEcon, coordinated the judging teams for the Economic Impact Awards, and vetted candidates for the marketing & administrative assistant position in the office.

Doug Kehlhem was busy in August fielding several site location requests, matching member expertise with prospects, and accompanying prospects on tours of potential site locations. Doug also helped gather information on candidates for the Team MA Economic Impact Awards.

Sean Getchell was busy in August coordinating with the Finalists companies for the Team MA Economic Impact Awards by setting up site visits for the judging teams in each region. Sean also coordinated the interns in their final weeks at MassEcon, and began the recruiting process for a qualified Fall intern.

Molly Haley and **Ross Pini** concluded their summer internships with exceptional work in supporting all aspects of the Team MA Economic Impact Awards event. Ross will be starting at BC Law School this fall and Molly will be returning to Wesleyan University for her senior year. We thank them for the outstanding work they have done at MassEcon this summer, and we wish them all the best in the future!

Trina Aitken is MassEcon's Marketing & Administrative Assistant where her day-to-day activities include event management, communications, and administrative support. As the newest member of the MassEcon team, Trina brings us the benefits of a versatile and creative professional background and education. We welcome Trina to MassEcon! For a full bio, visit our staff page [here](#).



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MassEcon is a private non-profit partnership of business and government dedicated to retaining and fostering economic growth in the Commonwealth of Massachusetts.

If you have information for this newsletter, please contact Sean Getchell at sgetchell@massecon.com or at (617) 924-4600 x 13