

MassEcon

Location is everything.

October 2010

News Update for Members

4 Weeks Away...

MassEcon News



Congratulations to all Economic Impact Award Winners!

	Honorees	
Gold	Silver	Bronze
Bluefin Robotics	eClinical Works	Autodesk
Southeast	Central	Greater Boston
Constant Contact	Kopin Corporation	BIOCIUS Life Sciences
Greater Boston	Southeast	Northeast
Epsilon Data Management	Microsoft NERD	Incom Inc.
Northeast	Greater Boston	Central
Onyx Specialty Papers	Nexamp Inc.	Lymtech Scientific
West	Northeast	West
Saint Gobain	Seahorse Bioscience	Smith & Nephew Endoscopy
Central	West	Southeast
Local Icon	Community Leader	Chairman's Award
Harpoon Brewery	Heywood Hospital	National Grid and Western Massachusetts Electric Company

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Upcoming Events
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CALENDAR

October 28 Venture Capital

Roundtable

November 23

Economic Impact

Awards Luncheon

December 10

Annual Holiday

Lunch and Meeting

Tickets Now on Sale for the

Seventh Annual Team Massachusetts Economic Impact Awards Luncheon Keynote Speaker: Wyc Grousbeck, Managing Partner and CEO of the Boston Celtics Master of Ceremonies: Anthony Everett, Co-Anchor & Reporter, WCVB-TV's Chronicle

November 23, 2010 Seaport Hotel, Boston

Single tickets, tables, and sponsorships available. Register here or contact Mary Duggan.

Help us get the word out about this event! We need our members to help spread the word about this event. We ask that you please <u>send this invitation</u> to five of your friends and colleagues.

Invite a student to the event. MassEon, in collaboration with Flybridge Capital Partners' **Stay in MA** program, is awarding free attendance to the awards luncheon for MA college students. Invite you interns, kids, or neighbors to fill out the application at **stayinma.com**.



Committee Activity

MassEcon's 2010 Committees

<u>Location Support:</u>
 John Ziemba, *Bowditch & Dewey*, Brian Cohen, *Richards Barry Joyce & Partners*, Co-Chairs



Property Evaluation Committee Conference Call: Friday November 5th, 10AM **Business Recruitment Meeting:** Tuesday November 9th, 9AM, 495/MetroWest Partnership, 255 Friberg Parkway, Westborough

MassEcon Events of Note

Venture Capital Roundtable

October 28, 2010
Location: Nutter McClennen & Fish

155 Seaport Blvd, Boston Time: 3-5pm

Key Resources: **John Harthorne**, Founder & CEO, MassChallenge; **Jon Karlen**, General Partner, Flybridge Capital Partners; **David McCullough**, Client Relations Director, KPMG, **Alex Glovsky**, Partner, Nutter McClennen & Fish

*This event is fully subscribed.

with Keynote Speaker Scott Griffith, CEO of Zipcar

7th Annual Team Massachusetts Economic Impact Awards Luncheon

November 23, 2010

Location: Seaport Hotel, Boston

Time: 11am Registration, 12-2pm Program & Lunch Keynote Speaker: Wyc Grousbeck, Managing Partner & CEO, Boston Celtics

Master of Ceremonies: Anthony Everett, Co-Anchor & Reporter WCVB-TV's Chronicle

Register online here, or for ticket and table information, please contact Mary Duggan



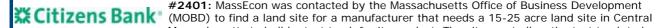
Thank you to Award Sponsors

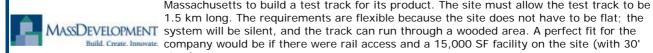
MassEcon Annual Holiday Lunch

December 10, 2010 Location: UMass Club, Boston

Keynote Speaker: Scott Griffith, CEO, Zipcar

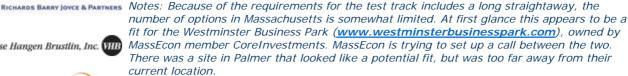
Time: Board of Directors Meeting 10:30am, Members Meeting 11am, Lunch 12noon







Vanasse Hangen Brustlin, Inc. VHB



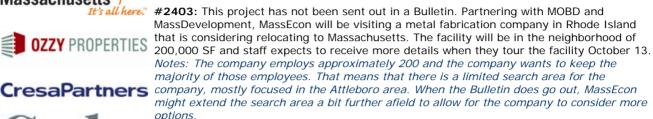












#2404: MassEcon was contacted by MOBD to perform a search for a semiconductor company. They are searching for a facility already equipped for semiconductor operations. This includes class 10/100 cleanroom area, systems for handling toxic and flammable gases, waste treatment and appropriate alarms. A mothballed semiconductor facility is ideal. Notes: Massachusetts has a strong history of semiconductor companies in the state, and although the semiconductor fabs might be less than some competitor states, there are still a multitude of suppliers that service the industry.





