

MassEcon Developments

News for Members

March 2012

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genzyme
A SANOFI COMPANY



Thank you to Genzyme Corporation and BioMed Realty Trust for sponsoring the Fourth Annual Corporate Welcome Reception



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Connect with MassEcon through these social media outlets.

Dear MassEcon member,

MassEcon has several events coming up in the Spring, and we look forward to your participation!

MassEcon News

Fourth Annual Corporate Welcome Reception

MassEcon's Fourth Annual Corporate Welcome Reception will take place on April 26th at Genzyme's headquarters in Cambridge. We have already confirmed the participation of several companies from across the state that have moved to Massachusetts in the past year, or have started as new ventures in the last 12 months. Some of the companies include **Wegmans Food Markets**, **Inspiration Biopharmaceuticals**, and **Netwatch**. The event is sponsored by **BioMed Realty**, and Secretary Greg Bialecki will be our featured guest. The reception is our opportunity to say thank you to these companies for investing in Massachusetts and to introduce them to the Massachusetts network. Stay tuned for registration information.

MassEcon on the Road: Join us in Promoting Massachusetts!

MassEcon will be in **Chicago** and **Philadelphia** on two **business development missions** to promote the assets of Massachusetts to corporate location advisers - those who help make the critical decisions on where their companies will locate. The first event will be held on April 12th at the United Center in Chicago, during the Chicago Bulls - Miami Heat NBA match-up. The second event will take place on May 23rd in the Philadelphia metropolitan area, in connection with the Medical Device & Manufacturing (MD&D) East trade show. This is a fine opportunity to showcase your company or region while marketing the strengths of the Commonwealth. For more information about the events, and for questions about sponsorship opportunities, please contact [Doug Kehlhem](#). Thank you to **Dacon Corporation**, **SouthCoast Development Partnership**, and **VHB** for being part of the delegation. We have room for more!

Upcoming Events

Member & Board Meeting

Date: March 23rd

Place: 200 Friberg Parkway, Westborough

Time: 8:30am - Registration & Networking

9:00am- 10:00am - Featured Speaker & Discussion

10:00- 10:30 - Business Meeting for Members

10:30- 11:30 - Board of Directors Meeting (Directors Only)

Featured Speaker: Ken Brown, Executive Director,



Massachusetts *It's all here.®*

The Massachusetts Internship Collaborative offers college students a state-wide internship database. Register your company's internship opportunities [here](#).



If you would like to tape a 15 minute interview on MYOB Radio to talk about a project or company that you are working with, please contact [Sean Getchell](#)

Co-Sponsored Events



Brandeis University

Global Trade Summit 2012

Hosted By: Brandeis University

Date: April 3, 2012

Location: Levin Ballroom, Usdan Student Center, Brandeis University

MassEcon members may register at the Sponsoring Organization Rate

Click [here](#) for more information and to register for the event. Please contact [Sean Getchell](#) with any questions

Sovereign



Santander

Member company Sovereign Santander is one of the Event Sponsors

Massachusetts Office of International Trade and Investment (MOITI)

For more information, contact [Sean Getchell](#)

Fourth Annual Corporate Welcome Reception

Date: April 26th

Place: Genzyme Corporation, 500 Kendall Street, Cambridge

Time: 5:30pm - 7:30pm Networking and Program

Special Guest: Secretary Greg Bialecki, Executive Office of Housing and Economic Development

For more information, contact [Sean Getchell](#)

Projects Since January

#2504

MassEcon and MOBD are working with an in-state advanced materials manufacturer that would like to lease 20,000-40,000 SF. They need min. 28' clear in a portion (5,000 SF) of the building, min. 150 parking spaces, 1 loading dock, and 1-2 stories preferred, and 1200 Amp electrical service required. *Notes: At this stage they are considering space within a 40-mile radius of Andover.*

#2505

MassEcon was contacted by a Boston based real estate firm who is working with an in-state food processing company looking to lease or buy a 250,000 SF facility with 30+ acres for future expansion. They need 20 loading docks, 1 large drive-in door, min. 26' clear, open column spacing, and freight rail service provided directly by CSX.

Notes: The company is looking for sites within a 30-mile radius of Ayer.

#2507

MassEcon was contacted by a Boston-based real estate firm who is working with a gas containment equipment company looking to lease or buy 80,000-100,000 SF facility with 16' to 50' clear. They need 80-100 parking spaces, 4-8 loading docks, and room for a 20,000 SF future expansion. *Notes: The company is looking for sites within a 30-mile radius of Grafton.*

#2511

MassEcon and MOBD are working with a New Hampshire-based engineering company needing to lease 10,000-15,000 SF of manufacturing and office space. *Notes: The company is looking for space in the following communities: Lowell, Chelmsford, Tewksbury, Billerica, Methuen, and North Andover.*

#2514

MassEcon was contacted by a Massachusetts-based tenant rep firm who is working with a world class biopharma lab and manufacturing company. They need a 16,000-20,000 SF existing manufacturing/warehouse shell space in a secure location with zoning that allows lab/vivarium, and 5-plus acres of available surrounding land area on site. Also needed, 4,000-9,000 SF of lab space (with class 100,000 anteroom) *Notes: The company is looking for manufacturing sites within 180 miles of Cambridge. The lab space needs to be within 30-miles of the manufacturing location.*

Please contact [Doug Kehlhem](#) for more information.



Watch for the notice!
April 18, 2012 (Time & Place TBD)
April Anderson Lamoureux
Assistant Secretary
Topic: Governor's New Regulatory
Reform Initiative
Special Presentation for MassEcon
Members

Member News

Congratulations to **Suffolk Construction** on being awarded a contract to manage the construction of a new bioprocessing facility at the UMass Dartmouth campus. Construction is set to begin next month, and should be completed by next year. Click [here](#) to read more.

Nick Masci of **Dacon Corporation** will be speaking as a panelist at the British American Business Council event on Energy and the Environment on April 19th. The event will feature a discussion on greenbuild advances. For more information about this event, and to RSVP, click [here](#).

The **Western Massachusetts Economic Development Council** recently co-sponsored an event at Hampshire College focusing on the strength of the video gaming industry in Western MA. The conference drew more than 200 participants. Click [here](#) to read more.

Please send [Sean Getchell](#) your member news!

Staff in Action

Susan Houston spent the past month on several items including strengthening the Ambassadors initiative through targeted meetings with MassEcon partners; staffing the MassEcon Marketing, Program, and Membership committees; and working on the Corporate Welcome Reception. Susan was also recognized as the MEDC's "Member of the Year" at the organization's Annual Meeting and Conference.

Doug Kehlhern was busy in February fielding several site location requests and finishing the evaluation process for MassEcon's existing list of Market Ready Properties. Doug also coordinated the logistics for several site selector events in Chicago and Philadelphia.

Sean Getchell spent much of March researching and contacting companies to take part in the Corporate Welcome Reception. Sean also attended MassTLC Annual Meeting as a guest of IBM, and is coordinating logistics for MassEcon's move to Watertown.

MassEcon is currently accepting applications for our Spring and Summer Internship positions. If interested, please contact [Sean Getchell](#) at (781) 489-6262 x 13. Click [here](#) for more information.

Office Update

MassEcon is moving offices and beginning April 1st we will be located at 101 Walnut Street in Watertown, MA. Thank you to **Vanasse Hangen Brustlin**, our new landlord.