

# MassEcon Developments

## News for Members

July 2012

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Fred Mulligan, Chairman of MassEcon, addresses the crowd at the Summer Reception



Roger Berkowitz, President of Legal Sea Foods, providing remarks at the Summer Reception



Ryan Weber and Catherine Thompson, Newmark Grubb Knight Frank, at the Summer Reception



Dear Sean,

We hope you're enjoying the summer! Here is the latest MassEcon news and updates on upcoming events:

### MassEcon News

#### MassEcon Summer Reception

On July 11th, MassEcon held its annual Summer Reception for around 80 guests at the offices of **Nutter McClennen & Fish** in Boston. Roger Berkowitz, President and CEO of **Legal Sea Foods**, was the featured speaker and provided remarks on the business atmosphere in Massachusetts. Thank you to Michael Scott and Edie Stringfellow of Nutter McClennen & Fish for sponsoring and hosting the event. To view pictures of the Summer Reception, please click [here](#).

#### Ninth Annual Team Massachusetts Economic Impact Awards

MassEcon is currently in the process of selecting finalists from our impressive pool of candidates for the Economic Impact Awards. Finalist companies from all regions of Massachusetts will have the opportunity to present their growth stories at the Finalists Reception on September 12th, held at the UMass Club in Boston. The reception is open to judges and sponsors of the Economic Impact Awards. To learn more about sponsorship opportunities and benefits, please click [here](#). Thank you to **WPI**, **Citizens Bank**, **Cutler Associates**, **MassDevelopment**, **Sovereign Bank**, **NAI Hunneman**, and **VHB** for stepping up as early sponsors for the event.

#### State Personnel on the Move

Several individuals within the **Executive Office of Housing and Economic Development** are taking on new roles and responsibilities as of August 1:

**Anne Struthers** is moving on as Executive Director of MOBD and will now run the **Office of Performance Management and Oversight**, responsible for coordinating and overseeing 18 state agencies whose work primarily affects economic development.

**Jim Ermilio**, formerly Special Counsel to the Secretary, will be taking over as Director of MOBD.

**Eric Nakajima** will now serve as Assistant Secretary for Innovation Policy, supporting initiatives in the innovation economy, including entrepreneurship and advanced manufacturing.

**Victoria Maguire** is now heading up all issues relating to infrastructure and development for EOHED, and will work directly with Secretary Greg Bialecki to advance the state's Planning Ahead for Growth agenda.

**April Anderson-Lamoureux** will devote her full time and energy to the state's regulatory reform initiative and other priority initiatives relating to the state's business climate.

To view sponsorship information for the Ninth Annual Team MA Economic Impact Awards, please click [here](#).

Thank you to WPI, Citizens Bank, Cutler Associates, MassDevelopment, Sovereign Bank, NAI Hunneman and VHB for stepping up as early sponsors of the Economic Impact Awards!



Connect with MassEcon through these social media outlets.



## Healthcare & Life Sciences Presentation

On August 9th, **IBM** will host the next installment of its Healthcare "Campfire" Series at the IBM Innovation Center in Waltham. The event is entitled "Transforming the Future of Surgical Training," and will feature a presentation and discussion by Dr. Steven Schweitzberg, Chief of Surgery of the **Cambridge Health Alliance** and a pioneer in minimally invasive surgery. For more information and to register for the event, please click [here](#).

## Upcoming Events

### Ninth Annual Team Massachusetts Economic Impact Awards Finalists Reception

**Date:** September 12, 2012

**Location:** UMass Club, 225 Franklin St, Boston

The Finalists Reception is open to judges and sponsors of the Team MA Economic Impact Awards. To learn more about sponsorship opportunities, click [here](#).

### Member & Board Meeting

**Save the Date:** September 28, 2012

**Location:** 200 Friberg Parkway, Westborough

**Time:** 8:30AM - Registration and Networking

We will be sending more information about the Member & Board meeting soon.

If you have any questions, contact [Sean Getchell](#)

## Projects

### #2539:

MassEcon, MassDevelopment, and MOBD are working with a Connecticut-based recycling company needing 40,000-50,000 SF of industrial/warehouse space with 24' clear. The preferred location is along the I-395 corridor. *Notes: The company would like to be closer to their customer base in Massachusetts and they hope to eventually move their operation here from Connecticut.*

### #2540:

MassEcon and MOBD are working with a start-up biofuels company considering existing buildings and land sites for the potential of a maximum 100,000 SF processing facility. Municipal water/sewer, heavy power, and freight rail access are all needed for this project. *Notes: The company would like to consider options statewide at this time. A bulletin will be issued for this requirement.*