#2405: MassEcon received an introduction to an adhesives & coatings company looking to expand in northeastern Massachusetts. The introduction came from MOBD. The company is seeking a 2.5-10 acre site to build a 12,000-18,000 SF building. The land site will have to accommodate future expansion of 3,000-6,000 SF, and the doubling of the workforce. Notes: MassEcon staff always asks the question as to whether the company wants to go into an existing facility. In this case, the company woul d prefer to start from scratch so that they could set the interior and exterior to best suit their needs. They identified 4 communities (Tyngsboro, Chelmsford, Westford, and Lowell) that were the only 4 they'd consider (workforce considerations).

Ask the Expert!





Visit the MassEcon ReadyMass portal to see our latest featured Expert, David Theriault, President of Elite Envelope. Please submit your questions and read the company's Massachusetts story here. Stay tuned for answers from Jeffery Leathe, CEO of BIOCIUS Life Sciences.

Member News

Massachusetts mbassdor

Welcome to New MassEcon Member MetLife!

MetLife, Inc. is a leading provider of insurance and other financial services to millions of individual and institutional customers throughout the United States. The key MassEcon contact for MetLife will be Sharon Ault, Financial Services Representative/Investment Advisor.



Northeast Utilities plans to merge with NStar in a \$4.2B deal, which will expand its power to influence regional and national energy policy. Click here for the story.

Welcome iRobot, as a new Ambassador company! Stay tuned for our interview with Colin Angle.

Nick Masci, Business Development Manager at Dacon Corporation, will represent the company as a panelist at the New England Clean Energy Conference at the Hynes Convention Center on November 3rd and 4th. The two day event will provide attendees with the latest investment strategies, business insights and fund raising strategies relating to the robust growth industry that is green technology.





Sherin & Lodgen recently held its Annual Real Estate Seminar "Big Box Reuse," where over 150 real estate professionals gathered including panelists John Barbato, Ocean State Job Lot, David Katz, RK Associates, and Ben Starr, Atlantic Retail Properties. Click here to listen to the panel discussion.

The **AGC of MA** will co-host its Annual Economic Program with the CFMA. The program will discuss *The Pulse of the Economic Climate* on November 30th at the Newton Marriott Hotel. Click here to register.

The **495/MetroWest Partnership** held its Annual Meeting on October 8th and, through the month of October, hosted three gubernatorial forums.

Mike Edward, most recently Senior Vice President with Lincoln Property Company, was named Executive Vice President and Managing Director of the Grubb & Ellis Boston office.

Symmes Maini & McKee Associates welcomed a new Project Manager/Architect, Steven Vincent.

Staff in Action

Susan Houston recently met with a board member of Massachusetts Technology Leadership Council to discuss how MTLC and MassEcon can collaborate on future ventures. Susan also attended the Business Resource Team meeting in Fall River, joined by Doug Kehlhem, to hear the perspective on economic development in the South Coast and Southeastern Massachusetts; Business Resource Team meetings are being held throughout the state, and MassEcon staff have been attending all sessions. Susan, along with MassEcon member Allan Blair, will be a speaker at the City of Springfield Developer Conference on October 27, and she also has been coordinating MassEcon's Venture Capital Roundtable – fully subscribed! – to be held on October 28. Finally, Susan was re-elected to the Board of Directors of the 495/MetroWest Partnership at its Annual Meeting.

Doug Kehlhem met with Western Mass EDC along with the Partners & Infrastructure Committee in Chicopee earlier this month. He also represented MassEcon at a CoreNet Golf Outing with Northeast Utilities. Doug gathered the ReadyMass Site Evaluation Committee this month to review this quarter's MarketReady Properties. He is also building a Business Recruitment Subcommittee, along with other members of the Location Support Committee, to strategize in and out of state business recruitment efforts. Doug continues to participate in the planning for BIO 2011 International Convention. He will also present MassEcon services to the Plymouth Chamber of Commerce later this week.

Rob Anderson, after being contacted by an in-state real estate broker, set-up a meeting with MOBD and the Boston Redevelopment Authority to discuss the company's interest in responding to an RFP to develop a Boston facility. Next up was a tour of TradeCenter128, the Cummings Property building in Woburn. Rob escaped to Maine for some vacation before coming back for the outstanding NAIOP Bus Tour. Most recently, at thei invitation of MOBD, Rob went to Rhode Island to meet with a metal fabrication company looking to expand and relocate. Later this week, Rob will be speaking at an economic development event in Franklin.

Mary Duggan has been building attendance and coordinating logistics for this year's Economic Impact Awards Luncheon. She also traveled to iRobot's headquarters in Bedford to interview CEO, Colin Angle for the Ambassador's Ask the Expert Series. Mary recently attended PoweredUP Boston, the MassChallenge Final Ceremony, and Solomon McCown's Social Media in the Age of Crisis Panel Discussion.

Would you like to let members know about news or events? Please contact me at mduggan@massecon.com with the details.

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