### #2541:

MassEcon, MassDevelopment, MOBD, and Mass Life Sciences Center are working with a Finland-based medical device company considering Massachusetts locations for a 20,000 SF manufacturing /R&D facility. *Notes: MassEcon member, MassMEDIC, was the source of the lead. The company would like to be located within a hour drive time of Logan Airport. A bulletin will be issued for this requirement.*

### #2542:

MassEcon and MOBD are working with a Minnesota-based shingle recycling company. They are interested in industrial zoned 10-acre parcels in an industrial park located along I-495 and east. The site must have municipal water/sewer infrastructure, heavy power



Boston World Partnerships recently partnered with Workbar to launch a new product called Outerspaces. Outerspaces connects start-ups with desks and offices in host companies. Startups can browse for open desks online and rent on a monthly basis.

If you are a company with empty desks in their offices that would like to give back to the startup community and defray some of the cost of your real estate, please visit <http://outerspaces.workbar.com/>.

If you have any questions, please reach out to Devin Cole at [devin@bostonworldpartnerships.com](mailto:devin@bostonworldpartnerships.com).



If you would like to tape a 15 minute interview on MYOB Radio to talk about a project or company that you are working with, please contact [Sean Getchell](#)



Click [here](#) to enter MassEcon's ReadyMass Portal

capability, and natural gas access. *Notes: Freight rail is not needed, but a plus if available.*

Please contact [Doug Kehlhem](#) for more information.

## Member News

Congratulations to **Citizens Bank, IBM, KPMG, Richards Barry Joyce & Partners, Suffolk Construction, and VHB** who were named among the region's top charitable donors for the past year by the *Boston Business Journal*. The companies will be honored at the annual BBJ Corporate Citizenship Summit in September. Click [here](#) to learn more and to see the full list of honorees.

**1Berkshire** has announced the further integration of the Berkshire Chamber of Commerce, Berkshire Visitors Bureau, and Berkshire Creative to foster 1Berkshire's continued economic development initiatives. The organization's operational leadership will be shared by **Mike Supranowicz**, President and CEO of the Berkshire Chamber of Commerce, **Lauri Klefos**, President and CEO of the Berkshire Visitors Bureau, and **Jodi Joseph**, Director of Berkshire Creative. Click [here](#) to read more.

The **Western MA EDC** recently announced that it will co-host an International Business Symposium with the Associated Industries of Massachusetts-International Business Council. The event will be held in Springfield on October 4th and will discuss opportunities for trade and investment in developed and emerging markets. Click [here](#) for more information and registration instructions.

**The O'Connell Companies** recently leased out 38,000 SF of space to Siemens Industry Inc. at Gateway Park in Worcester, which is owned by fellow MassEcon member **Worcester Polytechnic Institute**. Siemens will house 200 of its non-manufacturing employees in its new Gateway Park location, and add 10 jobs over the next two years. Click [here](#) to read more.

Please send [Sean Getchell](#) your member news!

## Staff in Action

**Susan Houston** spent much of July strengthening relationships with several of MassEcon's members and partners through targeted meetings in Boston. Susan was also involved in the selection process for candidates of the Economic Impact Awards. Other July activities included representing MassEcon on the MA Marketing Partnership Board; assisting Boston World Partnerships on their India-Boton initiative; and working with the Executive Committee on various strategic initiatives that will take shape this fall.

**Doug Kehlhem** was busy in July fielding numerous site location requests and worked closely with MOBD and MassDevelopment on several projects around the state. Doug also helped in the vetting process for candidates of the Economic Impact Awards, particularly in the Southeast region, and made several calls to organizations to verify their growth stories.

**Sean Getchell** coordinated the logistics for the Summer Reception on



The Massachusetts Internship Collaborative offers college students a state-wide internship database. Register your company's internship opportunities [here](#).

Help the Commonwealth improve its internship program by taking this brief (really!) survey [here](#).

July 11th, along with event planners and caterers at Nutter McClennen & Fish. Sean also helped coordinate the interns in their work to find and research strong candidates for the Economic Impact Awards and served as point person for the companies within MassEcon.

**Molly Haley** and **Ross Pini** were instrumental in the research of companies around Massachusetts that have made a significant impact on the state economy through job and facility growth. Both Molly and Ross were involved in contacting companies to verify their growth stories, and in notifying finalist companies of their status.

MassEcon is seeking a part-time Administrative & Marketing Assistant. Thank you for sending qualified candidates our way. For the job description click [here](#).



**MassEcon**  
Location is everything.



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MassEcon is a private non-profit partnership of business and government dedicated to retaining and fostering economic growth in the Commonwealth of Massachusetts.

If you have information for this newsletter, please contact Sean Getchell at [sgetchell@massecon.com](mailto:sgetchell@massecon.com) or at (617) 924-4600 x 13